

## Habib Sugar Mills Limited Annual Report 2017



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Form of Proxy



### **Company Information**

Board of Directors	Asghar D. Habib Ali Raza D. Habib Muhammad Nawaz Tishna Murtaza H. Habib Amin Ali Abdul Hamid Shams Mohammad Haji Imran A. Habib Munawar A. Habib Raeesul Hasan	Chairman (Resigned on July 04, 2017) (Co-opted on August 05, 2017) Chief Executive
Audit Committee	Amin Ali Abdul Hamid Ali Raza D. Habib Shams Mohammad Haji	Chairman Member Member
Human Resource & Remuneration Committee	Shams Mohammad Haji Amin Ali Abdul Hamid Raeesul Hasan	Chairman Member Member
Company Secretary	Amir Bashir Ahmed	
Registered Office	3rd Floor, Imperial Court, Dr. Ziauddin Ahmed Road, Karachi-75530 Phones : (+92-21) 35680036 - 5 Lines Fax : (+92-21) 35684086 www : habib.com/sugar E-mail : sugar@habib.com	
Mills	Sugar & Distillery Division Nawabshah District Shaheed Benazirabad Phones : (+92-244) 360751 - 5 Lines Fax : (+92-244) 361314	
	<b>Textile Division</b> D-140/B-1 Mangopir Road S.I.T.E. Karachi-75700 Phones : (+92-21) 32571325, 32572119 Fax : (+92-21) 32572118	
Bulk Storage	Terminal           60/1-B Oil Installation Area           Kaemari Karachi-75620           Phones         : (+92-21) 32852003-4           Fax         : (+92-21) 32852005	
Bankers	Allied Bank Limited Bank AL Habib Limited First Women Bank Limited Habib Bank Limited Habib Metropolitan Bank Limited MCB Bank Limited Meezan Bank Limited National Bank of Pakistan Standard Chartered Bank (Pakistan) Limited United Bank Limited	
Statutory Auditors	EY Ford Rhodes Chartered Accountants	
Share Registrar	THK Associates (Pvt.) Limited 1st Floor, 40-C, Block-6, P.E.C.H.S, Karachi-75400 Phones : (+92-21) 111-000-322 Fax : (+92-21) 34168271 E-mail : secretariat@thk.com.pk info@thk.com.pk Website : www.thk.com.pk	



## **VISION STATEMENT**

We aim to be a leading manufacturer and supplier of quality sugar, ethanol, liquidified carbon dioxide (CO<sub>2</sub>) and household textiles in local and international markets. We aspire to be known for the quality of our products and intend to play a pivotal role in the economic and social development of Pakistan.

## **MISSION STATEMENT**

As a prominent producer and supplier of sugar, ethanol, liquidified carbon dioxide (CO<sub>2</sub>) and household textiles, we shall continue to strive to achieve excellence in performance and aim to exceed the expectations of all stakeholders. We target to achieve technological advancements to inculcate the most efficient, ethical and time tested business practices in our management.



## **Code of Conduct**

The founders of Habib Sugar Mills Limited were visionaries who established the company on very sound principles and envisioned its development and growth on the basis of making no compromises in any aspects of business practices. The company takes pride in adherence to its principles and continues to serve its customers, stakeholders and society based on the following guidelines :

#### Products

- To produce refined, high-grade sugar that is edible and hygienic and provides all the nutrition and food value at standards determined by the company, which would exceed industry norms and averages.
- To produce by-products and allied products including molasses, ethanol and liquidified carbon dioxide (CO<sub>2</sub>).
- To diversify into other products such as home textiles thus consuming indigenous raw material and generating export earnings.

#### Systems & Processes

- To regularly update and upgrade manufacturing systems and processes so as to keep abreast with technological advancements, achieve economies of production and transfer knowledge and skill to workers.
- To develop and maintain the technical and professional standards, standard operating procedures and stringent quality control measures with on-line quality assurance at every stage of manufacture.
- To continuously conduct product research and develop new products, while improving upon the existing products, using ideal additives and packaging material.
- To regularly maintain, replace and upgrade all machinery and equipment for smooth working, optimum output and ensure safe working in all production units.
- To maintain a smooth work-flow in all departments with an effective communication system contained within the framework of principles yet allowing the required degree of autonomy for efficient functioning.

#### **Management & Employees**

- To employ only the appropriately suited human resource through the selection and recruitment process based on the commensurate qualifications and experience criteria without any non-professional considerations, without any bias or prejudice of race, cast, colour, creed or religious beliefs.
- To ensure that all management personnel are adequately qualified to perform management functions as assigned.
- To guide, direct and motivate employees to perform functions and to recognize and reward employees based on their performance outputs.
- To measure employee's performance by a pre-determined criteria so as to be fair and equitable towards every single employee.
- To ensure that all employees work towards achievement of corporate objectives, individually and collectively as a team and conduct themselves at work and in society as respectable employees and responsible citizens.



- To regularly train all employees at all levels to improve their knowledge and skill and provide employees with a career path whereby they can seek a planned betterment in their professional and personal life.
- To ensure that all employees and management personnel strictly adhere to the company rules and regulations and observe the best codes of conduct and abide by all laws of Pakistan.
- To make timely payment of salaries, wages and all allowances and benefits to all employees in line with their terms.
- To ensure all directors and employees of the company shall undertake such activities, whether personal or professional, that in no way conflicts with the interests of the company but contributes towards the betterment, development and growth of the organization in particular and the industry in general.

#### Financial

- To implement an effective, transparent and secure financial reporting and internal control system so as to ensure compliance with regulatory factors as well as meet all obligations of payable and receivables and keep investors, shareholders and management fully aware.
- To ensure effective utilization of all company resources and plan and operate resource utilization in order to produce better results and generate better yields and facilitate timely decisions.
- To place a strict Internal Audit system to study, analyze, review and report all company earning and spending and enhance reliability of all financial information and build shareholders confidence.
- To regularly prepare, as per pre-determined schedules, all financial reports and present accounts to the Board for review and analysis and show trends based on company income, revenues and expenses and industry trends.
- To ensure cost effectiveness and purchase goods and services based on developed criteria, vendor assessment and market competitiveness and evaluate options on prices, terms, products/services, substitute available, prior to purchase.
- To ensure timely and proper payments as per negotiated terms to all suppliers and deduct applicable taxes so as to enhance corporate credibility and image.
- To maintain an excellent relationship with bankers and utilize banking facilities in a manner to benefit company whilst making proper use of funding and facilities available and ensuring no defaults.

#### Adherence to Law

• The company shall at all times strictly adhere to all laws of the country and fulfill all statutory requirements and ensure timely, proper and full payment of all applicable taxes, rates, duties and/or any other levies as may be imposed from time to time.

#### Environment

 The company shall use all means to ensure a clean, safe, healthy and pollution free environment not only for its workers and employees but for the well being of all people who live in and around any of the production and manufacturing units and employ such technology as may be beneficial in maintaining a healthy and hygienic working and living environment.

#### Planning

• The company shall prepare an annual plan with clearly defined objectives, goals and strategies and implement those plans with a close watch on achievements and monitor and control measures shall be built in to ensure achievement of objectives and enhancement of corporate image.



### Notice of Annual General Meeting

Notice is hereby given that the 56th Annual General Meeting of Habib Sugar Mills Limited will be held on Saturday, January 27, 2018 at 11:00 a.m. at Jinnah Auditorium, The Institute of Bankers Pakistan (IBP), M.T. Khan Road, Karachi to transact the following business:

#### **Ordinary Business**

- 1. To receive and consider the audited financial statements, the Directors' report and the Auditors' report for the year ended September 30, 2017.
- 2. To approve payment of cash dividend @ 35% i.e. Rs. 1.75 per share of Rs. 5 each for the year ended September 30, 2017 as recommended by the Board of Directors.
- 3. To appoint auditors of the company for the year ending September 30, 2018 and fix their remuneration.

#### **Special Business**

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4. To consider and if thought fit, pass the following Special Resolutions, with or without modification, to amend the Articles of Association of the Company in order to enable the e-voting mechanism as prescribed in the Companies (E-Voting) Regulations, 2016 issued by the Securities and Exchange Commission of Pakistan.

"**RESOLVED THAT** pursuant to compliance with Companies (E-Voting) Regulations, 2016 issued by the Securities and Exchange Commission of Pakistan as amended vide S.R.O 33(I) / 2017 dated January 20, 2017, the Articles of Association of the Company be and are hereby amended as follows:

- a. By inserting the following new Clause 67A after Clause 67 of the Articles of Association of the Company:
  - 67A. A member may opt for e-voting in a general meeting of the Company under the provisions of the Companies (E-Voting) Regulations, 2016 (including any statutory modification thereof), as amended from time to time. In the case of e-voting, both members and non-member can be appointed as proxy. The request to appoint execution officer and option to e-vote through intermediary shall be required to be submitted with the Company at the Company's Registered Office or through email at least ten (10) days before holding of the general meeting. The Company will arrange for e-voting, if the Company receives request for e-voting from any member or members having not less than one tenth of the voting power."



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#### Habib Sugar Mills Limited Form of Proxy for e-voting \_, being a member of Habib Sugar Mills Limited, holder l/we of Share(s) as per Register Folio No. hereby opt for e-voting through Intermediary of and hereby give consent for the appointment of Execution Officer as proxy and will exercise e-voting as per the Companies (E-Voting) Regulations, 2016 and hereby demand for poll for resolutions. My secured email address is \_\_\_\_\_, please send login details, password and electronic signature through email. Signature of member (Signature should agree with the specimen signature registered with the Company) Signed in the presence of: Signature of Witness Signature of Witness

"FURTHER RESOLVED THAT the Company Secretary be, and is hereby, authorized to take or cause to be taken any and all actions necessary and incidental for the purposes of altering the Articles of Association of the Company and make necessary filings and complete legal formalities as may be required to implement the aforesaid resolution".

- 5. To approve the remuneration of working Director of the Company.
- 6. To consider and if thought fit, pass with or without amendment/modification following resolutions as ordinary resolution, to obtain consent from the members for the transmission of annual audited accounts in electronic form.

"**RESOLVED THAT** the Company, be and is hereby, authorised to circulate the annual balance sheet and profit and loss account, auditor's report, director's report, notice of Annual General Meeting etc., (annual audited accounts) to its members through CD/DVD/USB instead of hard copy at their registered addresses. However, if a member prefers to receive hard copies for all the future annual audited accounts then such preference of the member shall be given to the Company in writing and thereafter the Company shall provide hard copies of all the future annual audited accounts to such member.

**FURTHER RESOLVED THAT** Company Secretary be and is hereby authorised to do all necessary acts, deeds and things in connection therewith and ancillary thereto as may be required or expedient to give effect to the spirit and intent of the above resolution."

A statement under Section 134(3) of the Companies Act, 2017 in respect of the above special businesses is being sent to the members along with a copy of this notice.

By order of the Board

Amir Bashir Ahmed Company Secretary

Karachi: December 28, 2017



#### Notes:

- 1. The Share Transfer Books of the Company will remain closed from Monday, January 15, 2018 to Saturday, January 27, 2018 both days inclusive.
- 2. A member entitled to attend and vote at this meeting is entitled to appoint another member of the Company as a proxy to attend and vote on his / her behalf. Proxies in order to be effective must be received at the Registered Office of the Company duly stamped and signed at least 48 hours before the time of meeting.
- 3. For identification, Owners of the physical shares and CDC account holder should present Computerized National Identity Card (CNIC) along with participants ID number and CDC account Number. In case of appointment of proxy by such account holders, the guidelines as contained in the SECP's circular of January 26, 2000 are to be followed.
- 4. Members are requested to notify any change in their addresses and their contact numbers immediately to our Share Registrar, THK Associates (Pvt.) Limited, Karachi.
- 5. Pursuant to the directive of the Securities and Exchange Commission of Pakistan (SECP), it is mandatory to mention CNIC number of member on members' register and other statutory returns. Those shareholders who have not submitted copy of their CNIC to the Company are once again requested to submit copy of their CNIC, otherwise the Company will be constrained under section 243(2)(a) of the Companies Act, 2017 to withhold dividend of such shareholders.
- 6. The Government of Pakistan through Finance Act, 2017 has made certain amendments in Section 150 of the Income Tax Ordinance, 2001 whereby different rates are prescribed for deduction of withholding tax on the amount of dividend paid by the companies. These tax rates are as under:
  - (i) For filers of income tax returns 15 %
  - (ii) For non-filers of income tax returns 20 %

Shareholders who are filers are advised to make sure that their names are entered in to Active Tax Payer List (ATL) provided on the website of FBR at the time of dividend payment, otherwise they shall be treated as non-filers and tax on their cash dividend will be deducted at the rate of 20% instead of 15%.

For shareholder holding their shares jointly, as per the clarification issued by the Federal Board of Revenue, withholding tax will be determined separately on 'Filer/Non-Filer' status of Principal shareholder as well as joint-holder(s) based on their shareholding proportions. Therefore, all shareholders who hold shares jointly are required to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them to our Share Registrar, in writing as follows:

Company Name	1 1	Total shares	Principal Shareholder		Join	t Shareholder
	No.		Name and CNIC #	Shareholding Proportion (No. of Shares)	Name and CNIC #	Shareholding Proportion (No. of Shares)

The required information must reach to the Company's Share Registrar within 10 days of this notice, otherwise it will be assumed that the shares are equally held by principal shareholder and joint holder(s).

The Corporate shareholders having CDC account are required to have their National Tax number (NTN) updated with their respective participants, whereas physical shareholders should send a copy of their NTN certificate to the Company or Company's Share Registrar M/s THK Associates (Pvt.) Limited. The shareholders while sending NTN or NTN certificates, as the case may be, must quote company name and their respective Folio numbers.

#### 7. Mandatory requirement of Bank details for payment of dividend

Pursuant to the provision of Section 242 of the Companies Act, 2017, a listed company is required to pay cash dividend to shareholders **only** through electronic mode directly into the bank account designated by the entitled shareholders. In order to receive your dividends directly into your Bank account, please complete the particulars as mentioned below and return this letter duly signed to the Registrar of the Company **M/s THK Associates** (**Pvt.) Limited, Karachi.** CDC shareholders are requested to submit their Dividend Mandate directly to their broker (participant) / CDC.



#### SHAREHOLDERS PARTICULARS FOR ELECTRONIC CREDIT OF CASH DIVIDENDS

I/We/Messrs,\_

Being a / the shareholder (s) of Habib Sugar Mills Limited (the Company), hereby, authorize the Company, to directly credit cash dividends declared by it, time to time in future, in my bank account as detailed below;

Land Line -

Name of Shareholder

Folio No./CDC Participant ID & A/C No

Contact number

Email address

Name of Bank

Bank Branch & Mailing address

**IBAN Number** 

Title of Account

CNIC No. (Copy attached)

NTN (incase of corporate entity)

It is stated that the above particulars provided by me/us are correct to the best of my knowledge and I shall keep the Company/Participant/CDC investor account services informed in case of any changes in the said particulars in future.

Signature of Shareholder

— Cell No-

Note: Please provide complete IBAN after checking with your concerned bank branch to enable electronic credit directly into your bank account.

The payment of cash dividend will be process on the basis of the IBAN alone. Habib Sugar Mills Limited will rely on the IBAN as per instructions provided by the shareholder. The Company shall not be responsible for any loss, damage, liability or claim arising, directly or indirectly, form any error, delay, or failure in performance of any of its obligations hereunder which is caused by incorrect payment instructions and/or due to any event beyond the control of the Company.

The e-dividend mandate form is also available on the Company's website: www.habibsugar.com

#### 8. Unclaimed/Unpaid Dividend and Share Certificates:

Shareholders who could not collect their dividend /physical shares are advised to contact Share Registrar or our Registered Office to enquire and collect their unclaimed dividend/shares, if any. In compliance with Section 244 of the Companies Act, 2017, after having completed the stipulated procedure, all such unclaimed dividend and shares for a period of 3 years or more from the date it is due and payable shall be deposited to the credit of Federal Government in case of unclaimed dividend and in case of shares, shall be delivered to Securities and Exchange Commission of Pakistan (SECP).

#### 9. Transmission of Financial Statements & Notices through email

The Securities and Exchange Commission of Pakistan (SECP) through its Notification S.R.O. 787(I)/2014 dated September 8, 2014 has permitted companies to circulate Audited Financial Statements along with Notice of Annual General Meeting to its members through e-mail. Accordingly, members are requested to send their consent and e-mail addresses for receiving Audited Financial Statements and Notices through e-mail. In order to avail this facility, a standard request form is available at the Company's website.

Company Address: **Habib Sugar Mills Limited** 3rd Floor, Imperial Court Dr. Ziauddin Ahmed Road, Karachi-75530 Phones : (+92-21) 35680036 – 5 Lines Fax : (+92-21) 35684086 e-mail : companysecretary@habibsugar.com Share Registrar Address: **THK Associates (Pvt.) Limited** 1st Floor, 40-C, Block-6, P.E.C.H.S., Karachi-75400 UAN : (021)111-000-322, Fax : (021)34168271 e-mail: secretariat@thk.com.pk



#### Statement under Section 134(3) of the Companies Act 2017

This Statement sets out the material facts concerning the Special Business to be transacted at the 56th Annual General Meeting of the Company to be held on January 27, 2018:

#### Item No. 4 of the Agenda – Companies (E-Voting) Regulations, 2016:

The Securities and Exchange Commission of Pakistan, through the Companies (E-Voting) Regulations, 2016 has allowed the members of the company to use their voting rights by electronic means. As per the provisions of above Regulations, details of execution officer will be communicated to members through notice of general meeting and members can exercise their right to vote through e-voting by giving their consent in writing at least 10 days before the general meeting. The Company will arrange for e-voting upon receipt of request from any member or members having not less than one tenth of the voting power.

To give effect of the Companies (E-Voting) Regulations 2016, shareholders' approval is being sought to amend the Articles of Association of the Company to enable e-voting. The Board of Directors have recommended to the members to approve and adopt amendments in Articles of Association of the Company by inserting a new Clause 67A after the Clause 67 and proxy form for e-voting in existing Clause 75 of the Articles of Association.

None of the Directors of the Company have any direct or indirect interest in the above said special business.

#### Item 5 of the Agenda - Remuneration of Director:

(Disclosure under Section 213)

The Board of Directors have recommended payment of the following remuneration to the working Director of the Company, subject to an increment not exceeding 20% per annum.

Remuneration per month

Mr. Munawar Ali Habib

Rs. 650,000/-

In addition, he will be provided with two company maintained cars, reimbursement of utilities and entertainment at actuals and other benefits as per policy of the Company, which in aggregate is estimated to be approximately 40% of his remuneration as stated above.

The above Director has interest in aforesaid business to the extent of his remuneration and perquisites as shown above.

#### Item 6 of the Agenda – Transmission of Audited Financial Statements through CD/DVD/USB:

The Securities and Exchange Commission of Pakistan (SECP) vide SRO No. 470(I)/2016 dated May 31, 2016, has allowed listed companies to circulate their Annual Audited Accounts (i.e. the annual balance sheet and profit and loss account, auditor's report and director's report) to its members through CD/DVD/USB at their registered addresses instead of sending them in hard copies, subject to approval obtained from shareholders in General Meeting. Accordingly, approval is hereby sought from members of Company to comply with the requirements of said SRO vide an ordinary resolution.

Subject to the approval of resolution in the AGM, the company will circulate its annual accounts in future through CD/DVD/USB. However, members will have the right to request hard copies free of cost at their registered addresses after submitting the Standard Request Form which shall be made available on the Company website. While members who wish to receive hard copies for all future annual audited accounts shall also require to give their preference in writing.

None of the Directors of the Company have any direct or indirect interest in the above said special business.

To give effect of the Companies (E-Voting) Regulations 2016, shareholders' approval is being sought to amend the Articles of Association of the Company to enable e-voting. The Board of Directors have recommended to the members to approve and adopt amendments in Articles of Association of the Company by inserting a new Clause 67A after the Clause 67 and proxy form for e-voting in existing Clause 75 of the Articles of Association.

None of the Directors of the Company have any direct or indirect interest in the above said special business.



## Six years' review at a glance

		2017	2016	2015	2014	2013	2012
Sugar Division Sugarcane crushed Average sucrose recovery Sugar produced	M. Tons % M. Tons	865,530 9.97 86,316	821,801 10.74 88,271	854,231 10.40 88,807	1,116,554 10.44 116,513	939,959 11.02 103,582	851,620 10.78 91,832
Distillery Division							
Ethanol Molasses processed Average ethanol yield Ethanol produced	M. Tons % M. Tons	182,774 18.43 33,687	175,538 18.13 31,817	163,846 18.73 30,681	176,226 18.59 32,768	173,497 17.56 30,464	163,560 17.92 29,307
Liquidified Carbon dioxide (CO <sub>2</sub> ) produced	M. Tons	11,069	10,104	9,230	8,436	7,584	4,902
Textile Division Yarn / Semi finished goods consumed Average yield Finished product	Kgs. % Kgs.	584,310 88.18 515,253	650,892 85.76 558,194	890,831 84.58 753,449	983,143 84.95 835,210	1,100,321 86.23 948,812	780,469 86.64 676,185
						(Restated)	
Operating results Sales / Rental income Cost of sales Gross profit Profit before taxation Profit after taxation	Rs. '000 Rs. '000 Rs. '000 Rs. '000 Rs. '000	7,134,930 6,544,790 590,140 497,417 557,417	8,517,094 7,499,710 1,017,384 970,962 824,962	8,197,388 7,222,293 975,095 970,230 815,230	9,050,916 7,983,079 1,067,837 922,091 797,091	8,812,098 7,606,639 1,205,459 933,951 778,951	7,096,467 5,847,461 1,249,006 981,150 781,150
Shareholders' Equity Paid-up capital Reserves Shareholders' equity Break-up value per share Adjusted earnings per share - Restated* Return on equity	Rs. '000 Rs. '000 Rs. '000 Rupees Rupees %	750,000 6,233,335 6,983,335 46.56 3.72 7.98	750,000 5,781,437 6,531,437 43.54 5.50 12.63	750,000 5,110,222 5,860,222 39.07 5.43 13.91	750,000 4,699,252 5,449,252 36.33 5.31 14.63	750,000 3,882,767 4,632,767 30.89 5.19* 16.81	750,000 3,304,851 4,054,851 27.03 5.21 19.26
Financial position - Assets Fixed assets - Restated* Long-term investments Long-term loans and deposits Current assets - Restated* Total assets	Rs. '000 Rs. '000 Rs. '000 Rs. '000 Rs. '000	2,692,170 2,403,065 10,598 4,036,776 9,142,609	2,161,885 2,025,968 8,139 4,428,079 8,624,071	1,542,980 1,711,136 6,975 4,609,485 7,870,576	1,353,601 1,451,587 8,354 4,167,349 6,980,891	959,820* 999,888 5,852 3,918,926* 5,884,486	771,839 2,001,263 7,207 2,497,320 5,277,629
Financial position - Liabilities Non-current liabilities Current liabilities Total liabilities	Rs. '000 Rs '000 Rs. '000	98,500 2,060,774 2,159,274	104,000 1,988,634 2,092,634	102,000 1,908,354 2,010,354	90,000 1,441,639 1,531,639	75,000 1,176,719 1,251,719	81,500 1,141,278 1,222,778
Ratios Current ratio		1.96	2.23	2.42	2.89	3.33	2.19
		1.30	2.20	2.42	2.03	0.00	2.13
Dividends Cash	%	35	55	50	50	50	50



### **Chairman's Report**

## Review Report by Chairman on Board's overall Performance under section 192 of the Companies Act, 2017

The performance of the Board of Directors (the "Board") of Habib Sugar Mills Limited (the "Company") during the year remained satisfactory. The Board is governed by the statute and Company's Articles and its duties, obligations, responsibilities and rights are as defined and prescribed therein.

On January 30, 2017, the Directors completed their term and Messrs Asghar D. Habib, Ali Raza D. Habib, Muhammad Nawaz Tishna, Amin Ali Abdul Hamid, Shams Mohammad Haji, Murtaza H. Habib and Imran A. Habib were elected as directors of the Company for a period of three years. During the year Mr. Imran A. Habib resigned from the Board and in his place Mr. Munawar Ali Habib was co-opted.

Presently, The Board of the Company comprised of :

Mr. Asghar D. Habib
Mr. Ali Raza D. Habib
Mr. Muhammad Nawaz Tishna
Mr. Amin Ali Abdul Hamid
Mr. Shams Mohammad Haji
Mr. Murtaza H. Habib
Mr. Munawar Ali Habib
Mr. Raeesul Hasan
During the financial year 2016 17 the Pa

Chairman, Non-Executive Director Non-Executive Director Non-Executive Director Non-Executive Director Independent Director Executive Director Executive Director Chief Executive

During the financial year 2016-17 the Board met five (5) times. The Board is compliant with all the regulatory requirements and acted in accordance with applicable laws and best practices.

As required under the Code of Corporate Governance (CCG), an annual evaluation of the Board of the Company is carried out. The purpose of this evaluation is to ensure that the Board's overall performance and effectiveness is measured and benchmarked against expectations in the context of objectives set for the Company.

Following are the integral components on which the performance of the Board was evaluated :

The Board ensures adequate representation of non-executive and independent directors on the Board and its Committees as required under the CCG. The members of the Board and its respective Committees possess adequate skills, experience and ability required to perform their responsibilities.

The Board has actively participated in strategic planning, risk management and policy development. The Board has also ensured integration of all policies and convergence to company's vision and mission. The Board sets annual budgets, targets and goals for the management.

The Board and its Committees have diligently performed their duties and remained updated with respect to achievement of Company's objectives, goals, strategies and financial performance through regular presentations by the management. The Board has held extensive and fruitful discussions to arrive at decisions and appropriate direction and oversight is provided to the management on timely basis.

The Board has developed an environment of robust and transparent system of Governance by setting up adequate and effective internal control system through self-assessment mechanism and internal audit activities. Further, the Board ensured compliance with best practices of corporate governance.

Lastly, I wish to acknowledge the commitment and diligence of my fellow directors, the executive team and all the employees of the Company for their hard work and contribution towards the growth of the Company.

Asghar D. Habib Chairman

Karachi: December 28, 2017



### **Directors' Report**

Dear Members – Assalam-o-Alekum

On behalf of the Board of Directors, we are pleased to welcome you all to the 56th Annual General Meeting of the Company and present before you the Annual Report and Audited Financial Statements of the Company for the year ended September 30, 2017.

By the Grace of Allah, during the year under review, the operations of your Company resulted in after-tax profit of Rs.557.42 million. The operating results and appropriations as recommended by the Board are given below:

	(Rupees in thousands)
Profit after taxation Adjustment of Other Comprehensive Income Unappropriated profit brought forward	557,417 (275) 2,753
Profit available for appropriation	<u>2,478</u> 559,895
<ul> <li>Proposed – Cash Dividend @ 35% i.e. Rs.1.75 per ordinary share of Rs.5/- each</li> <li>Transfer to general reserve</li> </ul>	262,500 295,000
	557,500
Unappropriated profit carried forward	2,395
Earnings per share – Basic and diluted	Rs. 3.72

#### **Performance Review**

Division-wise performance of the Company is as follows :

#### **Sugar Division**

The crushing season 2016-17 commenced on November 17, 2016 and the plant operated upto March 24, 2017 for 128 days as against 111 days in the preceding season. Sugarcane crushed during the current season was 865,530 M. Tons with average sucrose recovery of 9.97 % and sugar production of 86,316 M.Tons as compared with crushing of 821,801 M. Tons with average sucrose recovery of 10.74 % and sugar production of 88,271 M. Tons during the preceding season. The production of sugar as compared to the previous year decreased due to lower recovery.

The Government of Sindh on October 31, 2016 issued notification fixing the minimum support price of sugarcane for crushing season 2016-17 at Rs.182 per 40 kgs as compared with Rs.172 per 40 kgs for the crushing season 2015-16. In addition, mills would be required to pay quality premium at the rate of paisas fifty for every 0.1 percent recovery in excess of the bench mark of 8.7%. However, in accordance with the notification, while the matter is still pending with the Honourable Supreme Court of Pakistan and as per the decision of the Federal Government Steering Committee, the quality premium shall remain suspended till the decision of the Honourable Supreme Court or the consensus on uniform formula developed by the Federal Government.



The comparative statistics of the division's operations are given below :

	2016-17	2015-16
Crushing durationDaysSugarcane crushedM.TonsAverage sucrose recovery%Sugar productionM.Tons	128 865,530 9.97 86,316	111 821,801 10.74 88,271

During the current crushing season, the supply of sugarcane had been erratic resulting in lower average per day sugarcane crushing as compared with the previous year. Moreover, due to global warming, the temperatures were high, resulting in delayed maturity and lower sucrose recovery as compared with the previous year.

The Economic Co-ordination Committee (ECC) during December 2016 to July 2017 had allowed sugar exports of 0.725 million M.Tons of Sugar without any rebate/cash subsidy to the exporters. Against the above permissions, your Company exported only 5,200 M. Tons in March 2017 and subsequently, due to decline in the sugar price in the international market further export of sugar was not considered viable.

During the year, there was a record production of 7.1 million M. Tons of Sugar as against estimated consumption of 6.0 million M. Tons in the country resulting in oversupply situation, which caused depressed market scenario in the domestic market. At the same time, prices in the international market were also low making exports unviable. The drastic reduction in sugar price both in domestic and international market adversely affected the profitability of the division, resulting in operating loss of Rs.110.96 million as compared with profit of Rs. 318.36 million during the previous year.

#### **Distillery Division**

Alhamdolillah, the overall performance of distillery division continued to be satisfactory and division earned operating profit of Rs.362.58 million as compared with profit of Rs.336.21 million during the previous year.

The liquidified carbon dioxide (CO2) unit also operated satisfactorily and produced 11,069 M.Tons as compared with 10,104 M. Tons during the previous year.

The Comparative statistics of the division's operations are given below :

	2016-17	2015-16
Ethanol		
Days of operation	344	347
Molasses processed M. Tons	182,774	175,538
Ethanol production "	33,687	31,817
Liquidified Carbon dioxide (CO <sub>2</sub> )		
Days of operation	277	267
Liquidified Carbon dioxide (CO <sub>2</sub> ) production "	11,069	10,104

#### **Textile Division**

The Textile division suffered operating loss of Rs. 1.23 million as compared with profit of Rs. 9.96 million during the previous year. The division suffered loss due to lower sales volume and increase in yarn price.

The comparative statistics of the division's operations are given below :

		2016-17	2015-16
Days of operation Yarn consumed Finished goods production	Kgs Kgs	300 584,310 515,253	350 650,892 558,194

#### **Trading Division**

During the year under review, the division made operating profit of Rs. 6.56 million on account of trading of molasses and sugar as against operating profit of Rs.53.24 million during the previous year. The decrease in profit is attributed to the loss suffered on sugar trading due to drastic reduction in sugar prices during the later part of the year.





#### **Future Prospects**

#### Sugar Division

The sugar division of the Company commenced crushing and upto December 27, 2017 was 156,906 M.Tons with average sucrose recovery of 9.38 % and sugar production of 14,727 M.Tons including stock in process.

The Government of Sindh on December 5, 2017 issued a notification fixing the minimum sugarcane support price at Rs.182 per 40 kgs for the crushing season 2017 - 18. In addition, mills would be required to pay quality premium at the rate of paisas fifty for every 0.1 percent recovery in excess of the bench mark of 8.7%. However, in accordance with the notification, while the matter was still pending with the Honourable Supreme Court of Pakistan and as per the decision of the Federal Government Steering Committee, the quality premium would remain suspended till the decision of the Honourable Supreme Court or the consensus on uniform formula developed by the Federal Government.

In December 2017, after reviewing the sugar stock position in the country the ECC allowed export of further 1.500 million tons of sugar.

The minimum sugarcane support price fixed by the Sindh government at Rs. 182/40 kgs is not justified in relation to the prevailing sugar price both in domestic and international markets. Your company along with other sugar mills filed a petition before the Hon'ble High Court of Sindh praying that the minimum support price fixed by the Sindh government was totally arbitrary and unjustified as it would result in financial catastrophe and economic disaster to the sugar industry in the Province of Sind. In response to the petition, the Hon'ble High Court of Sindh passed an interim order on December 22, 2017 directing sugar mills to make payment to the growers at the rate of Rs. 172/40 kgs w.e.f. December 23, 2017 and also furnish security acceptable to the Nazir of the Court within three weeks from the date on which the order takes effect for the differential amount calculated on the basis of the sugarcane quantum crushed during the crushing season 2016-17. The sugar mills aggrieved with the interim order filed a review petition to be taken up for hearing on December 28, 2017.

#### **Distillery Division**

During the period upto December 27, 2017 the distillery division produced 4,547 M.Tons of ethanol and 1,485 M.Tons of liquidified carbon dioxide.

The depreciation of Pak rupee against dollar and reduction in molasses price will have a positive impact on the profitability of the division.

#### **Textile Division**

Efforts are being made to explore additional export markets to achieve better sale volume and profitability.

#### **Crushing Capacity of Sugar Division**

During the year, the sugarcane crushing capacity of the sugar division enhanced to 11,000 TCD under Balancing, Modernization and Replacement. The trial run of the enhanced capacity was completed at the end of the crushing season 2016-17.

#### Investment in Bagasse Based Co-Generation Project of 26.5 MW

The Board of Directors in their meeting held on April 29, 2017 approved investment of upto Rs. 750 million in HSM Energy Limited, a wholly owned subsidiary of the Company. HSM Energy was incorporated on May 16, 2017 with an initial authorized capital of Rs. one hundred thousand.

Upto December 20, 2017 company had incurred an amount of Rs. 24.41 million towards the above project in respect of regulatory fees, consultancy charges and ancillary expenses.

The Company has obtained approval of upfront Tariff, Generation Licence and Letter of Support. The Energy Purchase Agreement (EPA) and Implementation Agreement (IA) have not yet been signed by the Company as a review application with respect to upfront Tariff has been filed by the Central Power Purchasing Agency (CPPA) which is pending adjudication before the National Electric Power Regulatory Authority (NEPRA). The application was lastly fixed for hearing on December 14, 2017 and was not taken up.



In December 2017, Government announced to discontinue purchase of power on the basis of upfront tariff for the projects based on indigenous renewable resources and to award upcoming power generation contracts through competitive bidding process. In addition, it was also announced that the government will be obligating only those renewable projects who have signed Energy Purchase Agreement (EPA) and Implementation Agreement (IA) before December 10, 2017. The management is reviewing the situation and future course of action will be decided upon issuance of Notification and further clarification from the government.

#### **Investment in Wind Power Project**

The shareholders of the Company approved investment of upto Rs.450 million in Uni Energy Limited, an associated unlisted public company incorporated to undertake business activities related to generation and transmission of electric power generation through wind.

The Company made initial equity investment of Rs.12.50 million. Government of Sindh has granted Letter of Intent (LOI) and allotted land for setting up the project at Jhimpir, district Thatta. Presently, the government is reviewing the Basis of Tariff determination and mechanism for purchase of energy from wind projects. The future course of action will be decided upon clarification from the government.

#### **Investment in Food Business**

In line with the Company's Vision of diversification, the directors of the Company have accorded their approval for investment in Uni-Food Industries Limited, a public unlisted company to the extent of Rs.120 million. Upto December 20, 2017 the company has invested Rs. 66.2 million. The core business of the Company is to manufacture and brand confectionary items and other allied products. The Company is in final stages of installation of plant and machinery and it is expected that the commercial production will commence by March 2018.

#### **Board and Management Committees**

#### Audit Committee

The Company has established Audit Committee as required in the Code of Corporate Governance. The Audit Committee comprises of three members, two of whom are non-executive directors including the Chairman of the Committee and one is independent non-executive director. The Audit Committee met four times during the year. Attendance of meetings is as follows:

		No. of meetings attended
Mr. Amin Ali Abdul Hamid	Chairman	4
" Ali Raza D. Habib	Member	2
" Shams Mohammad Haji	Member	4

#### **HR and Remuneration Committee**

The Company has established HR and Remuneration Committee as required in the Code of Corporate Governance. The HR and Remuneration Committee comprises of three members, two of whom are non-executive directors. The CEO is also member of the Committee. The Chairman of the Committee is independent non-executive director. The HR and Remuneration Committee met once during the year. Attendance of meeting is as follows:

		No. of meeting attended
Mr. Shams Mohammad Haji	Chairman	1
" Amin Ali Abdul Hamid	Member	1
" Raeesul Hasan	Member	1

#### Corporate Social Responsibility

Habib Sugar Mills Corporate Social Responsibility (CSR) programme dates back since its inception in 1962. Responding to the needs of local communities, government bodies and civil society organizations, the Company's CSR portfolio has widened over the years to include social welfare, education, healthcare, infrastructural development and livelihood generation.





#### **Community Investment and Welfare Scheme**

As a responsible corporate citizen, the Company has, on regular basis, undertaken number of welfare activities viz., running of school upto secondary level, holding of eye camp, financial assistance to villagers in the surrounding area of the mills and supply of free ration and medical assistance and educational support to the needy persons. The contribution of the Company in the social and economic uplift of the district has been acknowledged at all levels.

During the year, the company continued its support to Family Education Services Foundation (FESF), a non-profitable organization, to run a deaf school at Nawabshah. Your Company has donated Rs. 12.0 million during the year. At present, over 231 students are enrolled in the school. The campus is the first ever educational facility of its kind for the deaf in Nawabshah and will enable deaf students to receive education in an environment that maximizes their potentials and enhances their quality of life.

During the year, the Company also donated Rs. 4.20 million to different recognized charitable institutions which are providing education and financial support to the needy persons and establishing positive social trends in society.

#### Environment

The management of HSML believe that protection of environment is important for survival of every person as such company attaches utmost importance to provide healthy atmosphere to its employees and residents of Nawabshah. Accordingly, number of appropriate steps has been taken by the company to ensure pollution free environment.

The fly ash removal systems installed in the boilers of the mills continue to operate satisfactorily and the spread of black soot particles has been completely eliminated. The Company has installed a sugar factory waste water treatment plant to remove oil, grease, total suspended solids, from the waste water. The project has since been completed yielding satisfactory results. Similarly, brick lining of the lagoons and replacement of open drain channels with RCC piping have been done to avoid seepage thereby not affecting the water table of the surrounding areas.

The installation of bio-gas plant and carbon dioxide recovery plants are the manifestation of our social responsibility which has helped us to reduce the greenhouse gases emission from our distillery operations. The Company also installed industrial waste water treatment plant based upon Upflow Anaerobic Sludge Bed (UASB) system with energy recovery in the form of bio-gas.

By the grace of Allah, the successful operations of these projects have ensured a pollution free environment for the people of Nawabshah.

#### Health, Safety and Security

Being a responsible corporate entity, the Company is fully committed to meet all the standards with respect to health, safety and security. The Company also contributes on regular basis towards the medical needs and assistance of the people in the surrounding areas, by giving donations to clinics and welfare institutions for medical and other facilities.

#### **Employment of Special Persons**

The Company has provided employment to physically handicapped persons in compliance with the Disabled Persons (Employment & Rehabilitation) Ordinance, 1981.

#### **Industrial Relations**

Harmonious working environment and cordial industrial relations atmosphere prevailed within the Company.



#### **Contribution to the National Exchequer**

Your Company contributed an amount of Rs. 731.02 million to the Government treasury in the shape of taxes, levies, sales-tax and excise duty in addition to precious foreign exchange earned, equivalent to Pak Rupees 2,730.40 million (US\$ 26.02 million) during the year under review from exports of sugar, ethanol, molasses and household textiles.

#### Auditors

The auditors Messrs. EY Ford Rhodes, Chartered Accountants, retire and being eligible has offered themselves for re-appointment.

The Audit Committee has recommended to consider the re-appointment of Messrs. EY Ford Rhodes, Chartered Accountants, as auditors of the Company for the ensuing year.

Statement on Corporate and Financial Reporting Framework

- 1. The financial statements, prepared by the Company, present fairly its state of affairs, the result of its operations, cash flows and changes in equity.
- 2. Proper books of account of the Company have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of the financial statements. Changes, if any have been adequately disclosed and accounting estimates are based on reasonable and prudent judgment.
- 4. International Accounting Standards, as applicable in Pakistan, have been followed in preparation of the financial statements and deviation there from if any, has been adequately disclosed.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored regularly.
- 6. There are no significant doubts upon the Company's ability to continue as a going concern.
- 7. There has been no material departure from the best practices of the corporate governance, as detailed in the listing regulations.
- 8. Key operating and financial data for last six years in summarized form is given on page 11.
- 9. Information about the taxes and levies is given in the notes to the financial statements.
- 10. Value of investments including profit accrued thereon and balances in deposit / current accounts of Provident Fund and Gratuity Fund as at September 30, 2017 were as follows:

	Rs.'000
Provident Fund	278,358
Gratuity Fund	101,475

11. During the year five meetings were held and the attendance by each Director was as follows:

Name of Director	Number of meetings attended
Mr. Asghar D. Habib "Ali Raza D. Habib "Muhammad Nawaz Tishna "Murtaza H. Habib "Amin Ali Abdul Hamid "Shams Mohammad Haji "Imran A. Habib* "Munawar A. Habib** "Raeesul Hasan	5 3 5 3 5 5 1 - 5
*resigned on July 4, 2017	

\*\*Co-opted on August 5, 2017



- 12. The pattern of shareholding and additional information regarding pattern of shareholding is given on page 103 and 104.
- 13. Change in shareholding of the Directors, CEO, CFO, Company Secretary and their spouses and minor children is given in Pattern of Shareholding on Page 104.

#### **Election of Directors**

On January 30, 2017, election of Directors was held and Messrs Asghar D. Habib, Ali Raza D. Habib, Muhammad Nawaz Tishna, Amin Ali Abdul Hamid, Shams Mohammad Haji, Murtaza H. Habib and Imran A. Habib were elected as directors of the Company for a period of three years. During the year Mr. Imran A. Habib resigned from the Board and in his place Mr. Munawar Ali Habib was Co-opted

#### General

The directors place on record their appreciation of the devoted services and hard work put in by the officers, staff and workers of the Company and to thank all the financial institution having business relationship with us and our satisfied customers for their continued support and cooperation.

On behalf of the Board of Directors

Raeesul Hasan Chief Executive

Murtaza H. Habib Director

Karachi: December 28, 2017



## Statement of Compliance with the best practices of Code of Corporate Governance

### Year ended September 30, 2017

This statement is being presented to comply with the Code of Corporate Governance (CCG) contained in Regulation No. 5.19.24 of listing regulations of the Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of Corporate Governance.

The Company has applied the principles contained in the CCG in the following manner:

1. The Company encourages representation of independent non-executive directors and directors representing minority interests on its Board of directors. At present the Board includes:

Category	Names
Independent Director	Mr. Shams Mohammad Haji
Executive Directors	Mr. Murtaza H. Habib Mr. Munawar Ali Habib (Appointed on August 5, 2017) Mr. Raeesul Hasan
Non-Executive Directors	Mr. Asghar D. Habib Mr. Ali Raza D. Habib Mr. Muhammad Nawaz Tishna Mr. Amin Ali Abdul Hamid

The independent director meets the criteria of independence under clause 5.19.1(b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Company.
- 3. All the resident directors of the Company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a development financial institution or a non-banking financial institution or being a Broker of a Stock Exchange, has been declared as a defaulter by that Stock Exchange.
- 4. A casual vacancy occurred on the Board on July 4, 2017 which was filled up by the Directors within 32 days.
- 5. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 6. The Board has developed vision / mission statements, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO and other executive / non-executive directors, have been taken by the Board/shareholders.



- 8. The meetings of the Board were presided over by the Chairman and the Board met atleast once in every quarter. Written notices of the Board meetings, along with agenda and working papers, were circulated at least seven days before the meetings, except for one meeting where the notice period was reduced to four days by the directors. The minutes of the meetings were appropriately recorded and circulated.
- 9. Directors are well conversant with the listing regulations, legal requirements and operational imperatives of the company, and as such are fully aware of their duties and responsibilities. At present, four directors have acquired formal directors training certificate and three directors of the Company are exempted from the directors training program on the basis of their education and length of experience as prescribed in the Code.
- 10. The Board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The Directors' report for the year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Company were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Company other than that disclosed in the pattern of shareholding.
- 14. The Company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The Board has formed an Audit Committee. It comprises of three members of whom two are non executive directors including the Chairman of the Committee and one is independent director.
- 16. The meetings of the Audit Committee were held atleast once every quarter prior to approval of interim and final results of the Company and as required by the CCG. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
- 17. The Board has formed an HR and Remuneration Committee. It comprises of three members, of whom two are non-executive directors. The CEO is also member of the Committee. The Chairman of the Committee is an independent director. The terms of reference of the Committee have been formed and advised to the Committee for compliance.
- 18. The Board has set-up an effective internal audit function which is considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- 19. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review programme of the Institute of Chartered Accountants of Pakistan (ICAP), that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by ICAP.
- 20. The statutory auditors of the company or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period' prior to the announcement of interim / final results and business decisions which may materially affect the market price of Company's securities was determined and intimated to the directors, employees and Stock Exchange.



- 22. Material / price sensitive information has been disseminated among all market participants at once through Stock Exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. All related party transactions have been placed before the Audit Committee and the Board of Directors on a quarterly basis and have been approved by the Board of Directors to comply with the requirements of listing regulations of the Pakistan Stock Exchange Limited.
- 25. We confirm that all other material principles enshrined in the CCG have been complied with.

Raeesul Hasan

Racesul Hasan Chief Executive

Murtaza H. Habib Director

Karachi: December 28, 2017

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## Review Report to the Members on Statement of Compliance with the Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Habib Sugar Mills Limited (the Company) for the year ended 30 September 2017 to comply with the requirements of Rule Book of Pakistan Stock Exchange Limited Chapter 5, Clause 5.19.24 (b) of the Code, where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal controls covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors' for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code, as applicable to the Company for the year ended 30 September 2017.

EY Ford Rhodes Chartered Accountants

Karachi: December 28, 2017



### Auditors' Report to the Members

We have audited the annexed balance sheet of Habib Sugar Mills Limited as at 30 September 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the repealed Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by the repealed Companies Ordinance, 1984;
- b) in our opinion:
  - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the repealed Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied, except for changes as stated in note 2.4 to the financial statements, with which we concur;
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company.
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and, give the information required by the repealed Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 September 2017 and of the profit, its comprehensive income, cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the company and deposited in the Central Zakat Fund established under Section 7 of that Ordinance.

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Chartered Accountants Audit Engagement Partner: Khurram Jameel

Karachi: December 28, 2017

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## **Unconsolidated Balance Sheet as at September 30, 2017**

	Note	2017 (Rupees in tl	2016 nousands)
Assets		(	,
Non-Current Assets			
Fixed assets Property, plant and equipment Long-term investments Long-term loans Long-term deposits	3 4 5	2,692,170 2,403,065 6,570 4,028 5,105,833	2,161,885 2,025,968 4,211 3,928 4,195,992
Current Assets			
Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Profit accrued on bank deposits Other receivables Taxation - net Cash and bank balances	6 7 8 9 10 11 12	119,735 1,673,612 254,380 803,432 9,749 1,551 151,819 98,292 924,206 4,036,776	108,843 401,847 64,168 246,286 8,781 1,083 21,795 - 3,575,276 4,428,079
Total Assets		9,142,609	8,624,071
Equity and Liabilities Share Capital and Reserves Share Capital Authorised 150,000,000 (2016: 150,000,000) Ordinary shares of Rs. 5 each		750,000	750,000
Issued, subscribed and paid-up capital	13	750,000	750,000
Reserves	14	6,233,335	5,781,437
		6,983,335	6,531,437
Non-Current Liabilities			
Deferred taxation	15	98,500	104,000
Current Liabilities			
Trade and other payables Advance from customers Taxation - net	16	1,368,854 691,920 – 2,060,774	1,641,396 306,027 41,211 1,988,634
Contingencies and Commitments	17	2,000,774	1,300,034
Total Equity and Liabilities		9,142,609	8,624,071
The annexed notes 1 to 35 form an integral part of the	nese uncons	olidated financial statem	ents.

**Amir Bashir Ahmed** Chief Financial Officer

Raeesul Hasan

Chief Executive

Murtaza H. Habib

Director



## Unconsolidated Profit and Loss Account for the year ended September 30, 2017

	Note	2017	2016
		(Rupees in t	housands)
		- / - /	0 <b>-</b> / <b>-</b> 00 /
Net sales and services	18	7,134,930	8,517,094
Cost of sales	19	6,544,790	7,499,710
Gross Profit		590,140	1,017,384
Selling and distribution expenses	20	(175,440)	(153,447)
Administrative expenses	21	(157,764)	(146,174)
Other operating expenses	22	(32,054)	(54,350)
Other income	23	246,099	253,120
		(119,159)	(100,851)
Operating Profit		470,981	916,533
Finance income - net	24	26,436	54,429
Profit before taxation		497,417	970,962
Taxation	25	60,000	(146,000)
Profit after taxation		557,417	824,962
Earnings per share - Basic and diluted (Rupees)	26	3.72	5.50

Amir Bashir Ahmed Chief Financial Officer

Raeesul Hasan Chief Executive

Murtaza H. Habib Director



# Unconsolidated Statement of Comprehensive Income for the year ended September 30, 2017

	2017 (Rup	2016 ees in thousands)
Profit for the year	557,417	824,962
Other comprehensive income :		
Items that will not be reclassified to profit or loss in subseq period:	uent	
Actuarial loss on defined benefit plan - net	(275)	(142)
	557,142	824,820
Items that will be reclassified subsequently to profit and los in subsequent period: Net gain on investments - available for sale	S	
Unrealised gain on revaluation of investments during the year	421,237	318,010
Reclassification adjustments included in the profit and loss account for:		
Gain on sale of investments - net of tax	(113,981)	(96,615)
	307,256	221,395
Total comprehensive income for the year	864,398	1,046,215

Amir Bashir Ahmed Chief Financial Officer

Raeesul Hasan Chief Executive

Murtaza H. Habib Director



# Unconsolidated Statement of Changes in Equity for the year ended September 30, 2017

			Re	Revenve Reserves			
	Issued subsc- ribed and paid-up Capital	Capital Reserve	General Reserve	Unappro- priated profit	Unrealised gain on investments available for sale	Total Reserves	Total Equity
			(Rupe	es in thousa	nds)		
Balance as on October 1, 2015	750,000	34,000	3,026,000	817,933	1,232,289	5,110,222	5,860,222
Cash dividend for the year ended September 30, 2015 @ 50%	-	_	_	(375,000)	-	(375,000)	(375,000)
Transfer to general reserve	-	-	440,000	(440,000)	-	-	-
Profit for the year	-	_	-	824,962	_	824,962	824,962
Other comprehensive income for the year	-	-	-	(142)	221,395	221,253	221,253
Total comprehensive income for the year ended September 30, 2016		_		824,820	221,395	1,046,215	1,046,215
Balance as on September 30, 2016	750,000	34,000	3,466,000	827,753	1,453,684	5,781,437	6,531,437
Cash dividend for the year ended September 30, 2016 @ 55%	-	-	_	(412,500)	-	(412,500)	(412,500)
Transfer to general reserve	-	-	412,500	(412,500)	-	-	-
Profit for the year	-	-	-	557,417	-	557,417	557,417
Other comprehensive income for the year	-	-	-	(275)	307,256	306,981	306,981
Total comprehensive income for the year ended September 30, 2017	-	_	_	557,142	307,256	864,398	864,398
Balance as on September 30, 2017	750,000	34,000	3,878,500	559,895	1,760,940	6,233,335	6,983,335

Amir Bashir Ahmed Chief Financial Officer

Raeesul Hasan Chief Executive

Murtaza H. Habib Director



# Unconsolidated Cash Flow Statement for the year ended September 30, 2017

	Note	2017 (Rupee	2016 es in thousands)
Cash flows from operating activities			
Cash (used in) / generated from operations Finance income received - net Income tax paid Long-term loans Long-term deposits	27	(1,637,052) 25,968 (85,003) (2,359) (100)	1,520,208 53,673 (97,531) (214) (950)
Net cash (used in) / generated from operating activ	ities	(1,698,546)	1,475,186
Cash flows from investing activities			
Fixed capital expenditure Redemption / sale proceeds of investments Dividend received Purchase of investments Sale proceeds of fixed assets		(731,469) 207,170 126,266 (163,030) 12,549	(770,655) 4,111,615 125,599 (1,298,751) 2,527
Net cash (used in) / generated from investing activi	ties	(548,514)	2,170,335
Cash flows from financing activities			
Dividend paid		(404,010)	(367,108)
Net cash used in financing activities		(404,010)	(367,108)
Net (decrease) / increase in cash and cash equivalent	S	(2,651,070)	3,278,413
Cash and cash equivalents at the beginning of the year		3,575,276	296,863
Cash and cash equivalents at the end of the year	12	924,206	3,575,276

Amir Bashir Ahmed Chief Financial Officer

Raeesul Hasan Chief Executive

Murtaza H. Habib Director



## Notes to the Unconsolidated Financial Statements for the year ended September 30, 2017

#### 1. The Company and its operations

Habib Sugar Mills Limited is a public limited Company incorporated in Pakistan, with its shares quoted on the Pakistan Stock Exchange Limited. The Company is engaged in the manufacturing and marketing of refined sugar, ethanol, liquidified carbon dioxide (CO2), household textiles, providing bulk storage facilities and trading of commodities. The registered office of the Company is situated at Imperial Court, 4th Floor, Dr. Ziauddin Ahmed Road, Karachi.

These are separate financial statements of the Company in which investments in subsidiary is accounted for on the basis of direct equity interest and is not consolidated.

#### 2. Summary of significant accounting policies

#### 2.1 Statement of compliance

These unconsolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. During the year, the Companies Ordinance, 1984 (the 'Ordinance') has been repealed after the enactment of the Companies Act, 2017 (the 'Act'). However, Securities and Exchange Commission of Pakistan ('SECP') vide its Circular No. 23 of 2017 dated October 4, 2017 has relaxed the applicability of above circular for the companies whose financial year closes on or before December 31, 2017, shall prepare their financial statements in accordance with the provisions of the repealed Ordinance. Accordingly, approved accounting standards comprise of the International Financial Reporting Standards ('IFRSs') issued by the International Accounting Standards Board ('IASB') and Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the repealed Ordinance, provisions of and directives issued under the repealed Ordinance. In case requirements differ, the provisions or directives under the repealed Ordinance shall prevail.

#### 2.2 Basis of preparation

These unconsolidated financial statements have been prepared under historical cost convention, except for :

- staff retirement benefit plan which is carried at present value of defined benefit obligation net of fair value of plan assets as prescribed in IAS 19 "Employees Benefits". and
- investments which have been recognised at fair value in accordance with the requirements of IAS-39 "Financial Instruments: Recognition and Measurement".

#### 2.3 Significant accounting judgements and estimates

The preparation of unconsolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Company's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In the process of applying the accounting policies, management has made the following estimates and judgements which are significant to the unconsolidated financial statements:

- a) Determining the residual values and useful lives of property, plant and equipment (Note 2.7.1);
- b) Classification and valuation of investments (Note 2.8);
- c) Impairment / adjustment of inventories to their net realizable value (Note 2.9 & 2.10);
- d) Accounting for staff retirement benefits (Note 2.13);
- e) Recognition of taxation and deferred tax (Note 2.16);
- f) Contingencies and Commitments (Note 17).



#### 2.4 Amended / revised standards that became effective

Following are the amended / revised standards that became effective as of October 1, 2016

IFRS 10 - Consolidated Financial Statements (Amendment)

- IFRS 11 Joint Arrangements (Amendments)
- IAS 1 Presentation of Financial Statements Disclosure Initiative (Amendments)
- IAS 16 Property, Plant and Equipment (Amendments)
- IAS 27 Separate Financial Statements (Amendment)

#### Improvements to Accounting Standards Issued by the IASB

- IFRS 5 Changes in methods of disposal
- IFRS 7 Disclosures Servicing contracts
- IFRS 7 Disclosures Applicability of the offsetting disclosures to condensed interim financial statements
- IAS 19 Discount rate : regional market issue

The adoption of the above amendments, improvements to accounting standards and interpretations did not have any material effect on these unconsolidated financial statements.

#### 2.5 Amended / revised standards that are not yet effective

Following are the amended standards that have been issued and are mandatory for the accounting periods effective from the dates mentioned below against the respective standards :

## Effective date (accounting periods beginning on or after)

IFRS 2	<ul> <li>Share-based Payments (Amendments)</li> <li>Insurance Contracts: Applying IFRS 9 Financial Instruments</li></ul>	January 1, 2018
IFRS 4	with IFRS 4 Insurance Contracts - (Amendments)	January 1, 2018
IFRS 15 IAS 7 IAS 12 IAS 40 IFRIC 22	<ul> <li>Consolidated Financial Statements (Amendment)</li> <li>Revenue from Contracts with Customers</li> <li>Statement of Cash Flows (Amendments)</li> <li>Income Taxes (Amendments)</li> <li>Investment Property (Amendments)</li> <li>Foreign Currency Transactions and Advance Consideration</li> <li>Uncertainity Over Income Tax Treatments</li> </ul>	Not yet finalized January 1, 2018 January 1, 2017 January 1, 2017 January 1, 2018 January 1, 2018 January 1, 2019

The Company expects that the adoption of the above amended standards will not have any significant effect on the Company's unconsolidated financial statements in the period of initial application.

#### 2.6 Standards issued by IASB but not yet notified by SECP

Following standards have been issued by International Accounting Standards Board (IASB) which are not yet notified by the SECP for the purpose of applicability in Pakistan:

## IASB Effective date (accounting periods beginning on or after)

IFRS 9 – Financial Instruments: Classification and Measurement	January 1, 2018
IFRS 14 – Regulatory Deferral Accounts	January 1, 2016
IFRS 16 – Leases	January 1, 2019
IFRS 17– Insurance Contracts	January 1, 2021

In May 2014, the IASB issued IFRS-15, Revenue from Contracts with Customers which will be effective for annual periods beginning on or after January 1, 2018, however, early application is permitted. Subsequent to the year ended September 30, 2017, SECP vide S.R.O. 007(1)/2017 dated October 4, 2017, has also notified the adoption of IFRS-15 for annual periods beginning on or after July 1, 2018.



According to the new standard, renenue is recognized to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. Revenue is recognized when, or as, the customer obtains control of the goods or services. IFRS-15 also includes guidance on the presentation of contract balances, that is, assets and liabilities arising from contracts with customers, depending on the relationship between the entity's performance and the customer's payment. IFRS-15 supersedes IAS-11, Construction Contracts and IAS-18, Revenue as well as related interpretations. Currently, it is expected that the changes, if any, in the total amount of revenue to be recognized for a customer contract will be very limited. Besides, changes to the Statement of Financial Position are expected, e.g. separate line items for contract assets and contract liabilities are required, and qualitative disclosures are added. Hence, the Company does not expect significant impacts on its Financial Statements.

#### 2.7 Fixed assets

#### 2.7.1 Property, plant and equipment

These are stated at cost less accumulated depreciation / amortization / impairment (if any), except for freehold land.

Depreciation is charged to profit and loss account applying the reducing balance method. Depreciation on additions is charged from the month in which the asset is available for use and on disposals up to the month the asset is in use. Assets residual values and useful lives are reviewed, and adjusted, if appropriate at each balance sheet date.

Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements are capitalised.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefit is expected from its use. Gain or loss on disposal of assets is included in profit and loss account in the year the assets is derecognized.

#### 2.7.2 Capital work-in-progress

Capital work-in-progress is stated at cost less impairment losses, if any. Items are transferred to the respective assets when available for intended use.

Significant borrowing costs related to acquisition, construction and commissioning of a qualifying asset are capitalized.

#### 2.7.3 Major stores and spare parts

Major stores and spare parts qualify for recognition as property, plant and equipment when the Company expects to use these for more than one year. Transfers are made to relevant operating fixed assets category as and when such items are issued for use.

Major stores and spare parts are valued at cost less accumulated impairment, if any.

#### 2.8 Investments

Investments acquired with the intention to be held for over one year are classified as long-term investments. However, these can be sold earlier due to liquidity requirements. Short-term investments are those which are acquired for a short period.

Investments are classified as follows:

#### 2.8.1 Subsidiary

Investment in subsidiary are stated at cost less impairment loss, if any.

#### 2.8.2 Available for sale

#### Quoted

Available for sale investments are initially recognised at cost, being the fair value of the consideration paid including transaction cost. Subsequent to initial recognition, these investments are re-measured at fair value (quoted market price).



Any gain or loss from a change in the fair value of investments available for sale is recognised directly in other comprehensive income as unrealised, unless sold, collected or otherwise disposed off, or until the investment is determined to be impaired, at which time cumulative gain or loss previously taken to other comprehensive income is recognised in the profit and loss account of the year.

#### **Un-Quoted**

These investment are recorded at cost less accumulated impairment, if any.

#### 2.9 Stores and spare parts

These are valued at the lower of moving average cost and net realisable value except for items in transit which are valued at cost. Provision is made for obsolescence and slow moving items.

#### 2.10 Stock-in-trade

These are valued as follows :

Raw materials	At the lower of average cost and net realisable value
Work-in-process	At the lower of average cost and net realisable value
Finished goods	At the lower of average cost and net realisable value
Fertilizers	At the lower of cost on FIFO basis and net realisable value
Bagasse	At the lower of average cost and net realisable value

#### 2.11 Trade debts and other receivables

Trade debts are recognised and carried at original invoice amount less an allowance for any uncollectible amounts. Other receivables are carried at cost less estimates made for doubtful receivables.

An estimate for doubtful trade debts and other receivables is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

#### 2.12 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise of cash in hand, with banks on current, savings, treasury call and deposit accounts, net of short-term borrowings under mark-up arrangements, if any.

#### 2.13 Staff retirement benefits

#### 2.13.1 Staff gratuity

The Company operates an approved defined benefit gratuity scheme for all permanent employees. Minimum qualifying period for entitlement to gratuity is five years continuous service with the Company. The scheme is funded and contributions to the fund are made in accordance with the recommendations of the actuary.

The latest actuarial valuation of the gratuity scheme was carried out as at September 30, 2017. The projected unit credit method, using the following significant assumptions, have been used for actuarial valuation.

Discount rate Expected rate of increase in salaries 8.00% per annum 7.75% per annum



Based on the actuarial valuation of gratuity scheme as of September 30, 2017, the fair value of gratuity scheme assets and present value of liabilities were Rs.101.47 million and Rs.101.75 million respectively. The Company recognises the total actuarial gains and losses in the year in which they arise. The amounts recognised in balance sheet are as follows:

	2017 (Rupees	2016 in thousands)
Net Employee Defined Benefit Asset Present value of defined benefit obligation Fair value of plan assets	101,748 (101,472)	101,745 (101,599)
Liability recognized in the balance sheet	276	146
Charge for the year Salaries, wages and amenities include the following in respect of employees' gratuity fund:		
Current service cost	3,641	3,419
Interest cost Expected return on plan assets	7,389 (7,379)	8,485 (8,500)
Expected return on plan assets	. ,	
	3,651	3,404
The movement in present value of defined benefit obligation is as	s follows:	
Present value of defined benefit obligation at the beginning of the year Current service cost Interest cost Benefits paid Actuarial loss / (gain)	101,745 3,641 7,389 (11,390) 363	92,164 3,419 8,485 (2,055) (268)
Present value of defined benefit obligation at the end of the year	101,748	101,745
The movement in fair value of plan assets is as follows:		
Fair value of plan assets at the beginning of the year Expected return on assets Contributions Benefits paid Actuarial gain / (loss)	101,599 7,379 3,796 (11,390) 88	92,336 8,500 3,228 (2,055) (410)
Fair value of plan assets at the end of the year	101,472	101,599
Actual return on plan assets	7,467	8,090
Plan assets comprise:		
Term deposit receipts Defence saving certificates and Special saving certificates Term Finance Certificates Balance with Banks Accrued interest	85,000 - 263 15,844 365 101,472	30,683 280 56,680 13,956 101,599

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Comparison of present value of defined benefit obligation, the fair value of plan assets and the surplus or deficit of gratuity fund is as follows:

As at September 30,	2017	2016	2015	2014	2013
Present value of defined benefit	(Rupees in thousands)				
Obligation	101,748	101,745	92,164	83,898	84,120
Fair value of plan assets	(101,472)	(101,599)	(92,336)	(83,638)	(84,229)
(Surplus) / Deficit	276	146	(172)	260	(109)
Experience adjustment on obligation 638		(4,292)	3,257	5,629	(764)
Experience adjustment on plan as	sets 88	(410)	(3,322)	(852)	(629)

#### Sensitivity analysis

Significant assumption for the determination of the defined obligation are discount rate and expected salary increase. The possible changes in defined obligation due to change of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant are as follows :

	(Rupees in thousand)
Discount rate +1%	97,276
Discount rate -1%	106,810
Long-term salary increases +1%	106,418
Long-term salary increases -1%	97,555

#### 2.13.2 Provident fund

The Company operates a recognised provident fund scheme for all its permanent employees. Equal monthly contributions are made by the Company and the employees at the rate of 8.33% of basic salary plus applicable cost of living allowance.

#### 2.14 Borrowings and their cost

Borrowings are recorded at the proceeds received

Borrowing costs are recognised as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction and commissioning of a qualifying asset. Such borrowing costs, if any, are capitalised as part of the cost of that asset.

#### 2.15 Trade and other payables

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

#### 2.16 Taxation

#### 2.16.1 Current

Provision for current taxation is computed in accordance with the provisions of the applicable income tax laws.

#### 2.16.2 Deferred

Deferred tax is recognised using the balance sheet liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts appearing in the unconsolidated financial statements. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences to the extent that it is probable that the temporary differences will reverse in the future and taxable income will be available against which the temporary differences can be utilized.


The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised.

As the provision for taxation has been made partially under the normal basis and partially under the final tax regime, therefore, the deferred tax liability has been recognised on a proportionate basis in accordance with TR 27 issued by the Institute of Chartered Accountants of Pakistan.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantially enacted by the balance sheet date.

#### 2.17 Impairment

The carrying amounts of the Company's assets are reviewed annually to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated and impairment losses are recognised in the profit and loss account.

#### 2.18 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed periodically and adjusted to reflect the current best estimate.

#### 2.19 Foreign currencies

Transactions in foreign currencies are translated into Pak Rupees which is the Company's functional and presentation currency, at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the exchange rates ruling on the balance sheet date.

Exchange gains and losses are included in profit and loss account.

#### 2.20 Revenue recognition

- Sales are recorded on despatch of goods to customers.
- Income on investments is recorded when the right to receive is established.
- Income / profit on bank treasury call and deposit accounts is recorded on accrual basis.
- Storage income is recorded on accrual basis.

#### 2.21 Segment reporting

Segment reporting is based on operating (business) segments of the Company. These business segments are engaged in providing product or services which are subject to risks and rewards that are different from the risks and rewards of other segments.

#### 2.22 Financial instruments

All the financial assets and financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument. Financial assets are derecognised at the time when the Company loses control of the contractual rights that comprises the financial assets. All financial liabilities are derecognised at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gains or losses on derecognition of financial assets and financial liabilities are taken to profit and loss account currently.

#### 2.23 Offsetting

Financial assets and liabilities are offset when the Company has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset or settle the liability simultaneously.

#### 2.24 Dividend and appropriation to reserves

Dividend and appropriation to reserves are recognized in the unconsolidated financial statements in the period in which these are approved.

#### 2.25 Functional and presentation currency

These unconsolidated financial statements are presented in Pakistan Rupees, which is the Company's functional and presentation currency.



		Note	2017 (Rupees ir	2016 thousands)
3.	Fixed Assets			
	Property, plant and equipment:			
	Operating fixed assets	3.1	2,508,472	1,520,365
	Capital work-in-progress	3.4	180,788	592,155
	Major stores and spare parts	3.5	2,910	49,365
			2,692,170	2,161,885

#### 3.1 Operating fixed assets for 2017:

1 Operating fixed ass	ets for 2017:				-			
	Cost as at Oct. 1, 2016	Additions / (deletions)	Cost as at Sept. 30, 2017	Accum- ulated deprec- iation / amortization as at Oct. 1, 2016	Depre- ciation / amortization charge for the year & accum- lated deprec- iation on <u>deletions</u> n thousands)	Accum- ulated deprec- iation / amortization as at Sept. 30, 2017	Written down value as at Sept. 30, 2017	Annual rate of deprec- iation / amortiz- ation %
				(nupees i	n niousanus)			
Land Freehold - Sugar / Di Leasehold - Textile di	stillery division 106,549 ivision 489	35,568 -	142,117 489	_ 236	- 5	_ 241	142,117 248	_ 1.01
Buildings on freehold land Sugar division Distillery division Non-factory buildings	84,543 21,243	30,600 _ _	115,143 21,243 30,228	63,735 17,241 23,030	3,822 400 360	67,557 17,641 23,390	47,586 3,602 6,838	10 10 5
Buildings on leasehold lan Textile division	d 19,335	_	19,335	16,553	278	16,831	2,504	10
Plant and machinery Sugar division	1,516,569	1,019,292 (116,651)	2,419,210	842,814	107,092 (108,172)	841,734	1,577,476	10
Distillery division - No	ote 3.1.1 1,136,259	97,459	1,233,538	523,878	66,009	589,714	643,824	10
Textile division	130,703	(180)	130,703	74,076	(173) 5,663	79,739	50,964	10
Railway siding - Sugar div	ision 468	-	468	464	1	465	3	10
Electric, gas and water ins Sugar / Distillery divis Textile division		-	8,808 3,601	8,267 2,878	54 72	8,321 2,950	487 651	10 10
Furniture, fittings, electrica office equipment Sugar / Distillery divis		6,112	70,031	53,060	4,561	54,478	15,553	25
Textile division	9,668	(3,304)	9,745	9,134	(3,143) 137	9,271	474	25
Tractors / trolleys and agriculture implemen Sugar division		_	2,765	2,704	137	2,716	49	20
Motor cars / vehicles	2,100		2,100	2,701		2,710	10	20
Sugar / Distillery divis	sion 31,484	183 (162)	31,505	11,583	4,003 (111)	15,475	16,030	20
Textile division	764		764	681	17	698	66	20
Total	3,170,699	1,189,291 (120,297)	4,239,693	1,650,334	192,486 (111,599)	1,731,221	2,508,472	



3.1.1 Plant and machinery of distillery division include storage tanks of the CO<sub>2</sub> unit having written down value of Rs. 17.05 (2016: Rs. 18.94) million installed at customers' premises for storage of Liquidified Carbon dioxide.

#### 3.1.2 Reconciliation of carrying values for 2017

			Depreciation / amortization charge for the year &	
	Written down		accumlated	Written down
	value as at	Additions /	depreciation on	value as at
	Oct. 1, 2016	(deletions)	deletions	Sept. 30, 2017
		(Rupees ir	n thousands)	
Land	106,802	35,568	5	142,365
Buildings on freehold land	32,008	30,600	4,582	58,026
Buildings on leasehold land	2,782	_	278	2,504
Plant and machinery	1,342,763	1,116,751	178,764	2,272,264
		(116,831)	(108,345)	
Railway siding	4	-	1	3
Electric, gas and water installations	1,264	_	126	1,138
Furniture, fittings, electrical and				
office equipment	14,697	6,189	4,698	16,027
		(3,304)	(3,143)	
Tractors / trolleys and				
agriculture implements	61	-	12	49
Motor cars / vehicles	19,984	183	4,020	16,096
		(162)	(111)	
	1,520,365	1,189,291	192,486	2,508,472
		(120,297)	(111,599)	

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#### 3.1.3 Operating fixed assets for 2016:

1.5 Operating fixed assets	IOF 2010:							
	Cost as at Oct. 1, 2015	Additions / (deletions)	Cost as at Sept. 30, 2016	Accum- ulated deprec- iation / amortization as at Oct. 1, 2015	lated deprec- iation on deletions	Accum- ulated deprec- iation / amortization as at Sept. 30, 2016	Written down value as at Sept. 30, 2016	Annual rate of deprec- iation / amortiz- ation %
				(Rupees	in thousands)			
Land Freehold - Sugar / Distillery div Leasehold - Textile division	ision 106,549 489	-	106,549 489	_ 231	- 5	_ 236	106,549 253	_ 1.01
Buildings on freehold land Sugar division Distillery division Non-factory buildings	84,543 21,243 30,228	- - -	84,543 21,243 30,228	61,423 16,796 22,651	2,312 445 379	63,735 17,241 23,030	20,808 4,002 7,198	10 10 5
Buildings on leasehold land Textile division	19,335	-	19,335	16,244	309	16,553	2,782	10
Plant and machinery Sugar division Distillery division - Note 3.1.1 Textile division Railway siding - Sugar division	1,221,680 1,107,443 129,739 468	294,889 28,816 964 -	1,516,569 1,136,259 130,703 468	777,124 456,586 67,794 463	65,690 67,292 6,282 1	842,814 523,878 74,076 464	673,755 612,381 56,627 4	10 10 10 10
Electric, gas and water installations Sugar / Distillery division Textile division	8,808 3,601	-	8,808 3,601	8,207 2,798	60 80	8,267 2,878	541 723	10 10
Furniture, fittings, electrical and office equipment Sugar / Distillery division	60,771	6,475 (23)	67,223	49,343	3,737 (20)	53,060	14,163	25
Textile division	9,604	(23)	9,668	8,967	(20) 167	9,134	534	25
Tractors / trolleys and agriculture implements Sugar division	2,765	-	2,765	2,689	15	2,704	61	20
Motor cars / vehicles Sugar / Distillery division	31,197	357 (70)	31,484	6,701	4,928 (46)	11,583	19,901	20
Textile division	764	(70)	764	660	21	681	83	20
Total	2,839,227	331,565 (93)	3,170,699	1,498,677	151,723 (66)	1,650,334	1,520,365	



3.1.4	Reconciliation of carrying values fo	r 2016 🗌 🛛			
				Depreciation / amortization charge for	
		Mittee deve		the year &	
		Written down value as at	Additions /	accumlated depreciation on	Written down value as at
		Oct. 1, 2015	(deletions)	deletions	Sept. 30, 2016
			(Rupees in t	housands)	
	Land	106,807	(	5	106,802
	Buildings on freehold land	35,144	_	3,136	32,008
	Buildings on leasehold land	3,091	_	309	2,782
	Plant and machinery	1,157,358	324,669	139,264	1,342,763
	Railway siding	5	_	1	4
	Electric, gas and water installations	1,404	-	140	1,264
	Furniture, fittings, electrical and				
	office equipment	12,065	6,539	3,904	14,697
	Tractore / tralleuro and		(23)	(20)	
	Tractors / trolleys and agriculture implements	76	_	15	61
	Motor cars / vehicles	24,600	357	4,949	19,984
		24,000	(70)	(46)	10,004
		1,340,550	331,565	151,723	1,520,365
		1,010,000	(93)	(66)	1,020,000
			Note	2017	2016
			NOLE	(Rupees in	
3.2	Allocation of depreciation / a	mortization		(100000	
0.2	charge for the year:				
	Cost of Sales				
	Sugar division		19	113,522	70,238
	Distillery division		19	70,466	72,785
	Textile division		19	6,018	6,675
				190,006	149,698
	Administrative expenses				
	Sugar division		21	1,817	1,554
	Distillery division		21	156	133
	Textile division		21	154	188
	Terminal		18.1	353	150
				2,480	2,025
				192,486	151,723



#### 3.3 Details of fixed assets disposed off:

		Cost	Accumu- lated depre- ciation	written down value (Rupees in	Sale proceeds thousands)	Gain on disposal	Mode of disposal	Particulars of purc	nasers
Plant and Machi Suga	inery ar division	116,651	108,172	8,479	9,145	666	Negotiation	Syed Azam Hussa	
Disti	llery division	180	173	7	63	56	"	Mohalla Garibabao Mr. Jabbar, Reside No. 21, Garden We	nt of plot
Furniture, fitting: office equi								10.21, 0000110	
0	ar division / Distillery division nrniture & fittings nicles	3,304	3,143	161	238	77	Negotiation	Various	
Item	ar division / Distillery division s having carry value of less				0.400	0.050	<b>T</b> 1		
	an Rs. 50,000 each	162	111	51	3,103	3,052	Tender	Various	
2017 2016		120,297 	<u>111,599</u> 66	8,698	12,549 2,527	3,851			
2010	J	93			Z, JZ /	2,500			
						Note	201		2016
3.4 Ca	pital work-in-p	rogress	6				(F	lupees in the	ousands)
	Plant and mach	-					169,8		366,338
	Building Machinery in tra	ansit					7,0	)21 -	
	Advance to sup	pliers				0.4.4		399	208,783
						3.4.1	180,7		592,155
3.4.1 Mc	ovement in capi								
	Balance at th Cost incurre						592,1		198,988 400,098
	Transfer from				parts		727,5		317,738
							1,328,1		916,824
	Transfer to c	•	-				( <u>1,147,3</u>		(324,669)
	Balance at th		-	31			180,7	00	592,155
3.5 Ma	ajor stores and	spare	oarts						
	Stores Spare parts						2,9	910	48,881 484
	opare parts					3.5.1	2,9	910	49,365
3.5.1 Mo	ovement in majo	or store	es and sp	pare parts	6				
	Balance at the I Additions during			year			49,3 681,1		3,442 363,661
							730,4		367,103
	Transfer to capi			ess			(727,5		(317,738)
	Balance at the e	ena of t	ne year				2,9	910	49,365



4.	Long-term in					2017	2016
	Numb	er of shares	Face value		Note	(Rupees in	thousands)
	2017	2016	Rs.	Company's Name	Note		
4.1	Investments in 10,000	n subsidiary com _	10 <b>pany - a</b>	t cost HSM Energy Limited	4.3	100	_
4.2 4.2.1	Available for S	Sale related parties	Ooutod	- at fair value			
4.2.1	147,797	147,797	5	Balochistan Particle Board Limited		1,323	1,406
	24,136,691 5.363,772	24,136,691 5,363,772	10 5	Bank AL Habib Limited Habib Insurance Company Limited		1,390,273 79,813	1,085,668 89,843
	0,000,772	0,000,772	0			1,471,409	1,176,917
4.2.2		related parties		ed - at cost			
	1,249,999 4,600,000	1,249,999 –	10 10	UniEnergy Limited Uni Food Industries Limited		12,500 46,000	12,500
4.2.3	Invoctmonto in	other companie		d at fair value		58,500	12,500
4.2.3	investments ir	31,122	10	Adamjee Insurance Company Limited			1,700
	40,000	51,400	10	Allied Bank Limited Amreli Steels Limited			5,046
	40,000		10 10	Bank Alfalah Limited		4,079	5,315
	188,160 31,078	173,160 56,178	10 10	Cherat Cement Company Limited Dawood Lawrencepur Limited		22,575 6,062	22,278 11,685
	190,000	75,000	10	D.G. Khan Cement Company Limited		27,904	13,941
	80,000 12,500	132,000 12,500	10 10	Engro Corporation Limited Engro Food Limited		24,247 1,188	38,445 1,828
	123,200 30,000	123,200	10 10	Engro Fertilizer Engro Polymer & Chemical		7,751 1,002	7,597
	90,600	45,500	10 10	Faran Sugar Mills Limited		7,164	13,056
	118,885	50,000 218,885	10	Fauji Cement Company Limited Fauji Fertilizer Company Limited		9,884	1,764 22,760
	20,000 189,000	389.000	10 5	Fauji Food Limited First Habib Modaraba		561 2,153	4,182
	12,100 3,630	12,100	10 10	GlaxoSmithKline Pakistan Limited GlaxoSmithKline Consumer Healthcar	0	2,226	2,612
				Pakistan Limited	e		
	400,000 297,513	412,337 272,513	10 10	Habib Metropolitan Bank Limited Habib Bank Limited		13,380 53,778	12,473 60,174
	13,350 101,000	206,000	10 10	Indus Motors Company Limited International Industries Limited		22,973 29,310	27,765
	10,000	_	10	International Steels Limited		1,211	-
	12,815 _	11,650 20,000	10 10	Jubliee Life Insurance Co. Limited Kot Addu Power Company Limited		8,971	6,175 1,674
	1,410,000	65,000	10 10	K-Electric Limited Lalpir Power Limited		9,926	1,441
	33,000	40,000	10	Lucky Cement Limited		18,651	27,090
	50,000 150,116	78,027 150,116	10 10	MCB Bank Limited Mehran Sugar Mills Limited		10,450 21,081	17,228 27,028
	450 14,000	11,950 4,500	10 10	Millat Tractors Limited Mirpurkhas Sugar Mills Limited		562 1,988	8,114 2,456
	_	40,000	10	Meezan Bank Limited		_	2,200
	_	161,500 50,000	10 10	Nishat Chunian Power Limited Nishat Power Limited		-	9,004 2,813
	20,000	29,300 20,000	10 10	Nishat Mills Limited Packages Limited		11,540	4,128 13,386
	5,150	19,650 46,500	10 10	Pak Suzuki Motor Company Limited Pakistan Oilfields Limited		2,357	11,376 18,660
	_	12,000	10	Pakistan Petroleum Limited		-	1,964
	6 6,243,098	67 6,243,098	10 5	Pakistan Tobacco Company Limited Shabbir Tiles and Ceramics Limited		81,722	75 63,555
	711,503	82,793 711,503	10 5	Sui Northern Gas Pipelines Limited Thal Limited		392,109	4,150 288,621
	384,000	359,000	10	The Hub Power Company Limited		42,935	42,782
	48,322 43,246	48,322 43,246	10 10	TPL Direct Insurance Limited TPL Trakker Limited		894 392	816 603
	800,000 19,725	800,000 11,000	10 10	TPL Properites The Searle Company Limited		8,400 7,967	8,240 9,021
	77,000	57,000	10	United Bank Limited		14,643	11,330
						873,056	836,551
42						2,403,065	2,025,968



- **4.3** HSM Energy Limited is a wholly owned subsidiary of the Company. The principal activity of the HSM Energy Limited will be to generate and sell electricity to the company and National Grid. Investment in subsidiary includes 1,500 shares in the name of nomine directors of the HSM Energy Limited.
- **4.4** The aggregate cost of the above investments, net of impairment, is Rs.642.13 (2016: Rs.572.28) million.
- **4.5** Unrealised gain of Rs.421.24 (2016: Unrealised gain Rs.266.08) million on the above investments, arising from change in the fair value of these long-term investments during the current year has been recognised directly in other comprehensive income.

		Note	2017 (Rupees in	2016 thousands)
5.	Long-term loans			
	Secured - considered good			
	Executives	5.1 & 5.2	4,636	572
	Other Employees		8,900	9,876
		5.3	13,536	10,448
	Receivable within next twelve months shown under current asset:			
	Executives	9	(1,571)	(406)
	Other Employees	9	(5,395)	(5,831)
			(6,966)	(6,237)
			6,570	4,211

- **5.1** The maximum aggregate amount due from executives at the end of any month during the year was Rs.4.79 (2016: Rs.1.10) million. These are secured against property documents and retirements benefits. These loans are carried at cost due to practicality and materiality of amounts involved.
- **5.2** Movement of loan to executives during the year is as follows:

	2017 (Rupees in th	2016 ousands)
Balance at the beginning of the year Disbursements	572 4,888	741 514
Repayments	5,460 (824)	1,255 (683)
Balance at the end of the year	4,636	572

5.3 Long-term loans of Rs.13.54 (2016: Rs.10.45) million, include loans of Rs.0.17 (2016: Rs.0.42) million and Rs.3.76 (2016: Rs.4.78) million to executives and workers respectively which carry no interest. The balance amount of loan carries interest @ 7% (2016: 7%) per annum.



6.

7.

	Note	2017 (Rupees in th	2016 ousands)
Stores and spare parts			
Stores Provision for obsolescence and slow moving stores		84,774 (9,500)	75,487 (9,500)
		75,274	65,987
Spare parts Provision for obsolescence and slow moving spare parts	5	64,253 (19,792)	62,648 (19,792)
		44,461	42,856
Stock-in-trade		119,735	108,843
Raw materials			
Distillery division		242,834	162,182
Textile division		8,572	3,337
Work-in-process		251,406	165,519
Sugar division		1,390	2,368
Textile division		31,588	27,949
		32,978	30,317
Finished goods Sugar division		1,102,539	67,427
Distillery division		267,710	128,690
Textile division		97	352
Trading division		2,980	3,924
		1,373,326	200,393
Bagasse stock		12,714	_
Fertilizers		3,188	5,618
		1,673,612	401,847
Trade debts			
Considered good		· · <b>-</b> - · ·	
Export – Secured against export documents Local – Unsecured		117,711 136,669	38,588 25,580
	8.1	254,380	64,168

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8.



		Note	2017	2016
			(Rupees in	thousands)
8.1	The aging of trade debts at September 30, is as follows :			
	Neither past due nor impaired		250,265	64,168
	Past due but not impaired: within 90 days		2,420	_
	91 to 180 days		1,695	_
			254,380	64,168
9.	Loans and advances - considered good			
	Loans - secured			
	Current maturity of long-term loans Executives	5	1,571	406
	Other Employees	5	5,395	5,831
	Advances - unsecured		6,966	6,237
	Suppliers		796,466	240,049
			803,432	246,286
10.	Trade deposits and short-term prepayments			
	Trade deposits		751	1,418
	Short-term prepayments		<u> </u>	7,363 8,781
11.	Other receivables			
	Considered good Duty drawback and research & development support claim		17,112	9,140
	Dividend receivable		3,336 115,686	8,973
	Sales tax refundable / adjustable Others	11.1	15,685	
			151,819	21,795
11.1	Includes Rs. 15.38 (2016: Rs.Nil) million from HSM Energy Lir	nited - wh	nolly owned sub	sidiary.

12.	Cash and bank balances			
	Cash in hand		273	222
	Balances with banks in:			
	Current accounts		19,482	4,600
	Treasury call accounts	12.1	169,451	125,454
	Term Deposit Receipts	12.2	735,000	3,445,000
		12.3	923,933	3,575,054
			924,206	3,575,276

- **12.1** Profit rates on Treasury call accounts ranged between 3.75% to 5.50% (2016: 4.00% to 5.50%) per annum.
- **12.2** Profit rates on Term Deposit Receipts ranged between 5.80% to 6.05% (2016: 5.98% to 7.20%) per annum.

Maturity of these Term Deposit Receipts are one month.

12.3 Includes Rs. 895.90 (2016: Rs.2,648.03) million kept with Bank AL Habib Limited - a related party.



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2017 2016 (Rupees in thousands)

#### 13. Issued, subscribed and paid-up capital

2017 Number	2016 of shares <sup>r</sup>			
10,136,700	10,136,700	Ordinary shares of Rs. 5 each fully paid in cash	50,684	50,684
139,863,300	139,863,300	Ordinary shares of Rs. 5 each issued as bonus shares	699,316	699,316
150,000,000	150,000,000		750,000	750,000

**13.1** Issued, subscribed and paid-up capital of the Company includes 23,764,498 Ordinary shares of Rs. 5 each (2016: 23,844,498) held by related parties at the end of the year.

		Note	2017	2016
14.	Reserves		(Rupees in	thousands)
14.	Capital			
	Share premium		34,000	34,000
	Revenue General Unappropriated profit Unrealised gain on investments - available for sale	14.1	3,878,500 559,895 1,760,940 6,199,335 6,233,335	3,466,000 827,753 1,453,684 5,747,437 5,781,437
14.1	At the beginning of the year Transferred from unappropriated profit		3,466,000 412,500	3,026,000 440,000
15.	Deferred taxation		3,878,500	3,466,000
	Deferred tax liability on accelerated tax depreciation allowand operating fixed assets taxable temporary differences: Deferred tax asset on deductible temporary difference: Proivision for absolescence and slow moving stores & spa Unabsorbed tax depreciation allowance Unadjusted tax credit on investment		203,000 (7,000) (92,000) (5,500) (104,500)	111,500 (7,500) - (7,500)
			98,500	104,000
16.	Trade and other payables			
	Creditors Accrued liabilities Sales-tax / Federal excise duty Workers' Profit Participation Fund (WPPF) Workers' Welfare Fund Income-tax deducted at source Unclaimed dividends	16.1	1,043,251 201,888 - 26,474 37,141 617 59,483 1,368,854	1,283,452 180,255 42,922 51,983 31,561 230 50,993 1,641,396



		Note	2017 (Rupees in	2016 thousands)
16.1	Workers' Profit Participation Fund (WPPF)			
	Balance at the beginning of the year Interest on funds utilized in the Company's business		51,983 1,094	51,846 1,132
	Amount paid to the WPPF		53,077 (53,077)	52,978 (52,978)
	Allocation for the year	22	 26,474	_ 51,983
	Balance at the end of the year		26,474	51,983

#### 17. Contingencies and commitments

17.1 On May 22, 2015 the Government of Pakistan promulgated Gas Infrastructure Development (GID) Cess Act, 2015 and levied GID Cess on gas bills at the rate of Rs.100 / MMBTU on all industrial consumers. The GID Cess Act, 2015 was made applicable with immediate effect superseding the GID Cess Act, 2011 and GID Cess Ordinance, 2014.

The Company challenged the vires of GID Cess Act, 2015 before the Honourable High Court of Sindh. On July 24, 2015 the Honourable High Court of Sindh passed an order restraining the SSGC from demanding and collecting GID Cess as levied by the GID Cess Act, 2015. On October 26, 2016, the case was decided by the Honourable High Court of Sindh in favour of the Company. The Government has filed an appeal before the Honourable High Court of Sindh, where the Company was not made party to such litigation. Currently, GID Cess is not being charged to the Company by SSGC.

The Financial exposure of the Company upto September 30, 2017 is Rs.35.82 (2016: 22.75) million. However, in view of the advice of legal counsel no provision has been made in these financial statements.

- **17.2** The Government of Sindh vide notification dated July 8, 2014 levied a fee of Rs.0.50 / litre for storage of rectified spirit in bonded warehouse at Terminal Kaemari, Karachi. The Company disputed the above levy and filed constitutional petition before the Honourable High Court of Sindh, challenging the above fee. On July 23, 2014, the Honourable High Court of Sindh granted stay and suspended the operation of the above notification. The case was lastly fixed for hearing on March 20, 2015 and was not taken up for hearing. The financial exposure as at September 30, 2017 is Rs.65.71 million. In view of the advice of legal counsel, the Company is confident of a favourable outcome of the case and accordingly no provision has been made in these unconsolidated financial statements.
- **17.3** Pursuant to the decision of ECC on January 10, 2013, the FBR vide its SRO No. 77(1)/2013 dated February 7, 2013, allowed benefit to sugar exporters by reducing FED rate from 8.0% to 0.5% on local sales, equivalent to quantity exported by the mills. The Company availed the benefit and claimed Rs.56.56 million on account of reduced rate of FED.

Against the aforementioned claim, FBR disallowed an amount of Rs.7.0 million and also levied default surcharge of Rs.0.3 million. The disallowances was on the basis that the benefit of claim accrues and arises from February 7, 2013, the date of SRO No: 77(1) /2013 and not from January 10, 2013, the date of ECC meeting wherein the benefit was approved by ECC. The Company maintains that the sugar mills are entitled to avail the benefit of reduced rate of FED on sugar exported against the export quota allotted by ECC in its meeting held on January 10, 2013. Accordingly, the Company filed a suit before Honourable High Court of Sindh and the operations of the said order were suspended by the Honourable Court vide its order dated April 23, 2014. The case was lastly fixed for hearing on December 4, 2014 and was adjourned as date in office. In view of the advice of legal counsel, the company is confident of a favourable outcome and accordingly no provision has been made in these unconsolidated financial statements.



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**17.4** During the year 2009-10 the Company alongwith other sugar mills filed a Constitutional Petition before the Honourable High Court of Sindh against Pakistan Standards and Quality Control Authority - PSQCA challenging the notifications issued in respect of registration of the Standard Mark for refined sugar manufactured and sold by the Company and levy of marking fee at the rate of 0.1% of ex-factory price of sugar sold with effect from January 1, 2009.

On December 4, 2012 the Honourable High Court of Sindh decided the case in favour of the Company. Against the above order, PSQCA filed an appeal before the Honourable Supreme Court of Pakistan. On November 25, 2013 the Honourable Supreme Court of Pakistan passed an interim order against PSQCA restraining them from demanding any registration of standard marks / licensing fee from the sugar mills till further order and the case was adjourned to date in office.

According to the advice of legal counsel, the demand raised is without any lawful authority and is in violation of the Constitution, hence, no provision is made in this regard.

- 17.5 The Company has provided counter guarantees to Bank AL Habib Limited, a related party, amounting to Rs. 250.00 (2016: Rs. 250.00) million against agriculture finance facilities to the growers supplying sugarcane to the mills and counter guarantees to other banks amounting to Rs.1,691.76 (2016: 382.18) million against guarantees issued by banks in favour of third parties on behalf of the Company. These guarantees are secured by way of registered charge against hypothecation of stores and spares, stock-in-trade, assignment of trade debts and other receivables.
- **17.6** Commitments for capital expenditure amounting to Rs.65.20 (2016: 330.726) million.
- **17.7** Rentals under operating lease agreements in respect of vehicles, payable over the following next four years, are as follows:

	2017 (Rupees in t	2016 housands)
Year ending September 30		
2017	_	11,895
2018	13,709	9,243
2019	10,306	5,840
2020	6,461	1,995
2021	2,177	-
	32,653	28,973



Segment operating re	sults ar	nd rel	g results and related information	rmation					(Rul	(Rupees in thousands)	usands)
		Sugar Division	vision	Distillery Division	Division	Textile Division	ivision	Trading Division	Division	Total	а
N	Note 20	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Net sales and services Local sales	3,58	3,581,722	5,629,481	565,210	523,535	4,176	3,560	665,910	622,462	4,807,018	6,779,038
Less: Sales tax / Federal excise duty		276,988	409,748	80,293	73,242	273	233	67,100	46,108	424,654	529,331
	3,30	3,304,734	5,219,733	484,917	450,293	3,903	3,327	588,810	576,354	4,382,364	6,249,707
Export sales Less: Export duty, freight	536	296,563	I	1,985,933	2,011,986	268,399	296,141	256,481	I	2,807,376	2,308,127
and commission			I	3,094	25,679	14,814	15,484	38,554	I	56,462	41,163
	53	296,563	ı	1,982,839	1,986,307	253,585	280,657	217,927	ı	2,750,914	2,266,964
Net sales	3,60	3,601,297	5,219,733	2,467,756	2,436,600	257,488	283,984	806,737	576,354	7,133,278	8,516,671
Services Terminal Storage income - net 18.1	6.1 1	1	I	1,652	423	I	I	I	ı	1,652	423
	3,60	3,601,297	5,219,733	2,469,408	2,437,023	257,488	283,984	806,737	576,354	7,134,930	8,517,094
Less: Cost of sales	19 3,52	3,521,210	4,736,414	1,982,261	1,983,220	243,449	257,926	797,870	522,150	6,544,790	7,499,710
Gross profit	8	80,087	483,319	487,147	453,803	14,039	26,058	8,867	54,204	590,140	1,017,384
Selling and distribution expenses Administrative expenses 2	82 44	47,655 143,396	32,813 132,149	114,942 9,626	108,676 8,920	11,052 4,225	11,365 4,733	1,791 517	593 372	175,440 157,764	153,447 146,174
		191,051	164,962	124,568	117,596	15,277	16,098	2,308	365	333,204	299,621
Front / (loss) berore orner operating expenses and other income		(110,964)	318,357	362,579	336,207	(1,238)	9,960	6,559	53,239	256,936	717,763
xpenses	ង ន									(32,054) 246,099	(54,350) 253,120
Operating profit										470,981	916,533
<ul> <li>Sugar division is engaged in manufacturing of refined sugar.</li> <li>Distillery division is engaged in manufacturing of ethanol, liquidified carbon dioxide (CO<sub>2</sub>) and providing bulk storage facilities.</li> <li>Textile division is engaged in manufacturing of household textiles.</li> <li>Trading division is engaged in trading of commodities viz sugar / molasses as and when opportunity occurs.</li> </ul>	aged in mai ngaged in n aged in ma gaged in tra	nufactur nanufac nufactur ading of	<ul> <li>engaged in manufacturing of refined sugar.</li> <li>is engaged in manufacturing of ethanol, liquid engaged in manufacturing of household texits engaged in trading of commodities viz sugits</li> </ul>	d sugar. anol, liquidifie hold textiles. s viz sugar / n	engaged in manufacturing of refined sugar. is engaged in manufacturing of ethanol, liquidified carbon dioxide (CO <sub>2</sub> ) and providing bull e engaged in manufacturing of household textiles. is engaged in trading of commodities viz sugar / molasses as and when opportunity occurs.	ide (CO <sub>2</sub> ) and nd when oppo	d providing bu ortunity occur	ulk storage fa s.	collities.		

<del>1</del>8.

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(Rupees in thousands)

Total

Trading Division

Textile Division

Distillery Division

Sugar Division

Services

18.1

2,454 893 266 130 150 42 37 87 2016 3,836 793 321 141 419 353 47 98 98 2017 2016 1 T Т I ۱ L I. T 1 2017 1 t I 1 1 1 2016 1 1 T I I 2017 1 I T ۱ 1 T L 1 893 266 130 150 2,454 37 37 87 2016 793 321 141 419 353 3,836 44 98 98 2017 2016 Т I T 1 1 1 L I 2017 I L 1 1 1 I Т L 1 Terminal storage income - net other benefits - note 18.2 Repairs and maintenance Water, electricity and gas Less: Terminal expenses Depreciation - note 3.2 Travelling and vehicle Rent, rates and taxes Salaries, wages and running expenses Other expenses

Salaries, wages and other benefits include a sum of Rs. 0.06 (2016: Rs. 0.06) million in respect of staff retirement benefits. 18.2

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1,652 2,184

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18.3 Geographical Information of customers	2017 20 (Rupees in thousands)	2016 housands)
Revenues from customers (Country wise)	1 207 EEO	6 208 067
Korea	576,400	0,200,307 24.548
UAE	581,561	623,949
United kingdom	162,123	319,241
Malaysia	75,992	58,875
Singapore	19,802	20,369
Japan	I	316,392
Saudi Arabia	I	164,547
Switzerland	I	608,891
Malta	I	3,976
South Africa	84,245	84,628
Turkey	138,316	I
Taiwan	92,373	I
Thailand	10,709	I
Srilanka	16,704	Ι
India	32,884	Ι
Phliphine	215,499	I
Bangkok	18,825	I
Italy	67,757	I
Netherland	395,593	I
France	I	26,051
Myanmar	296,563	I
Holland	22,032	56,660
	7,134,930	8,517,094
The revenue information above is based on the location of customers		

18.4 Of the Company's total revenue, one customer accounts for more than 10%.



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2017 2016
4,149,366 3,969,730
4,149,366 3,969,730
1
4,149,366 3,969,730
277,316 280,099 1 488 2744
4
69,522 73,990 7 115 12 953
95,807 156,157
113,522 70,238 20,412 27,708
$\begin{array}{c c} (10,787) \\ (315,503) \\ (315,503) \\ (247,534) \end{array}$
405,978 510,928
4,555,344 4,480,658
2,368 940 (1,390) (2,368)
978 (1,428)
4,556,322 4,479,230
67,427 324,611
(1.102.539) (67.427)
(1,035,112) 257,184
3,521,210 4,736,414

19.1 Salaries, wages and other benefits include a sum of Rs. 9.2 (2016: Rs. 8.9) million in respect of staff retirement benefits.

52

19.



lsands)		2016		15,125 4,957	2,088	127,152 4,125	153,447				80,948 1 627	2,202	3,796	14,609	8,842 3,305	2.050	3,903	505	1,875	2,453 20,059	146,174
(Rupees in thousands)	Total	2017		14,483 5,452	2,097	148,023 5,385	175,440				85,419 1,604	2,671	4,718	15,074	9,419 3,538	2,396	3,097	575	2,127	2,580 24,556	157,764
(Rup	ivision	2016			I	593 -	593				200		I	I		ı	ı	I		153 19	372
	Trading Division	2017			I	1,791	1,791	oenefits.			212		ı	ı	1 1	I	I	I	1.00	294 11	517
	vision	2016		4,897 _	I	4,884 1,584	11,365	f retirement			3,646	165	136	ı	- 77	25	I	I	89 88 1	70 459	4,733
	Textile Division	2017		4,209 -	ı	4,040 2,803	11,052	spect of stat			3,260 _	161	100	ı	I K	22	I	I	154	95 408	4,225
	ivision	2016		3,132 1,267	959	100,787 2,541	108,676	4) million in re			3,043 86	586	394	328	1,250 285	20	2,000	I	133	635 160	8,920
	Distillery Division	2017		3,059 1,475	1,111	106,715 2,582	114,942	016: Rs. 0.7 <sup>,</sup>			3,059	611	503	303	1,343	19	2,020	I	156	895 231	9,626
	vision	2016		7,096 3,700	1,129	20,888 -	32,813	of Rs. 0.78 (2016: Rs. 0.74) million in respect of staff retirement benefits.			74,059	1,451	3,266	14,281	7,592 9,076	2,005	1,903	505	1,554	1,595 19,421	132,149
	Sugar Division	2017		7,215 3,977	986	35,477 _	47,655	include a sum (			78,888 1 Aen	1,899	7	<del>,</del> 4	8,076 3 161	2,355	1,077	575	1,817	1,296 23,906	143,396
		I	Selling and distribution expenses		Hent, rates, taxes and lease rentals Transport fining and	rianspur, regur, ranumg and forwarding expenses Other expenses	1	Salaries, wages and other benefits	Administrative expenses	Salaries, wages and other	benefits - note 21.1	Repairs and maintenance	Postage, telephone and stationery	Travelling and vehicle running expenses	Hent, rates, taxes and lease rentals Water electricity and ras	Fees. subscription and periodicals	Legal and professional charges	Directors' meeting fee	Depreciation - note 3.2	Auditors' remuneration - note 21.2 Other expenses - note 21.3	1 11
			20.					20.1	21.												

21.1 Salaries, wages and other benefits include a sum of Rs. 3.20 (2016: Rs. 2.80) million in respect of staff retirement benefits.

# 21.2 Auditors' remuneration

1,270 

,530 

=34 I 2385

70 15 10 70 15 10

 1,595

1,296

2,453

2,580



21.3 Sugar division's other expenses include donation of Rs.16.2 (2016: Rs. 13.0) million as per details below:	nses includ	le donatio	n of Rs.16.	.2 (2016: F	Чs. 13.0) r	nillion as p	ber detail	s below:		
							Ā	2017 (Rupees	17 201 (Rupees in thousands)	2016 nds)
Name of Institution										
Al-Sayyeda Benevolent Trust Habib Education Trust Behmat Bai Widows & Ornhange Trust	ist hande Trus	-						910 840 500		910 840 500
Habib Medical Trust Habib Poor Fund	5 5						C T	840 910	c	910 910
ramiy zoucation services roundation Markaz-e-Ummeed	roundation	-					Ń F	200	Ω Ω	600 600
							16,	16,200	13	13,000
None of the Directors or their spouses had any interest in the above donee's fund, except for Habib Education Trust, Karachi, where Mr. Imran A. Habib, Director (resigned on July 4, 2017) of the Company was a Trustee.	eir spouses had any interest in the above donee's fund, except for Director (resigned on July 4, 2017) of the Company was a Trustee.	s had any signed on	interest in July 4, 20	the above 17) of the	: donee's l Company	und, exce was a Trı	pt for Ha istee.	bib Educa	ation Trust	, Karachi,
21.4 Information on assets, liabilities and capital expenditure by segment is as follows:	bilities an	d capital (	expenditu	re by seg	ment is a	s follows:		(Bu	(Rupees in thousands)	ousands)
	Sugar Division	livision	Distillerv Division	Division	Textile Division	ivision	Tradino	Tradino Division	Total	<u>n</u>
	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
21.4.1 Segment assets	3,445,550	1,520,520	1,420,128	995,795	297,035	278,915	365,915	193,467	5,528,628	2,988,697

	ว แบ้สม -		עווונוץ				liauliy		INIA	ਚ
	2017	2017 2016	2017	2016	2017	2016	2017	2017 2016	2017	2016
21.4.1 Segment assets Unallocated assets	3,445,550	1,520,520	3,445,550 1,520,520 1,420,128	995,795	297,035	278,915	365,915 193,467	193,467	5,528,628 2,988,697 3,613,981 5,635,374	2,988,697 5,635,374
									9,142,609	8,624,071
21.4.2 Segment liabilities Unallocated liabilities	1,533,893	1,533,893 1,436,716	132,583	149,255	59,046	44,335	44,335 121,314 213,584	213,584	1,846,836 1,843,890 312,438 248,744	1,843,890 248,744
									2,159,274	2,092,634
21.4.3 Capital expenditure	599,081	735,096	132,388	34,531	I	1,028	I	I	731,469	731,469 770,655



	Note	2017 (Rupees in	2016 thousands)
22. Other operating expenses			
Workers' Profit Participation Fund Workers' Welfare Fund	16.1 22.1	26,474 5,580	51,983 2,367
		32,054	54,350
22.1 Workers' Welfare Fund			
Current year Reversal of prior year - Financial Year 2014		5,580 -	16,715 (14,348)
		5,580	2,367
23. Other income			
Income from financial assets Profit on redemption / sale of investments Dividend income	23.1 23.2	113,981 120,629 234,610	111,615 125,290 236,905
Income from non financial assets Gain on disposal of fixed assets Agricultural income Sale of Electricity Scrap sale Exchange gain - net		3,851 2,245 - 3,241 2,152 11,489 246,099	2,500 5,747 680 5,254 2,034 16,215 253,120
<b>23.1</b> Profit on redemption of units includes profit of the followin Limited, a related party.	g funds manag		

Limited, a related party.	2017 (Rupees in tl	2016 nousands)
First Habib Income Fund First Habib Islamic Income Fund	_ 35	3,648
	35	3,648

23.2 Dividend income includes dividend received from the following related parties:

		Note	2017 (Rupees i	2016 n thousands)
	Bank AL Habib Limited Habib Insurance Company Limited		84,478 9,387	84,478 9,387
			93,865	93,865
24.	Finance income - net	-		
	Profit on treasury call accounts	12.1	10,733	13,556
	Profit on term deposits receipts Interest on loan to employees	12.2	77,710 475	102,820 279
			88,918	116,655
	Less: Mark-up / interest on: Short-term borrowings Workers' Profit Participation Fund Bank charges	24.1 & 24.2	(46,433) (1,094) (14,955)	(46,170) (1,132) (14,924)
			(62,482)	(62,226)
		-	26,436	54,429



- 24.1 The Financial facilities from various commercial banks amounted to Rs.5,313 (2016: Rs.5,313) million.
- **24.2** These facilities are secured by way of registered charge against hypothecation of stock-in-trade, stores and spares, assignment of trade debts and other receivables. The rate of mark-up during the year was 2.25% to 7.54% (2016: 4.30% to 6.85%) per annum.

		Note	2017 (Rupees	2016 in thousands)
25.	Taxation			
	Income tax - current - prior years		_ (54,500)	167,000 (38,000)
	Deferred tax		(54,500) (5,500)	129,000 17,000
		25.1	(60,000)	146,000
25.1	Reconciliation of tax (income) / charge for the year			
	Accounting profit		497,417	970,962
	Corporate tax rate		30%	31%
	Tax on accounting profit at applicable rate		149,225	300,999
	Tax effect of timing differences		3,839	(6,395)
	Tax effect of lower tax rates on export and certain income		(132,065)	(64,721)
	Tax effect of income exempt from tax		(673)	(1,782)
	Tax effect of tax credit		(107,000)	(38,719)
	Tax effect of expenses that are inadmissible			
	in determining taxable income		81,174	(5,382)
	Adjustment relating to prior years		(54,500)	(38,000)
			(209,225)	(154,999)
			(60,000)	146,000

25.2 The income tax return for the Tax year 2017 (financial year ended September 30, 2016) has been filed.



		2017 (Rupees	2016 in thousands)
26.	Earnings per share - Basic and diluted		
	Profit after taxation	557,417	824,962
		Number o	f shares
	Number of ordinary shares of Rs. 5 each	150,000,000	150,000,000
	Earnings per share - Basic and diluted (Rupees)	3.72	5.50
27.	Cash (used in) / generated from operations		
	Profit before taxation	497,417	970,962
	Adjustment for non-cash charges and other items		
	Depreciation / amortization Gain on disposal of fixed assets Profit on redemption / sale of investments Finance income - net Dividend income	192,486 (3,851) (113,981) (26,436) (120,629)	151,723 (2,500) (111,615) (54,429) (125,290)
		(72,411)	(142,111)
	Working capital changes - note 27.1	(2,062,058)	691,357
		(1,637,052)	1,520,208
27.1	Working capital changes		
	(Increase) / Decrease in current assets		
	Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables	(10,892) (1,271,765) (190,212) (557,146) (968) (135,661) (2,166,644)	4,740 317,294 327,311 17 (1,166) 2,384 650,580
	Increase / (decrease) in current liabilities		
	Trade and other payables Advance from customers	(281,307) 385,893	(18,193) 58,970
		104,586	40,777
	Net changes in working capital	(2,062,058)	691,357



#### 2017 2016 Chief Chief Direc-Total Execu-Execu-Total Execu-Direc-Executive tive tors tives tors tives (Rupees in thousands) Managerial 81,981 101,529 remuneration 11,200 8,660 92,937 112,797 8,208 11,340 Perquisites Telephone 42 27 616 685 31 75 522 628 Bonus 9,818 9,818 13,704 13,704 Medical 252 3,036 3,466 3,606 178 18 302 3,286 Utilities 541 541 627 627 Entertainment 462 462 416 416 Retirement benefits 802 641 7,290 8,733 599 856 6,602 8,057 12,296 10,509 113,697 136,502 8,856 13,616 106,095 128,567 2 2 Number of persons 1 52 55 47 50 1

#### 28. Remuneration of Chief Executive, Directors and Executives

- **28.1** Chief Executive, Directors and certain Executives are also provided with the Company maintained cars.
- **28.2** Aggregate amount charged in these unconsolidated financial statements in respect of directors' meeting fee paid to five Non-Executive Directors of Rs.0.57 (2016: Rs. 0.51) million for five Directors.
- **28.3** On August 5, 2017 Mr. Munawar Ali Habib was co-opted as Director in place of Mr. Imran A. Habib who has resigned on July 4, 2017. Accordingly, remuneration of Mr. Munawar Ali Habib is shown under the heads of Directors and Executives for the relevant periods.

#### 29. Financial Risk Management Objectives and Policies

The main risks arising from the Company's financial instruments are credit risk, interest risk, liquidity risk, foreign currency risk, equity price risk and capital risk. The Board of Directors reviews and decides policies for managing each of these risks which are summarised below.

#### 29.1 Credit risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter parties and continually assessing the credit worthiness of counter parties.

Concentrations of credit risk arise when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

The Company is exposed to credit risk on loans, advances, deposits, trade debts, other receivables and bank balances and profit accrued thereon. The Company seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is as follows:



	2017	2016
	(Rupees ir	n thousands)
Long-term loans	6,570	4,211
Long-term deposits	4,028	3,928
Trade debts	254,380	64,168
Loans and advances	803,432	246,286
Trade deposits	751	1,418
Profit accrued on bank deposits	1,551	1,083
Other receivables	151,819	21,795
Bank balances	923,933	3,575,054
	2,146,464	3,917,943

#### Quality of financial assets

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings or the historical information about counter party default rates as shown below:

	2017 (Rupees in t	2016
29.1.1 Trade debts	(nupees in t	nousanus)
Customers with no defaults in the past one year	250,265	64,168
Customers with some defaults in past one year which have been fully recovered	4,115	_
Customers with default in past one year which have not yet been recovered	_	_
	254,380	64,168
29.1.2 Bank Balances		
A1+ A2	922,270 1,663	3,573,671 1,383
	923,933	3,575,054

#### 29.2 Interest rate risk

This represents the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in market interest rates.

At balance sheet date, the bank balances of Rs.904.45 (2016: Rs.3,570.45) million are subject to interest rate risk. Applicable interest rates have been indicated in Note 12 to these unconsolidated financial statements. Company's profit after tax for the year would have been Rs. 6.33 (2016: Rs.24.360) million higher / lower if interest rates have been 1% higher / lower while holding all other variables constant.



#### 29.3 Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due.

Year ended September 30, 2017	On demand	Less than 3 months	3 to 12 months (Rupees in tho	1 to 5 years usands)	> 5 years	Total
Trade and other payables Advance from customers	_ 	409,376 691,920 1,101,296	959,478 - 959,478	- - -	_ 	1,368,854 691,920 2,060,774
Year ended September 30, 2016	On demand	Less than 3 months	3 to 12 months (Rupees in tho	1 to 5 years usands)	> 5 years	Total
Trade and other payables		520,358	1,121,038		_	1,641,396

#### 29.4 Foreign currency risk

Foreign currency risk is the risk that the value of financial assets or a financial liability will fluctuate due to change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. The Company's exposure to foreign currency risk is as follows:

		2017 (Respective	2016 e Currency)
Trade debts Adavance from customers	\$ £ £	1,095,175 16,361 170,595 –	292,404 34,442 361,191 8,619
The following significant exchange rates have been applied at the reporting dates:			-,
Exchange rates	buying \$ selling \$ buying £ selling £	105.37 105.57 141.35 141.62	104.61 104.81 135.64 135.90

The foreign currency exposure is partly covered as the outstanding balance at the year end is determined in respective currency which is converted into rupees at the exchange rate prevailing at the balance sheet date.



#### Sensitivity analysis:

The following table demonstrates the sensitivity of the Company's profit before tax and the Company's equity to a reasonably possible change in the foreign currency exchange rate, with all other variables held constant.

	Change in	Effect	Effect
	Foreign Currency	on profit	on equity
	rate (%)	(Rupees	in thousands)
September 30, 2017	+10	9,970	9,852
	-10	(9,970)	(9,852)
September 30, 2016	+10	(377)	(412)
	-10	377	412

#### 29.5 Equity price risk

The Company's investments are susceptible to market price risk arising from uncertainties about future values of investment securities. The Company manages the equity price risk through diversification and placing limits on individual and total investments. Reports on the investment portfolio are submitted to the Company's senior management on a regular basis. The Investment Committee of the Company reviews and approves policy decisions.

At the balance sheet date, the exposure to investments held as available for sale was Rs.2,402.97 (2016: Rs.2,025.97) million.

#### 29.6 Capital risk management

The primary objective of the Company's capital management is to ensure ample availability of finance for its existing and potential investment projects, to maximise shareholder value and reduce the cost of capital.

The Company manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

The gearing ratio of the company is Nil (2016: Nil) and the company finances its investments portfolio through management of its working capital and equity with a view to maintaining an appropriate mix between various sources of finance to minimise risk.

#### 29.7 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Financial assets which are tradeable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.



The Company uses the following hierarchy for disclosure of the fair value of financial instruments by valuation techniques:

Level 1: Quoted prices in active markets for identical assets.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the assets either directly or indirectly.

Level 3: inputs for the asset that are not based on observable market data.

		20	017	
	Level 1	Level 2 (Rupees in	Level 3 thousands)	Total
Long-term investments	2,356,965	-	46,100	2,403,065
	2,356,965	-	46,100	2,403,065
		20	016	
	Level 1	Level 2 (Rupees in	Level 3 thousands)	Total
Long-term investments	2,013,468	_	12,500	2,025,968
	2,013,468	_	12,500	2,025,968

During the year, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurement.

#### 30. Capacity and production

		2017		2016			
30.1	Sugar division	Quantity		Working days	Quantity		Working days
	Crushing capacity	7,000	M.Tons Pe	r Day	7,000	M. Tons P	er Day
	Crushing based on actual working days	896,000	M. Tons	128	777,000	M. Tons	111
	Actual crushing	865,530	M. Tons	128	821,801	M. Tons	111
	Sucrose recovery	9.97	%		10.74	%	
	Sugar production	86,316	M. Tons		88,271	M. Tons	

Crushing capacity enhanced to 11,000 M. Tons per day under BMR and trial run successfully completed during last week of crushing season 2016-17.

#### 30.2 Distillery division

a)	Ethanol						
	Capacity	34,000	M. Tons	300	34,000	M. Tons	300
	Actual production	33,687	M. Tons	344	31,817	M. Tons	347
b)	Liquidified carbon dioxide (CO <sub>2</sub> )						
	Capacity	18,000	M. Tons	300	18,000	M. Tons	300
	Actual production	11,069	M. Tons	277	10,104	M. Tons	267

c) During the year CO<sub>2</sub> plants operated below capacity due to lower demand.

#### 30.3 Textile division

Capacity	560,000	Kgs.	300	560,000	Kgs.	300
Actual production	515,253	Kgs.	300	558,194	Kgs.	350

During the year, textile division operated at below capacity due to reduced sale volume.



#### 31. Provident Fund related disclosure

The following information is based on un-audited financial statements of the Fund as at September 30:

	2017 (Rupees in	2016 thousands)
Size of the fund - Total assets Fair value of investments	298,223 278,358	326,051 304,172
Percentage of investments made	93.34	93.29

31.1 The cost of above investments amounted to Rs. 256.40 million (2016: Rs. 266.81 million).

**31.2** The break-up of fair value of investments is as follows:

	2017	2016	2017	2016
	Perce	entage	(Rupees in	thousands)
National savings scheme	92.18	92.41	256,575	281,088
Bank deposits	7.78	7.55	21,662	22,955
Debt securities	0.04	0.04	121	129
	100.00	100.00	278,358	304,172

**31.3** The investments out of provident fund have been made in accordance with the provision of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

32.	Number of Employees	2017	2016
	Number of employees including contractual employees at September 30,	556	577
	Average number of employees including contractual employees during the year	560	579

#### 33. Transactions with related parties

Related parties comprise of subsidiary, associated entities, entities with common directorship, directors and key management personnel. Material transactions with related parties during the year, other than those which have been disclosed elsewhere in these unconsolidated financial statements, are as follows:

	2017	2016	
	(Rupees in thousands)		
Insurance premium paid	28,499	18,839	
Insurance claims	7,185	5,319	
Profit on treasury call accounts / term deposits	83,034	98,085	
Profit accrued on bank deposit	1,449	393	
Purchases of investments	56,100	762,500	
Sale proceeds of investments	10,035	753,648	
Dividend received	93,865	93,865	
Dividend paid	65,572	59,582	
Bank charges	470	83	

Transactions with related parties are carried out under normal commercial terms and conditions.



#### 34. Dividend

The Board of Directors of the Company in their meeting held on December 28, 2017 have proposed a final cash dividend of Rs.1.75 per share (35%) for the year ended September 30, 2017. The approval of the members for the proposed final cash dividend will be obtained at the Annual General Meeting of the Company to be held on January 27, 2018.

The Finance Act, 2017 introduced tax on every public company at the rate of 7.5% of accounting income before tax. However, this tax shall not be applied in case of a public company which distributes profit equal to 40% of its after tax profits within six months from the end of the year.

Based on the fact the Board of Directors of the Company has proposed 35% dividend for the year ended September 30, 2017 which exceeds the above prescribed minimum dividend requirement, the Company believes that it would not eventually be liable to pay tax on its undistributed profits as of September 30, 2017.

35. General

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- 35.1 Figures have been rounded off to the nearest thousand rupees.
- **35.2** These unconsolidated financial statements were authorised for issue on December 28, 2017 by the Board of Directors of the Company.

Amir Bashir Ahmed Chief Financial Officer

Racesul Hasan Chief Executive

Murtaza H. Habib Director



## AUDITORS' REPORT TO THE MEMBERS ON CONSOLIDATED FINANCIAL STATEMENTS

We have audited the annexed consolidated financial statements comprising consolidated balance sheet of Habib Sugar Mills Limited (the Holding Company) and its subsidiary company as at 30 September, 2017 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated cash flow statement together with the notes forming part thereof, for the year then ended. We have also expressed separate opinions on the financial statements of the Holding Company and its subsidiary company. These financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position and its subsidiary company as at 30 September, 2017 and the results of their operations for the year then ended.

Karachi: December 28, 2017

kg z

Chartered Accountants Audit Engagement Partner: Khurram Jameel



### **Consolidated Balance Sheet as at September 30, 2017**

	Note	2017 (Rupees in thousands)
Assets		· · · /
Non-Current Assets		
Fixed assets Property, plant and equipment Long-term investments Long-term loans Long-term deposits	3 4 5	2,707,501 2,402,965 6,570 4,028 5,121,064
Current Assets		
Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Profit accrued on bank deposits Other receivables Taxation - net Cash and bank balances	6 7 8 9 10 11 12	119,735 1,673,612 254,380 803,432 9,749 1,551 136,440 98,292 924,306 4,021,497
Total Assets Equity and Liabilities Share Capital and Reserves		9,142,561
Share Capital Authorised 150,000,000 Ordinary shares of Rs. 5 each Issued, subscribed and paid-up capital Reserves	13 14	750,000 750,000
Reserves	14	6,233,237
Non-Current Liabilities		6,983,237
Deferred taxation	15	98,500
Current Liabilities	-	-,
Trade and other payables Advance from customers	16	1,368,904 691,920 2,060,824
Contingencies and Commitments	17	2,000,024
Total Equity and Liabilities		9,142,561

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.

Amir Bashir Ahmed Chief Financial Officer

Racesul Hasan Chief Executive

Murtaza H. Habib Director



## Consolidated Profit and Loss Account for the year ended September 30, 2017

	Note	2017 (Rupees in thousands)
Net sales and services Cost of sales	18 19	7,134,930 6,544,790
Gross Profit		590,140
Selling and distribution expenses Administrative expenses Other operating expenses Other income <b>Operating Profit</b> Finance income - net	20 21 22 23 24	(175,440) (157,833) (32,054) 246,099 (119,228) 470,912 26,407
	21	
Profit before taxation		497,319
Taxation	25	60,000
Profit after taxation		557,319
Earnings per share - Basic and diluted (Rupees)	26	3.72

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.

Amir Bashir Ahmed Chief Financial Officer

Raeesul Hasan Chief Executive

Murtaza H. Habib Director



## Consolidated Statement of Comprehensive Income for the year ended September 30, 2017

	2017 (Rupees in thousands)
Profit for the year	557,319
Other comprehensive income :	
Items that will not be reclassified to profit or loss in subsequent period:	
Actuarial loss on defined benefit plan - net	(275)
	557,044
Items that will be reclassified subsequently to profit and loss in subsequent period: Net gain on investments - available for sale	
Unrealised gain on revaluation of investments during the year	421,237
Reclassification adjustments included in the profit and loss account for: Gain on sale of investments - net of tax	(113,981) 307,256
Total comprehensive income for the year	864,300

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.

Amir Bashir Ahmed Chief Financial Officer

Raeesul Hasan Chief Executive

Murtaza H. Habib Director

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## Consolidated Statement of Changes in Equity for the year ended September 30, 2017

			Re	Revenve Reserves			
	lssued, subsc- ribed and paid-up Capital	Capital Reserve	General Reserve	Unappro- priated profit	Unrealised gain on investments available for sale	Total Reserves	Total Equity
			(Rupee	es in thousa	inds)		
Balance as on September 30, 2016	750,000	34,000	3,466,000	827,753	1,453,684	5,781,437	6,531,437
Cash dividend for the year ended September 30, 2016 @ 55%	_	-	_	(412,500)	_	(412,500)	(412,500)
Transfer to general reserve	-	-	412,500	(412,500)	-	-	-
Profit for the year Other comprehensive income for the year				557,319 (275)		557,319 306,981	557,319 306,981
Total comprehensive income for the year ended September 30, 2017	_	_	_	557,044	307,256	864,300	864,300
Balance as on September 30, 2017	750,000	34,000	3,878,500	559,797	1,760,940	6,233,237	6,983,237

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.

Amir Bashir Ahmed Chief Financial Officer

Raeesul Hasan Chief Executive

Murtaza H. Habib Director



## Consolidated Cash Flow Statement for the year ended September 30, 2017

	Note	2017 (Rupees in thousands)
Cash flows from operating activities		
Cash used in operations Finance income received - net Income tax paid Long-term loans Long-term deposits	27	(1,621,692) 25,939 (85,003) (2,359) (100)
Net cash used in operating activities		(1,683,215)
Cash flows from investing activities		
Fixed capital expenditure Redemption / sale proceeds of investments Dividend received Purchase of investments Sale proceeds of fixed assets		(746,800) 207,170 126,266 (162,930) 12,549
Net cash used in investing activities		(563,745)
Cash flows from financing activities		
Dividend paid		(404,010)
Net cash used in financing activities		(404,010)
Net decrease in cash and cash equivalents		(2,650,970)
Cash and cash equivalents at the beginning of the year		3,575,276
Cash and cash equivalents at the end of the year	12	924,306

The annexed notes 1 to 35 form an integral part of these consolidated financial statements.

Amir Bashir Ahmed Chief Financial Officer

Racesul Hasan Chief Executive

Murtaza H. Habib Director



## Notes to the Consolidated Financial Statements for the year ended September 30, 2017

#### 1. Group and its operations

The Group consists of Habib Sugar Mills Limited (the Holding Company) and HSM Energy Limited - a wholly owned subsidiary Company (the Subsidiary Company). Brief profiles of Holding Company and its Subsidiary Company are as follows :

#### 1.1. Holding Company

The Holding Company is a public limited Company incorporated in Pakistan, with its shares quoted on the Pakistan Stock Exchange Limited. The Holding Company is engaged in the manufacturing and marketing of refined sugar, molasses, ethanol, liquidified carbon dioxide (CO2), household textiles, providing bulk storage facilities and trading of commodities. The registered office of the Holding Company is situated at Imperial Court, 3rd Floor, Dr. Ziauddin Ahmed Road, Karachi.

#### 1.2. Subsidary Company

HSM Energy Limited is incorporated in Pakistan as a public unlisted company on May 16, 2017. The Principal activity of the Subsidiary Company is to generate electricity through bagasse based power plant and sell it to National Grid. The Company is in the process of obtaining generation license and upfront tariff from National Electric Power Regulatory Authority (NEPRA). The expected time for commissioning of the project is 24 months from the award of the upfront tariff. The registered office of the Subsidiary Company is situated at Imperial Court, 3rd Floor, Dr. Ziauddin Ahmed Road, Karachi.

#### 2. Summary of significant accounting policies

#### 2.1 Statement of compliance

These consolidated financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. During the year, the Companies Ordinance, 1984 (the 'Ordinance') has been repealed after the enactment of the Companies Act, 2017 (the 'Act'). However, Securities and Exchange Commission of Pakistan ('SECP') vide its Circular No. 23 of 2017 dated October 4, 2017 has relaxed the applicability of above circular for the companies whose financial year closes on or before December 31, 2017, shall prepare their financial statements in accordance with the provisions of the repealed Ordinance. Accordingly, approved accounting standards comprise of the International Financial Reporting Standards ('IFRSs') issued by the International Accounting Standards Board ('IASB') and Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the repealed Ordinance, provisions or directives under the repealed Ordinance shall prevail.

#### 2.2 Basis of preparation

#### 2.2.1 Accounting convention

These consolidated financial statements have been prepared under historical cost convention, except for :

- staff retirement benefit plan which is carried at present value of defined benefit obligation net of fair value of plan assets as prescribed in IAS 19 "Employees Benefits". and
- investments which have been recognised at fair value in accordance with the requirements of IAS-39 "Financial Instruments: Recognition and Measurement".

#### 2.2.2 Basis of consolidation

#### Subsidiary

Subsidiary is an entity controlled by the Group over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than fifty percent of the voting rights. The financial statements of subsidiary are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The financial statements of the subsidiary is prepared for the same reporting period as for the Holding Company using consistent accounting policies and changes are made when necessary to align them with the policies adopted by the Holding Company.


The assets and liabilities of the subsidiary company have been consolidated on a line by line basis. The carrying value of investment held by the Holding Company is eliminated against the subsidiary's shareholders' equity in the consolidated financial statements. All material intra-group balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Upon the loss of control, the Group derecognises the assets and liabilities of the subsidiary, and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in statement of profit and loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of influence retained.

### 2.3 Significant accounting judgements and estimates

The preparation of consolidated financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Estimates and judgements are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected.

In the process of applying the accounting policies, management has made the following estimates and judgements which are significant to the consolidated financial statements:

- Determining the residual values and useful lives of property, plant and equipment (Note 2.7.1); Classification and valuation of investments (Note 2.8);
- b)
- Impairment / adjustment of inventories to their net realizable value (Note 2.9 & 2.10); C)
- d) Accounting for staff retirement benefits (Note 2.13);
- Recognition of taxation and deferred tax (Note 2.16); e)
- Contingencies and Commitments (Note 17). f)

### 2.4 Amended / revised standards that became effective

Following are the amended / revised standards that became effective as of October 1, 2016

IFRS 10 - Consolidated Financial Statements (Amendment)

- IFRS 11 Joint Arrangements (Amendments)
- IAS 1 Presentation of Financial Statements Disclosure Initiative (Amendments)
- IAS 16 Property, Plant and Equipment (Amendments)
- IAS 27 Separate Financial Statements (Amendment)

### Improvements to Accounting Standards Issued by the IASB

- IFRS 5 Changes in methods of disposal
- IFRS 7 Disclosures Servicing contracts
- IFRS 7 Disclosures Applicability of the offsetting disclosures to condensed interim financial statements
- IAS 19 Discount rate : regional market issue

The adoption of the above amendments, improvements to accounting standards and interpretations did not have any material effect on the consolidated financial statements.

### 2.5 Amended / revised standards that are not yet effective

Following are the amended standards that have been issued and are mandatory for the accounting periods effective from the dates mentioned below against the respective standards :

### Effective date (accounting periods beginning on or after)

FRS 2 FRS 4	<ul> <li>Share-based Payments (Amendments)</li> <li>Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts - (Amendments)</li> </ul>	January 1, 2018 January 1, 2018	
	<ul> <li>Consolidated Financial Statements (Amendment)</li> <li>Revenue from Contracts with Customers</li> <li>Statement of Cash Flows (Amendments)</li> <li>Income Taxes (Amendments)</li> <li>Investment Property (Amendments)</li> </ul>	Not yet finalized January 1, 2018 January 1, 2017 January 1, 2017 January 1, 2018	

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IFRIC 22 – Foreign Currency Transactions and Advance ConsiderationJanuary 1, 2018IFRIC 23 – Uncertainity Over Income Tax TreatmentsJanuary 1, 2019

The Group expects that the adoption of the above amended standards will not have any significant effect on the Group's consolidated financial statements in the period of initial application.

### 2.6 Standards issued by IASB but not yet notified by SECP

Following standards have been issued by International Accounting Standards Board (IASB) which are not yet notified by the SECP for the purpose of applicability in Pakistan:

# IASB Effective date (accounting periods beginning on or after)

IFRS 9 – Financial Instruments: Classification and Measurement	January 1, 2018
IFRS 14 – Regulatory Deferral Accounts	January 1, 2016
IFRS 16 – Leases	January 1, 2019
IFRS 17– Insurance Contracts	January 1, 2021

In May 2014, the IASB issued IFRS 15, Revenue from Contracts with Customers which will be effective for annual periods beginning on or after January 1, 2018, however, early application is permitted. Subsequent to the year ended September 30, 2017, SECP vide S.R.O. 007(1) / 2017 dated October 4, 2017, has also notified the adoption of IFRS 15 for annual periods beginning on or after July 1, 2018.

According to the new standard, revenue is recognized to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. Revenue is recognized when, or as, the customer obtains control of the goods or services. IFRS 15 also includes guidance on the presentation of contract balances, that is, assets and liabilities arising from contracts with customers, depending on the relationship between the entity's performance and the customer's payment. IFRS 15 supersedes IAS 11, Construction Contracts and IAS 18, Revenue as well as related interpretations. Currently, it is expected that the changes, if any, in the total amount of revenue to be recognized for a customer contract will be very limited. Besides, changes to the Statement of Financial Position are expected, e.g. separate line items for contract assets and contract liabilities are required, and qualitative disclosures are added. Hence, the Group does not expect significant impacts on its Consolidated Financial Statements.

### 2.7 Fixed assets

### 2.7.1 Property, plant and equipment

These are stated at cost less accumulated depreciation / amortization / impairment (if any), except for freehold land.

Depreciation is charged to profit and loss account applying the reducing balance method. Depreciation on additions is charged from the month in which the asset is available for use and on disposals up to the month the asset is in use. Assets residual values and useful lives are reviewed, and adjusted, if appropriate at each balance sheet date.

Maintenance and normal repairs are charged to profit and loss account as and when incurred. Major renewals and improvements are capitalised.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefit is expected from its use. Gain or loss on disposal of assets is included in profit and loss account in the year the assets is derecognized.

### 2.7.2 Capital work-in-progress

Capital work-in-progress is stated at cost less impairment losses, if any. Items are transferred to the respective assets when available for intended use.

Significant borrowing costs related to acquisition, construction and commissioning of a qualifying asset are capitalized.



### 2.7.3 Major stores and spare parts

Major stores and spare parts qualify for recognition as property, plant and equipment when the Group expects to use these for more than one year. Transfers are made to relevant operating fixed assets category as and when such items are issued for use.

Major stores and spare parts are valued at cost less accumulated impairment, if any.

### 2.8 Investments - Available for sale

Investments acquired with the intention to be held for over one year are classified as long-term investments. However, these can be sold earlier due to liquidity requirements. Short-term investments are those which are acquired for a short period.

Investments are classified as follows:

### 2.8.1 Quoted

Available for sale investments are initially recognised at cost, being the fair value of the consideration paid including transaction cost. Subsequent to initial recognition, these investments are re-measured at fair value (quoted market price).

Any gain or loss from a change in the fair value of investments available for sale is recognised directly in other comprehensive income as unrealised, unless sold, collected or otherwise disposed off, or until the investment is determined to be impaired, at which time cumulative gain or loss previously taken to other comprehensive income is recognised in the profit and loss account of the year.

### 2.8.2 Un-Quoted

These investment are recorded at cost less accumulated impairment, if any.

### 2.9 Stores and spare parts

These are valued at the lower of moving average cost and net realisable value except for items in transit which are valued at cost. Provision is made for obsolescence and slow moving items.

### 2.10 Stock-in-trade

These are valued as follows :

Raw materials	At the lower of average cost and net realisable value
Work-in-process	At the lower of average cost and net realisable value
Finished goods	At the lower of average cost and net realisable value
Fertilizers	At the lower of cost on FIFO basis and net realisable value
Bagasse	At the lower of average cost and net realisable value

### 2.11 Trade debts and other receivables

Trade debts are recognised and carried at original invoice amount less an allowance for any uncollectible amounts. Other receivables are carried at cost less estimates made for doubtful receivables.

An estimate for doubtful trade debts and other receivables is made when collection of the full amount is no longer probable. Bad debts are written off when identified.

### 2.12 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise of cash in hand, with banks on current, savings, treasury call and deposit accounts, net of short term borrowings under mark-up arrangements, if any.

### 2.13 Staff retirement benefits

### 2.13.1 Staff gratuity

The Group operates an approved defined benefit gratuity scheme for all permanent employees. Minimum qualifying period for entitlement to gratuity is five years continuous service with the Group. The scheme is funded and contributions to the fund are made in accordance with the recommendations of the actuary.

The latest actuarial valuation of the gratuity scheme was carried out as at September 30, 2017. The projected unit credit method, using the following significant assumptions, have been used for actuarial valuation.



Discount rate Expected rate of increase in salaries 8.00% per annum 7.75% per annum

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Based on the actuarial valuation of gratuity scheme as of September 30, 2017, the fair value of gratuity scheme assets and present value of liabilities were Rs.101.47 million and Rs.101.75 million respectively. The Group recognises the total actuarial gains and losses in the year in which they arise. The amounts recognised in balance sheet are as follows:

	2017
	(Rupees in thousands)
Net Employee Defined Benefit Asset	101 740
Present value of defined benefit obligation Fair value of plan assets	101,748 (101,472)
Liability recognized in the balance sheet	276
Charge for the year	
Salaries, wages and amenities include the following in respect of employees' gratuity fund:	
Current service cost	3,641
Interest cost	7,389
Expected return on plan assets	(7,379)
	3,651
The movement in present value of defined benefit obligation is as for	-
Present value of defined benefit obligation at the beginning of the year	101,745
Current service cost	3,641
Interest cost	7,389
Benefits paid	(11,390)
Actuarial gain	363
Present value of defined benefit obligation at the end of the year	101,748
The movement in fair value of plan assets is as follows:	
Fair value of plan assets at the beginning of the year	101,599
Expected return on assets	7,379
Contributions	3,796
Benefits paid	(11,390)
Actuarial gain	88
Fair value of plan assets at the end of the year	101,472
Actual return on plan assets	7,467
Plan assate comprise:	
Plan assets comprise: Term deposit receipts	85,000
Defence saving certificates and Special saving certificates	-
Term Finance Certificates	263
Balance with Banks	15,844
Accrued interest	365
	101,472



Comparison of present value of defined benefit obligation, the fair value of plan assets and the surplus or deficit of gratuity fund is as follows:

As at September 30,	2017	2016	2015	2014	2013
Present value of defined benefit		(Ru	pees in thousa	nds)	
Obligation Fair value of plan assets	101,748 (101,472)	101,745 (101,599)	92,164 (92,336)	83,898 (83,638)	84,120 (84,229)
(Surplus) / Deficit	276	146	(172)	260	(109)
Experience adjustment on obligation	on 638	(4,292)	3,257	5,629	(764)
Experience adjustment on plan as	sets 88	(410)	(3,322)	(852)	(629)

### Sensitivity analysis

Significant assumption for the determination of the defined obligation are discount rate and expected salary increase. The possible changes in defined obligation due to change of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant are as follows :

	(Rupees in thousand)
Discount rate +1%	97,276
Discount rate -1%	106,810
Long term salary increases +1%	106,418
Long term salary increases -1%	97,555

### 2.13.2 Provident fund

The Group operates a recognised provident fund scheme for all its permanent employees. Equal monthly contributions are made by the Group and the employees at the rate of 8.33% of basic salary plus applicable cost of living allowance.

### 2.14 Borrowings and their cost

Borrowings are recorded at the proceeds received.

Borrowing costs are recognised as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction and commissioning of a qualifying asset. Such borrowing costs, if any, are capitalised as part of the cost of that asset.

### 2.15 Trade and other payables

Liabilities for trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Group.

### 2.16 Taxation

## 2.16.1 Current

### Holding Company

Provision for current taxation is computed in accordance with the provisions of the applicable income tax laws.

### **Subsidiary Company**

The income of the subsidary company is exempt from income tax under clause 132 of the second schedule to the Income Tax Ordinance, 2001.

### 2.16.2 Deferred

Deferred tax is recognised using the balance sheet liability method, on all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts appearing in the consolidated financial statements. Deferred tax liabilities are recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences to the extent that it is probable that the temporary differences will reverse in the future and taxable income will be available against which the temporary differences can be utilized.



The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilised.

As the provision for taxation has been made partially under the normal basis and partially under the final tax regime, therefore, the deferred tax liability has been recognised on a proportionate basis in accordance with TR 27 issued by the Institute of Chartered Accountants of Pakistan.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantially enacted by the balance sheet date.

### 2.17 Impairment

The carrying amounts of the Group's assets are reviewed annually to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated and impairment losses are recognised in the profit and loss account.

### 2.18 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed periodically and adjusted to reflect the current best estimate.

### 2.19 Foreign currencies

Transactions in foreign currencies are translated into Pak Rupees which is the Gruop's functional and presentation currency, at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the exchange rates ruling on the balance sheet date.

Exchange gains and losses are included in profit and loss account.

### 2.20 Revenue recognition

- Sales are recorded on despatch of goods to customers.
- Income on investments is recorded when the right to receive is established.
- Income / profit on bank treasury call and deposit accounts is recorded on accrual basis.
- Storage income is recorded on accrual basis.

### 2.21 Segment reporting

Segment reporting is based on operating (business) segments of the Group. These business segments are engaged in providing product or services which are subject to risks and rewards that are different from the risks and rewards of other segments.

### 2.22 Financial instruments

All the financial assets and financial liabilities are recognised at the time when the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognised at the time when the Group loses control of the contractual rights that comprises the financial assets. All financial liabilities are derecognised at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expires. Any gains or losses on derecognition of financial liabilities are taken to profit and loss account currently.

### 2.23 Offsetting

Financial assets and liabilities are offset when the Group has a legally enforceable right to offset and intends to settle either on a net basis or to realise the asset or settle the liability simultaneously.

### 2.24 Dividend and appropriation to reserves

Dividend distribution to the Holding Company's shareholders is recognized as a liability in the Group's financial statements in the period in which the dividends are declared and other appropriations are recognized in the period in which these are approved by the Board of Directors.

### 2.25 Functional and presentation currency

These consolidated financial statements are presented in Pakistan Rupees, which is the Group's functional and presentation currency.



						No			017 1 thousands)
3.	Fixed Assets							-	
	Property, plant and equipment:								
	Operating fixed as Capital work-in-pr Major stores and	ogress	rts			3. 3. 3.	.4	2	,119 910
3.1 Oper	3.1 Operating fixed assets for 2017:								
	J	Cost as at Oct. 1, 2016	Additions / (deletions)	Cost as at Sept. 30, 2017	Accum- ulated deprec- iation / amortization as at Oct. 1, 2016 (Rupees in	Depre- ciation / amortization charge for the year & accum- lated deprec- iation on <u>deletions</u> n thousands)	Accum- ulated deprec- iation / amortization as at Sept. 30, 2017	Written down value as at Sept. 30, 2017	Annual rate of deprec- iation / amortiz- ation %
	reehold - Sugar / Distillery divi easehold - Textile division	sion 106,549 489	35,568 -	142,117 489	- 236	- 5	- 241	142,117 248	_ 1.01
S D	ngs on freehold land ugar division istillery division Ion-factory buildings	84,543 21,243 30,228	30,600 _ _	115,143 21,243 30,228	63,735 17,241 23,030	3,822 400 360	67,557 17,641 23,390	47,586 3,602 6,838	10 10 5
	ngs on leasehold land extile division	19,335	-	19,335	16,553	278	16,831	2,504	10
	and machinery ugar division	1,516,569	1,019,292 (116,651)	2,419,210	842,814	107,092 (108,172)	841,734	1,577,476	10
D	istillery division - Note 3.1.1	1,136,259	97,459	1,233,538	523,878	66,009	589,714	643,824	10
Te	extile division	130,703	(180)	130,703	74,076	(173) 5,663	79,739	50,964	10
Railwa	ay siding - Sugar division	468	-	468	464	1	465	3	10
S	c, gas and water installations ugar / Distillery division extile division	8,808 3,601	- -	8,808 3,601	8,267 2,878	54 72	8,321 2,950	487 651	10 10
offic	ure, fittings, electrical and e equipment ugar / Distillery division	67,223	6,112	70,031	53,060	4,561	54,478	15,553	25
Te	extile division	9,668	(3,304) 77	9,745	9,134	(3,143) 137	9,271	474	25
Tracto a	rs / trolleys and griculture implements ugar division	2,765	-	2,765	2,704	12	2,716	49	20
	cars / vehicles ugar / Distillery division	31,484	183	31,505	11,583	4,003	15,475	16,030	20
Te	extile division	764	(162)	764	681	(111) 17	698	66	20
	otal	3,170,699	1,189,291 (120,297)	4,239,693	1,650,334	192,486 (111,599)	1,731,221	2,508,472	



3.1.1 Plant and machinery of distillery division include storage tanks of the CO<sub>2</sub> unit having written down value of Rs. 17.05 million installed at customers' premises for storage of Liquidified Carbon dioxide.

## 3.1.2 Reconciliation of carrying values for 2017

	Written down value as at Oct. 1, 2016	Additions / (deletions)	Depreciation / amortization charge for the year & accumlated depreciation on deletions	Written down value as at Sept. 30, 2017
		(Rupees i	n thousands)	
Land	106,802	35,568	5	142,365
Buildings on freehold land	32,008	30,600	4,582	58,026
Buildings on leasehold land	2,782	-	278	2,504
Plant and machinery	1,342,763	1,116,751 (116,831)	178,764 (108,345)	2,272,264
Railway siding	4		1	3
Electric, gas and water installations Furniture, fittings, electrical and	1,264	-	126	1,138
office equipment	14,697	6,189	4,698	16,027
		(3,304)	(3,143)	
Tractors / trolleys and				
agriculture implements	61	-	12	49
Motor cars / vehicles	19,984	183 (162)	4,020 (111)	16,096
	1,520,365	1,189,291 (120,297)	192,486 (111,599)	2,508,472

# 3.2 Allocation of depreciation / amortization charge for the year:

Cost of Sales Sugar division Distillery division Textile division	19 19 19	113,522 70,466 6,018
		190,006
Administrative expenses		
Sugar division	21	1,817
Distillery division	21	156
Textile division	21	154
Terminal	18.1	353
		2,480
		192,486

2017

(Rupees in thousands)

Note



### 3.3 Details of fixed assets disposed off:

		Cost	Accumu- lated depre- ciation	written down value (Burees ii	Sale _proceeds_ 1 thousands)	Gain on disposal	Mode of disposal	Particulars of purchasers
Plar	it and Machinery Sugar division	116,651	108,172	8,479	9,145	666	Negotiation	Syed Azam Hussain Shah,
	Distillery division	180	173	7	63	56	"	Mohalla Garibabad, Nawabshah Mr. Jabbar, Resident of plot
	iture, fittings, electrical and e equipment							No. 21, Garden West, Karachi.
	Sugar division / Distillery division Funrniture & fittings or cars / vehicles	3,304	3,143	161	238	77	Negotiation	Various
	Items having carry value of less than Rs. 50,000 each	162	111	51	3,103	3,052	Tender	Various
	2017	120,297	111,599	8,698	12,549	3,851	render	vanous
							Note (F	2017 Rupees in thousands)
3.4	Capital work-in-pr	•	6				,	
	Plant and mach Building Fees paid to ge Consultancy, ac Advance to sup	gulator lvisory			ient depart	ments		169,868 7,021 1,975 13,356 3,899
							3.4.1	196,119
3.4.1	Movement in capi Balance at th Cost incurred Transfer from Transfer to o Balance at th	ne begi d during n Marjo peratin	nning of t g the year r stores a g fixed as	he year ind spare ssets	parts			592,155 23,752 727,563 1,343,470 (1,147,351) 196,119
3.5	Major stores and	spare p	oarts					
	Stores Spare parts							2,910
	opuro puro						3.5.1	2,910
3.5.1	Movement in majo	or store	es and sp	oare part	S			
	Balance at the k Additions during			year				49,365 681,108
	Transfer to capi	tal worl	k-in-progr	ess				730,473 (727,563)
	Balance at the e	end of t	he year					2,910



4.	Number of shares Face			2017 Rupees in thousands)
	2017	value Rs.	Company's Name	
4.1	Investments in rela			1 000
	147,797	5	Balochistan Particle Board Limited	1,323
	24,136,691	10	Bank AL Habib Limited	1,390,273
	5,363,772	5	Habib Insurance Company Limited	79,813
				1,471,409
4.2	Investments in rela	ted parties - Unq	outed - at cost	
	1,249,999	10	UniEnergy Limited	12,500
	4,600,000	10	Uni Food Industries Limited	46,000
				58,500
4.3	Investments in othe	er companies Qo	uted - at fair value	
	40,000	10	Amreli Steels Limited	4,079
	188,160	10	Cherat Cement Company Limited	22,575
	31,078	10	Dawood Lawrencepur Limited	6,062
	190,000	10	D.G. Khan Cement Company Limited	27,904
	80,000	10	Engro Corporation Limited	24,247
	12,500	10	Engro Food Limited	1,188
	123,200	10	Engro Fertilizer	7,751
	30,000	10	Engro Polymer & Chemical	1,002
	90,600	10	Faran Sugar Mills Limited	7,164
	118,885	10	Fauji Fertilizer Company Limited	9,884
	20,000	10	Fauji Food Limited	561
	189,000	5	First Habib Modaraba	2,153
	12,100	10	GlaxoSmithKline Pakistan Limited	2,226
	3,630	10	GlaxoSmithKline Consumer Healthcare Pakistan Limite	
	400,000	10	Habib Metropolitan Bank Limited	13,380
	297,513	10	Habib Bank Limited	53,778
	13,350	10	Indus Motors Company Limited	22,973
	101,000	10	International Industries Limited	29,310
	10,000	10	International Steels Limited	1,211
	12,815	10	Jubliee Life Insurance Co. Limited	8,971
	1,410,000	10	K-Electric Limited	9,926
	33,000	10	Lucky Cement Limited	18,651
	50,000	10	MCB Bank Limited	10,450
	150,116	10	Mehran Sugar Mills Limited	21,081
	450	10	Millat Tractors Limited	562
	14,000	10	Mirpurkhas Sugar Mills Limited	1,988
	20,000	10	Packages Limited	11,540
	5,150	10	Pak Suzuki Motor Company Limited	2,357
	6	10	Pakistan Tobacco Company Limited	9
	6,243,098	5	Shabbir Tiles and Ceramics Limited	81,722
	711,503	5	Thal Limited	392,109
	384,000	10	The Hub Power Company Limited	42,935
	48,322	10	TPL Direct Insurance Limited	894
	43,246	10	TPL Trakker Limited	392
	800,000	10	TPL Properites	8,400
	19,725	10	The Searle Company Limited	7,967
	77,000	10	United Bank Limited	14,643
	,			873,056
				2,402,965



- **4.4** The aggregate cost of the above investments, net of impairment, is Rs.642.03 million.
- **4.5** Unrealised gain of Rs.421.24 million on the above investments, arising from change in the fair value of these long-term investments during the current year has been recognised directly in other comprehensive income.

		Note (Ru	2017 pees in thousands)
5.	Long-term loans		
	Secured - considered good		
	Executives Other Employees	5.1 & 5.2	4,636 <u>8,900</u>
	Receivable within next twelve months shown under current asset	5.3	13,536
	Executives	9	(1,571)
	Other Employees	9	(5,395)
			(6,966)
			6,570

**5.1** The maximum aggregate amount due from executives at the end of any month during the year was Rs.4.79 million. These are secured against property documents and retirements benefits. These loans are carried at cost due to practicality and materiality of amounts involved.

5.2 Movement of loans to executives during the year is as follows:

	2017
	(Rupees in thousands)
Balance at the beginning of the year	572
Disbursements	4,888
	5,460
Repayments	(824)
Balance at the end of the year	4,636

**5.3** Long-term loans of Rs.13.54 million, include loans of Rs.0.17 million and Rs.3.76 million to executives and workers respectively which carry no interest. The balance amount of loan carries interest @ 7% per annum.



6.

7.

8.

	Note	2017
		(Rupees in thousands)
Stores and spare parts		
Stores		84,774
Provision for obsolescence and slow moving stores		(9,500)
, i i i i i i i i i i i i i i i i i i i		
		75,274
Spare parts		64,253
Provision for obsolescence and slow moving spare parts	;	(19,792)
		44,461
		119,735
Stock-in-trade		
Raw materials		
Distillery division Textile division		242,834
		8,572
Work in process		251,406
Work-in-process Sugar division		1,390
Textile division		31,588
		32,978
Finished goods		02,010
Sugar division		1,102,539
Distillery division Textile division		267,710 97
Trading division		2,980
5		1,373,326
Bagasse stock		12,714
Fertilizers		3,188
		1,673,612
Trade debts		
Considered good		
Export – Secured against export documents		117,711
Local – Unsecured		136,669
		8.1 254,380



		Note	2017 (Rupees in thousands)
8.1	The aging of trade debts at September 30, is as follows : Neither past due nor impaired Past due but not impaired: within 90 days 91 to 180 days		250,265 2,420 1,695 254,380
9.	Loans and advances - considered good Loans - secured Current maturity of long-term loans Executives Other Employees Advances - unsecured Suppliers	5 5	1,571 5,395 6,966 796,466 803,432
10.	Trade deposits and short-term prepayments Trade deposits Short-term prepayments		751 8,998 9,749
11.	Other receivables - Considered good Duty drawback and research & development support claim Dividend receivable Sales tax refundable / adjustable Others		17,112 3,336 115,686 306 136,440
12.	Cash and bank balances Cash in hand Balances with banks in: Current accounts Treasury call accounts Term Deposit Receipts	12.1 12.2 12.3	273 19,582 169,451 735,000 924,033 924,306

- **12.1** Profit rates on Treasury call accounts ranged between 3.75% to 5.50% per annum.
- 12.2 Profit rates on Term Deposit Receipts ranged between 5.80% to 6.05% per annum.Maturity of these Term Deposit Receipts are one month.
- 12.3 Includes Rs. 896.00 million kept with Bank AL Habib Limited a related party.



2017 (Rupees in thousands)

### 13. Issued, subscribed and paid-up capital

2017 Number of shares		
10,136,700	Ordinary shares of Rs. 5 each fully paid in cash	50.684
139,863,300	Ordinary shares of Rs. 5 each issued as bonus shares	699,316
150,000,000		750,000

**13.1** Issued, subscribed and paid-up capital of the Group includes 23,764,498 Ordinary shares of Rs. 5 each held by related parties at the end of the year.

		Note	2017
14.	Reserves		(Rupees in thousands)
	Capital Share premium		34,000
	Revenue General Unappropriated profit Unrealised gain on investments - available for sale	14.1	3,878,500 559,797 1,760,940
			6,199,237 6,233,237
14.1	At the beginning of the year Transferred from unappropriated profit		3,466,000 412,500
			3,878,500
15.	Deferred taxation Deferred tax liability on accelerated tax depreciation allowan operating fixed assets taxable temporary differences: Deferred tax asset on deductible temporary difference:	ice on	203,000
	Proivision for absolescence and slow moving stores & sp Unabsorbed tax depreciation allowance Unadjusted tax credit on invstment	are parts	(7,000) (92,000) (5,500)
			(104,500)
			98,500
16.	Trade and other payables Creditors Accrued liabilities Workers' Profit Participation Fund (WPPF) Workers' Welfare Fund Income-tax deducted at source Unclaimed dividends	16.1	1,043,251 201,938 26,474 37,141 617 59,483 1,368,904



		Note	2017 (Rupees in thousands)
16.1 Worl	kers' Profit Participation Fund (WPPF)		, , , , , , , , , , , , , , , , , , ,
	nce at the beginning of the year est on funds utilized in the Group's business		51,983 1,094
Amo	unt paid to the WPPF		53,077 (53,077)
Alloc	ation for the year	22	26,474
Bala	nce at the end of the year		26,474

### 17. Contingencies and commitments

17.1 On May 22, 2015 the Government of Pakistan promulgated Gas Infrastructure Development (GID) Cess Act, 2015 and levied GID Cess on gas bills at the rate of Rs.100 / MMBTU on all industrial consumers. The GID Cess Act, 2015 was made applicable with immediate effect superseding the GID Cess Act, 2011 and GID Cess Ordinance, 2014.

The Holding Company challenged the vires of GID Cess Act, 2015 before the Honourable Hight Court of Sindh. On July 24, 2015 the Honourable High Court of Sindh passed an order restraining the SSGC from demanding and collecting GID Cess as levied by the GID Cess Act, 2015. On October 26, 2016, the case was decided by the Honourable High Court of Sindh in favour of the Holding Company. The Government has filed an appeal before the Honourable High Court of Sindh, where the Holding Company was not made party to such litigation. Currently, GID Cess is not being charged to the Holding Company by SSGC.

The Financial exposure of the Holding Company upto September 30, 2017 is Rs.35.82 million. However, in view of the advice of legal counsel no provision has been made in these consolidated financial statements.

- **17.2** The Government of Sindh vide notification dated July 8, 2014 levied a fee of Rs.0.50 / litre for storage of rectified spirit in bonded warehouse at Terminal Kaemari, Karachi. The Holding Company disputed the above levy and filed constitutional petition before the Honourable High Court of Sindh, challenging the above fee. On July 23, 2014, the Honourable High Court of Sindh granted stay and suspended the operation of the above notification. The case was lastly fixed for hearing on March 20, 2015 and was not taken up for hearing. The financial exposure as at September 30, 2017 is Rs.65.71 million. In view of the advice of legal counsel, the Holding Company is confident of a favourable outcome of the case and accordingly no provision has been made in these consolidated financial statements.
- **17.3** Pursuant to the decision of ECC on January 10, 2013, the FBR vide its SRO No. 77(1)/2013 dated February 7, 2013, allowed benefit to sugar exporters by reducing FED rate from 8.0% to 0.5% on local sales, equivalent to quantity exported by the mills. The Holding Company availed the benefit and claimed Rs.56.56 million on account of reduced rate of FED.

Against the aforementioned claim, FBR disallowed an amount of Rs.7.0 million and also levied default surcharge of Rs.0.3 million. The disallowances was on the basis that the benefit of claim accrues and arises from February 7, 2013, the date of SRO No: 77(1) /2013 and not from January 10, 2013, the date of ECC meeting wherein the benefit was approved by ECC. The Holding Company maintains that the sugar mills are entitled to avail the benefit of reduced rate of FED on sugar exported against the export quota allotted by ECC in its meeting held on January 10, 2013. Accordingly, the Holding Company filed a suit before Honourable High Court of Sindh and the operations of the said order were suspended by the Honourable Court vide its order dated April 23, 2014. The case was lastly fixed for hearing on December 4, 2014 and was adjourned as date in office. In view of the advice of legal counsel, the Holding Company is confident of a favourable outcome and accordingly no provision has been made in these consolidated financial statements.



17.4 During the year 2009-10 the Holding Company alongwith other sugar mills filed a Constitutional Petition before the Honourable High Court of Sindh against Pakistan Standards and Quality Control Authority - PSQCA challenging the notifications issued in respect of registration of the Standard Mark for refined sugar manufactured and sold by the Holding Company and levy of marking fee at the rate of 0.1% of ex-factory price of sugar sold with effect from January 1, 2009.

On December 4, 2012 the Honourable High Court of Sindh decided the case in favour of the Holding Company. Against the above order, PSQCA filed an appeal before the Honourable Supreme Court of Pakistan. On November 25, 2013 the Honourable Supreme Court of Pakistan passed an interim order against PSQCA restraining them from demanding any registration of standard marks / licensing fee from the sugar mills till further order and the case was adjourned to date in office.

According to the advice of legal counsel, the demand raised is without any lawful authority and is in violation of the Constitution, hence, no provision is made in this regard.

- 17.5 The Holding Company has provided counter guarantees to Bank AL Habib Limited, a related party, amounting to Rs. 250.00 million against agriculture finance facilities to the growers suppling sugarcane to the mills and counter guarantees to other banks amounting to Rs. 1,691.76 million against guarantees issued by banks in favour of third parties on behalf of the Holding Company. These guarantees are secured by way of registered charge against hypothecation of stores and spares, stock-in-trade, assignment of trade debts and other receivables.
- **17.6** Commitments for capital expenditure amounting to Rs.65.20 million.
- **17.7** Rentals under operating lease agreements in respect of vehicles, payable over the following next four years, are as follows:

2017 (Rupees in thousands)

Year ending	September 30
-------------	--------------

2017	_
2018	13,709
2019	10,306
2020	6,461
2021	2,177
	32,653



### 18. Segment operating results and related information

Note         Sugar Division         Distion         Textile Division         Trading Division         Trading Division           Net sales and services         Local sales         3,581,722         565,210         4,176         655,910         4,807,018           Less: Sales tax / Federal excise duty         276,988         80,293         273         67,100         424,664           Less: Sales tax / Federal excise duty         276,988         80,293         268,399         256,481         2,807,376           Less: Export duty, freight and commission         296,563         1,982,839         253,585         217,927         2,750,914           Net sales         3,601,297         2,467,776         257,488         806,737         7,133,278           Services         Terminal Storage income - net         18.1         -         -         -         1,652           Cost of sales         19         3,521,210         1,982,261         243,449         797,870         6,544,790           Gross profit         80,087         497,147         14,039         8,867         590,140           Selling and distribution expenses         Subsidary         21         1,43,396         9,626         4,225         517         157,764           Miministrative expenses - Holdi			0		<b>–</b>		in thousands)
Net sales and services         3,581,722         565,210         4,176         655,910         4,807,018           Less: Sales tax / Federal excise duty         276,988         80,293         273         67,100         424,654           Export sales         286,563         1,985,933         268,399         256,481         2807,376           Less: Export duty, freight and commission         296,563         1,982,839         253,585         217,927         2,750,914           Net sales         3,601,297         2,467,756         257,488         806,737         7,133,278           Services         7         1,962,839         253,585         217,927         2,750,914           Services         7         1,652         -         -         1,652           Terminal Storage income - net         18.1         -         1,862,261         243,449         797,870         6,544,790           Gross profit         80,087         487,147         14,039         8,867         590,140           Selling and distribution expenses         20         47,655         114,942         11,052         1,791         175,440           Administrative expenses - Subsidary         21         143,396         9,626         4,225         517         157,764 <td></td> <td>Note</td> <td></td> <td></td> <td></td> <td></td> <td>Total</td>		Note					Total
Local sales       3,581,722       565,210       4,176       655,910       4,807,018         Less: Sales tax / Federal excise duty       276,988       80,233       273       67,100       424,654         Export sales       3,304,734       484,917       3,903       588,810       4,382,364         Export sales       296,563       1,985,933       268,399       256,481       2,807,376         Less: Export duty, freight and commission       296,563       1,982,839       253,585       217,927       2,760,914         Net sales       3,601,297       2,467,756       257,488       806,737       7,133,278         Services       7       3,601,297       2,469,408       257,488       806,737       7,134,930         Less: Cost of sales       19       3,521,210       1,982,261       243,449       797,670       6,544,790         Gross profit       80,087       487,147       14,039       8,867       590,140         Seling and distribution expenses       20       47,655       114,942       11,052       1,791       175,440         Administrative expenses - Subsidary       21       143,396       9,626       4,225       517       157,764         eg9       143,396       9,626					(2017)		
Less: Sales tax / Federal excise duty       276,988       80,293       273       67,100       424,654         Export sales       296,563       1,985,933       268,399       256,461       2807,376         Less: Export duty, freight and commission       296,563       1,982,839       253,585       217,927       2,750,914         Net sales       3,601,297       2,467,756       257,488       806,737       7,133,278         Services       7       1,652       -       -       1,652         Terminal Storage income - net       18.1       -       1,652       -       -       1,652         Gross profit       80,087       487,147       14,039       8,867       590,140         Selling and distribution expenses       20       47,655       114,942       11,052       1,791       175,440         Administrative expenses - Holding Company       21       143,396       9,626       4,225       517       157,764       69         Other operating expenses       22       (110,964)       362,579       (1,238)       6,559       256,867         Other income       23       23       246,099       246,099       246,099	Net sales and services						
Export sales Less: Export duty, freight and commission $3,304,734$ $484,917$ $3,903$ $588,810$ $4,382,364$ Net sales Services Terminal Storage income - net $296,563$ $1,982,839$ $256,481$ $2,807,376$ $56,462$ $296,563$ $1,982,839$ $253,585$ $217,927$ $2,750,914$ Net sales Services $3,601,297$ $2,467,756$ $257,488$ $806,737$ $7,133,278$ Services $3,601,297$ $2,469,408$ $257,488$ $806,737$ $7,134,930$ Less: Cost of sales19 $3,521,210$ $1,982,261$ $243,449$ $797,870$ $6,544,790$ Gross profit $80,087$ $487,147$ $14,039$ $8,867$ $590,140$ Selling and distribution expenses20 $47,655$ $114,942$ $11,052$ $1,791$ $175,440$ Administrative expenses - Holding Company and other income21 $143,396$ $9,626$ $4,225$ $517$ $157,764$ Other operating expenses22(110,964) $362,579$ (1,238) $6,559$ $256,867$ Other income23 $23$ $246,099$	Local sales		3,581,722	565,210	4,176	655,910	4,807,018
Export sales Less: Export duty, freight and commission <sup>296,563</sup> - <sup>986,933</sup> 3,094 <sup>268,399</sup> 14,814 <sup>256,481</sup> 38,554 <sup>2,807,376</sup> 56,462 296,563         1,982,839 <u>253,585</u> 217,927 <u>2,750,914</u> 7,133,278 Services Terminal Storage income - net         18.1 -         1,652 -         1,652 -         1,652 -         1,652 -         1,652 -         1,652 -         1,652 -         -         1,652 -         1,652 -         -         1,652 -         -         1,652 -         -         1,652 -         -         -	Less: Sales tax / Federal excise duty		276,988	80,293	273	67,100	424,654
Less: Export duty, freight and commission $ 3,094$ $14,814$ $38,554$ $56,462$ Net sales $296,563$ $1,982,839$ $253,585$ $217,927$ $2,750,914$ Services $7,133,278$ $3,601,297$ $2,467,756$ $257,488$ $806,737$ $7,133,278$ Services $7eminal Storage income - net$ $18.1$ $ 1,652$ $  1,652$ Cost of sales19 $3,521,210$ $1,982,261$ $243,449$ $797,870$ $6,544,790$ Gross profit $80,087$ $487,147$ $14,039$ $8,867$ $590,140$ Selling and distribution expenses20 $47,655$ $114,942$ $11,052$ $1,791$ $175,440$ Administrative expenses - Holding Company Administrative expenses - Subsidary $21$ $143,396$ $9,626$ $4,225$ $517$ $157,764$ Profit / (loss) before other operating expenses $(110,964)$ $362,579$ $(1,238)$ $6,559$ $256,867$ Other operating expenses $22$ $(246,099)$ $(32,054)$ $(32,054)$			3,304,734	484,917	3,903	588,810	4,382,364
Net sales         3,601,297         2,467,756         257,488         806,737         7,133,278           Services         Terminal Storage income - net         18.1         -         1,652         -         -         1,652           Less: Cost of sales         19         3,521,210         1,982,261         243,449         797,870         6,544,790           Gross profit         80,087         487,147         14,039         8,867         590,140           Selling and distribution expenses         20         47,655         114,942         11,052         1,791         175,440           Administrative expenses - Holding Company         21         143,396         9,626         4,225         517         157,764           Administrative expenses - Subsidary         21         143,396         9,626         4,225         517         157,764           Rod         -         -         -         -         -         69         143,396         9,626         4,225         517         157,783           Profit / (loss) before other operating expenses         22         (110,964)         362,579         (1,238)         6,559         256,867           Other income         23         246,099         246,099         246,099			296,563 -				
Services           Terminal Storage income - net         18.1         -         1,652         -         -         1,652           Less: Cost of sales         19         3,521,210         1,982,261         243,449         797,870         6,544,790           Gross profit         80,087         487,147         14,039         8,867         590,140           Selling and distribution expenses         20         47,655         114,942         11,052         1,791         175,440           Administrative expenses - Holding Company         21         143,396         9,626         4,225         517         157,764           -         -         -         -         -         -         -         6,559           Profit / (loss) before other operating expenses         21         143,396         9,626         4,225         517         157,833           Profit / (loss) before other operating expenses         21         143,396         9,626         4,225         517         157,833           Other income         22         (110,964)         362,579         (1,238)         6,559         256,867           Other income         23         246,099         246,099         246,099         246,099			296,563	1,982,839	253,585	217,927	2,750,914
Terminal Storage income - net18.1 $ 1,652$ $   1,652$ Less: Cost of sales19 $3,521,210$ $1,982,261$ $243,449$ $797,870$ $6,544,790$ Gross profit80,087 $487,147$ $14,039$ $8,867$ $590,140$ Selling and distribution expenses20 $47,655$ $114,942$ $11,052$ $1,791$ $175,440$ Administrative expenses - Holding Company Administrative expenses - Subsidary21 $143,396$ $9,626$ $4,225$ $517$ $157,764$ Profit / (loss) before other operating expenses and other income22 $(110,964)$ $362,579$ $(1,238)$ $6,559$ $256,867$ Other operating expenses22 $(23,254)$ $(23,254)$ $(24,099)$ $(246,099)$	Net sales		3,601,297	2,467,756	257,488	806,737	7,133,278
3,601,297 $2,469,408$ $257,488$ $806,737$ $7,134,930$ Less: Cost of sales19 $3,521,210$ $1,982,261$ $243,449$ $797,870$ $6,544,790$ Gross profit $80,087$ $487,147$ $14,039$ $8,867$ $590,140$ Selling and distribution expenses20 $47,655$ $114,942$ $11,052$ $1,791$ $175,440$ Administrative expenses - Holding Company Administrative expenses - Subsidary21 $143,396$ $9,626$ $4,225$ $517$ $157,764$ Profit / (loss) before other operating expenses $(110,964)$ $362,579$ $(1,238)$ $6,559$ $256,867$ Other operating expenses22 $(32,054)$ $246,099$	Services						
Less: Cost of sales       19       3,521,210       1,982,261       243,449       797,870       6,544,790         Gross profit       80,087       487,147       14,039       8,867       590,140         Selling and distribution expenses       20       47,655       114,942       11,052       1,791       175,440         Administrative expenses - Holding Company Administrative expenses - Subsidary       21       143,396       9,626       4,225       517       157,764       69         143,396       9,626       4,225       517       157,833       157,833       157,833       6,559       256,867         Other operating expenses       22       (110,964)       362,579       (1,238)       6,559       256,867         Other income       23       23       246,099       246,099       246,099	Terminal Storage income - net	18.1		1,652			
Gross profit $80,087$ $487,147$ $14,039$ $8,867$ $590,140$ Selling and distribution expenses $20$ $47,655$ $114,942$ $11,052$ $1,791$ $175,440$ Administrative expenses - Holding Company Administrative expenses - Subsidary $21$ $143,396$ $9,626$ $4,225$ $517$ $157,764$ $69$ $        69$ Profit / (loss) before other operating expenses $(110,964)$ $362,579$ $(1,238)$ $6,559$ $256,867$ Other operating expenses $22$ $(32,054)$ $(32,054)$ $(32,054)$ Other income $23$ $246,099$			3,601,297	2,469,408	257,488	806,737	7,134,930
Selling and distribution expenses20 $47,655$ $114,942$ $11,052$ $1,791$ $175,440$ Administrative expenses - Holding Company Administrative expenses - Subsidary21 $143,396$ $9,626$ $4,225$ $517$ $157,764$ 69143,396 $9,626$ $4,225$ $517$ $157,833$ Profit / (loss) before other operating expenses and other income $(110,964)$ $362,579$ $(1,238)$ $6,559$ $256,867$ Other operating expenses22 $(32,054)$ $(32,054)$ $246,099$ $246,099$	Less: Cost of sales	19	3,521,210	1,982,261	243,449	797,870	6,544,790
Administrative expenses - Holding Company       21       143,396       9,626       4,225       517       157,764       69         Administrative expenses - Subsidary       21       143,396       9,626       4,225       517       157,764       69         Profit / (loss) before other operating expenses and other income       (110,964)       362,579       (1,238)       6,559       256,867         Other operating expenses       22       (32,054)       32       246,099	Gross profit		80,087	487,147	14,039	8,867	590,140
Administrative expenses - Subsidary       21	Selling and distribution expenses	20	47,655	114,942	11,052	1,791	175,440
Profit / (loss) before other operating expenses and other income(110,964)362,579(1,238)6,559256,867Other operating expenses22(32,054)(32,054)(32,054)(32,054)Other income23246,099(32,094)(32,094)			143,396 _	9,626 _	4,225 _		
and other income     (110,964)     362,579     (1,238)     6,559     256,867       Other operating expenses     22     (32,054)     (32,054)       Other income     23     246,099			143,396	9,626	4,225	517	157,833
Other income         23         246,099			(110,964)	362,579	(1,238)	6,559	256,867
· · · · · · · · · · · · · · · · · · ·	Other operating expenses	22					(32,054)
Operating profit 470,912	Other income	23					246,099
	Operating profit						470,912

Sugar division is engaged in manufacturing of refined sugar.
Distillery division is engaged in manufacturing of ethanol, liquidified carbon dioxide (CO<sub>2</sub>) and providing bulk storage facilities.

- Textile division is engaged in manufacturing of household textiles.

- Trading division is engaged in trading of commodities viz sugar / molasses as and when opportunity occurs.



			(Rupees	in thousands)
Sugar Division	Distillery Division	Textile Division	Trading Division	Total
		(2017)		
-	3,836	-	-	3,836
- - - - - - - - - - - -	793 321 141 419 353 47 12 98 2,184 1.652	- - - - - - - - - - - - - - -	- - - - - - - - - - - - -	793 321 141 419 353 47 12 98 2,184 1,652
		Division         Division           -         3,836           -         793           -         321           -         141           -         353           -         47           -         98	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

18.2 Salaries, wages and other benefits include a sum of Rs. 0.06 million in respect of staff retirement benefits.

18.3	Geographical	Information of	customers
10.0	Geographical	initor mation of	customers

Revenues from customers (Country wise)	
Pakistan	4,327,552
Korea	576,400
UAE	581,561
United kingdom	162,123
Malaysia	75,992
Singapore	19,802
South Africa	84,245
Turkey	138,316
Taiwan	92,373
Thailand	10,709
Srilanka	16,704
India	32,884
Phliphine	215,499
Bangkok	18,825
Italy	67,757
Netherland	395,593
Myanmar	296,563
Holland	230,303
i iulialiu	22,032
	7,134,930

The revenue information above is based on the location of customers

**18.4** Of the Group's total revenue, one customer accounts for more than 10%.

2017 (Rupees in thousands)



		Sugar	Distillery	Textile	Trading	in thousands)
		Division	Division	Division	Division	Total
				— (2017) —		
19.	Cost of sales					
	Opening stock of raw material Purchases / Transfers	– 4,149,366	162,182 1,756,665	3,337 178,041	-	165,519 6,084,072
		4,149,366	1,918,847	181,378	_	6,249,591
	Closing stock of raw material	_	(242,834)	(8,572)	_	(251,406)
	Raw material consumed	4,149,366	1,676,013	172,806	-	5,998,185
	Salaries, wages and					
	other benefits - note 19.1	277,316	66,414	12,281	-	356,011
	Research and development expenses	1,488	-	-	-	1,488
	Process chemicals	42,076	39,646	-	-	81,722
	Packing material	41,148	-	11,514	-	52,662
	Dyeing, weaving and other charges Stores and spare parts consumed	69,522	34,869	36,071		36,071 104,391
	Rent, rates, taxes and lease rentals	7,115	7,660	1,132		15,907
	Water, fuel and power	48,999	142,977	18,244		210,220
	Repairs and maintenance	95,807	68,521	2,218		166,546
	Legal and professional charges	1,680	_			1,680
	Insurance	9,889	7,151	528	-	17,568
	Postage, telephone and stationery	3,294	-	-	-	3,294
	Depreciation / amortization - note 3.2	113,522	70,466	6,018	-	190,006
	Other manufacturing expenses	20,412	7,564	166	-	28,142
	Duty drawback / Rebate	-	-	(14,725)	-	(14,725)
	Bagasse transferred to distillery division	(10,787)	-	-	-	(10,787)
	Molasses transferred to distillery division	(315,503)	-	-	-	(315,503)
		405,978	445,268	73,447	_	924,693
	Manufacturing cost	4,555,344	2,121,281	246,253	-	6,922,878
	Opening stock of work-in-process Closing stock of work-in-process	2,368 (1,390)	-	27,949 (31,588)	-	30,317 (32,978)
	5	978		(3,639)		(2,661)
	Cost of goods manufactured	4,556,322	2,121,281	242,614		6,920,217
	Opening stock of finished goods	67,427	128,690	352	3,924	200,393
	Purchases	-	-	580	796,926	797,506
	Closing stock of finished goods	(1,102,539)	(267,710)	(97)	(2,980)	(1,373,326)
		(1,035,112)	(139,020)	835	797,870	(375,427)
		3,521,210	1,982,261	243,449	797,870	6,544,790

19.1 Salaries, wages and other benefits include a sum of Rs. 9.2 million in respect of staff retirement benefits.



					_ ` !	in thousands)
		Sugar Division	Distillery Division	Textile Division	Trading Division	Total
				<u>(2017)</u>		
20.	Selling and distribution expenses					
	Salaries, wages and other benefits - note 20.1	7,215	3,059	4,209	-	14,483
	Insurance	3,977	1,475	-	_	5,452
	Rent, rates, taxes and lease rentals	986	1,111	-	_	2,097
	Transport, freight, handling and forwarding expenses	35,477	106,715	4,040	1,791	148,023
	Other expenses		2,582	2,803		5,385
		47,655	114,942	11,052	1,791	175,440

20.1 Salaries, wages and other benefits include a sum of Rs. 0.78 million in respect of staff retirement benefits.

		Sugar Division	Distillery Division	Textile Division	Trading Division	Total
21. Administrative expenses				— (2017) —		
Salaries, wages and other be Insurance Repairs and maintenance Postage, telephone and static Travelling and vehicle running Rent, rates, taxes and lease Water, electricity and gas Fees, subscription and period Legal and professional charg Directors' meeting fee Depreciation - note 3.2	onery expenses rentals licals	78,888 1,460 1,899 4,115 14,771 8,076 3,161 2,355 1,077 575 1,817	3,059 134 611 503 303 1,343 352 19 2,020 - 156	3,260 - 161 100 - 25 22 - 154	212 - - - - - - - - - - - - -	85,419 1,594 2,671 4,718 15,074 9,419 3,538 2,396 3,097 575 2,127
Auditors' remuneration - Hold Auditors' remuneration - Subs		1,296	895 _	95 _	294 _	2,580 50
Other expenses - Holding Co Other expenses - Subsidiary		1,296 23,906 - 23,906 143,396	895 231 - 231 9,626	95 408 - 408 4,225	294 	2,630 24,556 19 24,575 157,833

21.1 Salaries, wages and other benefits include a sum of Rs. 3.20 million in respect of staff retirement benefits.

	Sugar Division	Distillery Division	Textile Division	Trading Division	Total
21.2 Auditors' remuneration			— (2017) —		
Statutory audit fee - Holding Company	770	530	55	175	1,530
Annual audit fee - Subsidiary	-	-	-	-	50
Half yearly review fee	176	120	15	40	351
Tax / other services	265	185	20	60	530
Out of pocket expenses	85	60	5	19	169
	1,296	895	95	294	2,630



**21.3** Sugar division's other expenses include donation of Rs.16.2 million as per details below:

2017 (Rupees in thousands)

### Name of Institution

Al-Sayyeda Benevolent Trust	910
Habib Education Trust	840
Rehmat Bai Widows & Orphange Trust	500
Habib Medical Trust	840
Habib Poor Fund	910
Family Education Services Foundation	12,000
Markaz-e-Ummeed	200
	16,200

None of the Directors or their spouses had any interest in the above donee's fund, except for Habib Education Trust, Karachi, where Mr. Imran A. Habib, Director (resigned on July 4, 2017) of the Holding Company was a Trustee.

## 21.4 Information on assets, liabilities and capital expenditure by segment is as follows:

	Sugar	Distillery	Textile	(Rupees i Trading	n thousands)
	Division	Division	Division	Division	Total
			(2017)		
21.4.1 Segment assets Subsidiary Company Unallocated assets	3,445,502	1,420,128	297,035	365,915	5,528,580 15,331 3,598,650
					9,142,561
<b>21.4.2 Segment liabilities</b> Subsidiary Company Unallocated liabilities	1,533,893	132,583	59,046	121,314	1,846,836 50 312,438
					2,159,324
21.4.3 Capital expenditure Subsidiary Company	599,081	132,388	-	-	731,469 15,331
					746,800



	Note	2017 (Rupees in thousands)
22. Other operating expenses		· · · /
Workers' Profit Participation Fund Workers' Welfare Fund	16.1	26,474 5,580
		32,054
23. Other income Income from financial assets		
Profit on redemption / sale of investments Dividend income	23.1 23.2	113,981 120,629
	2012	234,610
Income from non financial assets		
Gain on disposal of fixed assets Agricultural income Scrap sale Exchange gain - net		3,851 2,245 3,241 2,152 11,489
		246,099

 23.1 Profit on redemption of units includes profit of the following funds managed by Habib Asset Management Limited, a related party.
 2017

	(Rupees in thousands)
First Habib Islamic Income Fund	35
	35

23.2 Dividend income includes dividend received from the following related parties:

			2017 (Rupees in thousands)
	Bank AL Habib Limited Habib Insurance Company Limited		84,478 9,387
04	Finance income not		93,865
24.	Finance income - net		
	Profit on treasury call accounts	12.1	10,733
	Profit on term deposit receipts	12.2	77,710
	Interest on loan to employees		475
			88,918
	Less: Mark-up / interest on:		)
	Short-term borrowings	24.1 & 24.2	(46,433)
	Workers' Profit Participation Fund	2111 0 2112	(1,094)
	•		
	Bank charges		(14,984)
			(62,511)
			26,407

\_



- 24.1 The Financial facilities from various commercial banks amounted to Rs.5,313 million.
- **24.2** These facilities are secured by way of registered charge against hypothecation of stock-in-trade, stores and spares, assignment of trade debts and other receivables. The rate of mark-up during the year was 2.25% to 7.54% per annum.

			Note	2017	
				(Rupees in thousand	ds)
25.	Taxation				
	Income tax - current			_	
	- prior years			(54,500)	
				(54,500)	
	Deferred tax			(5,500)	
		25.1		(60,000)	
25.1	Reconciliation of tax (income) / charge for the year				
20.1	Accounting profit			497,319	
	Corporate tax rate			30%	
	Tax on accounting profit at applicable rate			149,196	
	Tax effect of timing differences			3,839	
	Tax effect of lower tax rates on export and certain income			(132,065)	
	Tax effect of income exempt from tax			(643)	
	Tax effect of tax credit			(107,000)	
	Tax effect of expenses that are inadmissible			04.470	
	in determining taxable income			81,173	
	Adjustment relating to prior years			(54,500)	
				(209,196)	
				(60,000)	

25.2 The income tax return for the Tax year 2017 (financial year ended September 30, 2016) has been filed.



(Rupees in thousands)

26.	Earnings per share - Basic and diluted	
	Profit after taxation	557,319
		Number of shares
	Number of ordinary shares of Rs. 5 each	150,000,000
	Earnings per share - Basic and diluted (Rupees)	3.72
27.	Cash used in operations	
	Profit before taxation	497,319
	Adjustment for non-cash charges and other items	
	Depreciation / amortization Gain on disposal of fixed assets Profit on redemption / sale of investments Finance income - net Dividend income	192,486 (3,851) (113,981) (26,407) (120,629) (72,382)
	Working capital changes - note 27.1	(2,046,629) (1,621,692)
27.1	Working capital changes	
	Increase in current assets	
	Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables	(10,892) (1,271,765) (190,212) (557,146) (968) (120,282) (2,151,265)
	Increase in current liabilities	
	Trade and other payables Advance from customers	(281,257) 385,893 104,636
	Net changes in working capital	(2,046,629)



## 28. Remuneration of Chief Executive, Directors and Executives

	2017				
	Chief				
	Executive	Directors	Executives	Total	
		(Rupees in	thousands)		
Managerial remuneration	11,200	8,660	92,937	112,797	
Perquisites					
Telephone	42	27	616	685	
Bonus	_	_	9,818	9,818	
Medical	252	178	3,036	3,466	
Utilities	_	541	_	541	
Entertainment	_	462	_	462	
Retirement benefits	802	641	7,290	8,733	
	12,296	10,509	113,697	136,502	
Number of persons	1	2	52	55	

- 28.1 Chief Executive, Directors and certain Executives are also provided with the Group maintained cars.
- **28.2** Aggregate amount charged in these consolidated financial statements in respect of directors' meeting fee paid to five Non-Executive Directors of Rs.0.57 million.
- **28.3** On August 5, 2017 Mr. Munawar Ali Habib was co-opted as Director in place of Mr. Imran A. Habib who has resigned on July 4, 2017. Accordingly, remuneration of Mr. Munawar Ali Habib is shown under the heads of Directors and Executives for the relevant periods.

### 29. Financial Risk Management Objectives and Policies

The main risks arising from the Group's financial instruments are credit risk, interest risk, liquidity risk, foreign currency risk, equity price risk and capital risk. The Board of Directors of the group (the Board) reviews and decides policies for managing each of these risks which are summarised below.

### 29.1 Credit risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter parties and continually assessing the credit worthiness of counter parties.

Concentrations of credit risk arise when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry.

The Group is exposed to credit risk on loans, advances, deposits, trade debts, other receivables and bank balances and profit accrued thereon. The Group seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is as follows:



	2017
	(Rupees in thousands)
Long-term loans	6.570
Long-term deposits	4,028
Trade debts	254,380
Loans and advances	803,432
Trade deposits	751
Profit accrued on bank deposits	1,551
Other receivables	136,440
Bank balances	924,033
	2,131,185

### Quality of financial assets

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings or the historical information about counter party default rates as shown below:

		2017 (Rupees in thousands)
29.1.1	Trade debts	, , , , , , , , , , , , , , , , , , ,
	Customers with no defaults in past one year	250,225
	Customers with some defaults in past one year which have been fully recovered	4,155
	Customers with default in past one year which have not yet been recovered	_
		254,380
29.1.2	Bank Balances	
	A1+ A2	922,370 1,663
	, <u></u>	924,033
		)

### 29.2 Interest rate risk

This represents the risk that the fair value or future cash flows of financial instrument will fluctuate because of changes in market interest rates.

At balance sheet date, the bank balances of Rs.904.55 million are subject to interest rate risk. Applicable interest rates have been indicated in Note 13 to these consolidated financial statements. Group's profit after tax for the year would have been Rs. 6.33 million higher / lower if interest rates have been 1% higher / lower while holding all other variables constant.



### 29.3 Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due.

Year ended September 30, 2017	On demand	Less than 3 months	3 to 12 months (Rupees in tho	1 to 5 years usands)	> 5 years	Total
Trade and other payables Advance from customers	-	409,376 691,920	959,528	-	-	1,368,904
		1,101,296	959,528			691,920 2,060,824

### 29.4 Foreign currency risk

Foreign currency risk is the risk that the value of financial assets or a financial liability will fluctuate due to change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. The Group's exposure to foreign currency risk is as follows:

			2017 (Respective Currency)
Trade debts Trade and other payables		\$ £ \$ £	1,095,175 16,361 170,595 –
The following significant exchange rates have been applied at the reporting dates:			
Exchange rates	buying selling buying selling	\$ \$ £	105.37 105.57 141.35 141.62

The foreign currency exposure is partly covered as the outstanding balance at the year end is determined in respective currency which is converted into rupees at the exchange rate prevailing at the balance sheet date.



### Sensitivity analysis:

The following table demonstrates the sensitivity of the Group profit before tax and the Group equity to a reasonably possible change in the foreign currency exchange rate, with all other variables held constant.

	Change in	Effect	Effect
	Foreign Currency	on profit	on equity
	rate (%)	(Rupees i	in thousands)
September 30, 2017	+10	9,970	9,852
	-10	(9,970)	(9,852)

### 29.5 Equity price risk

The Group's investments are susceptible to market price risk arising from uncertainties about future values of investment securities. The Group manages the equity price risk through diversification and placing limits on individual and total investments. Reports on the investment portfolio are submitted to the Group's senior management on a regular basis. The Investment Committee of the Group reviews and approves policy decisions.

At the balance sheet date, the exposure to investments held as available for sale was Rs.2,402.97 million.

### 29.6 Capital risk management

The primary objective of the Group capital management is to ensure ample availability of finance for its existing and potential investment projects, to maximise shareholder value and reduce the cost of capital.

The Group manages its capital structure and makes adjustment to it, in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends paid to shareholders, return capital to shareholders or issue new shares.

The gearing ratio of the Group is Nil and the Group finances its investments portfolio through management of its working capital and equity with a view to maintaining an appropriate mix between various sources of finance to minimise risk.

### 29.7 Fair value of financial instruments

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.

Financial assets which are tradeable in an open market are revalued at the market prices prevailing on the balance sheet date. The estimated fair value of all other financial assets and liabilities is considered not significantly different from book value.



The Group uses the following hierarchy for disclosure of the fair value of financial instruments by valuation techniques:

Level 1: Quoted prices in active markets for identical assets.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the assets either directly or indirectly.

Level 3: inputs for the asset that are not based on observable market data.

		20	017	
	Level 1	Level 2 (Rupees in	Level 3 thousands)	Total
Long-term investments	2,356,965	-	46,000	2,402,965
	2,356,965	_	46,000	2,402,965

During the year, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurement.

### 30. Capacity and production

001	capacity and production		2017	
30.1	Sugar division	Quantity		Working days
	Crushing capacity Crushing based on actual working days		M.Tons Per Day M. Tons	128
	Actual crushing	865,530	M. Tons	128
	Sucrose recovery Sugar production	9.97 86,316	% M. Tons	

Crushing capacity enhanced to 11,000 M. Tons per day under BMR and trial run successfully completed during last week of crushing season 2016-17.

### 30.2 Distillery division

0131				
a)	Ethanol			
	Capacity	34.000	M. Tons	300
	Actual production	,	M. Tons	344
b)	Liquidified carbon dioxide (CO <sub>2</sub> )			
	Capacity	18,000	M. Tons	300
	Actual production	,	M. Tons	277
c)	During the year, $CO_2$ plants operated below capacity	ity due to lower der	nand.	
Tex	tile division			
	Capacity	560,000	Kgs.	300
	Actual production	515,253	•	300

During the year, textile division operated at below capacity due to reduced sale volume.

30.3



### 31. Provident Fund related disclosure

The following information is based on un-audited financial statements of the Fund as at September 30:

	2017 (Rupees in thousands)
Size of the fund - Total assets	298,223
Fair value of investments	278,358
Percentage of investments made	93.34

### **31.1** The cost of above investments amounted to Rs. 256.40 million.

**31.2** The break-up of fair value of investments is as follows:

	2017 Percentage	2017 (Rupees in thousands)
National savings scheme Bank deposits Debt securities	92.18 7.78 0.04	256,575 21,662 121
	100.00	278,358

**31.3** The investments out of provident fund have been made in accordance with the provision of Section 227 of the repealed Companies Ordinance, 1984 and the rules formulated for this purpose.

32.	Number of Employees	2017
	Number of employees including contractual employees at September 30,	556
	Average number of employees including contractual employees during the year	560

### 33. Transactions with related parties

Related parties comprise of subsidiary, associated entities, entities with common directorship, directors and key management personnel. Material transactions with related parties during the year, other than those which have been disclosed elsewhere in these unconsolidated financial statements, are as follows:

	2017
	(Rupees in thousands)
Insurance premium paid	28,499
Insurance claims	7,185
Profit on treasury call accounts / term deposits	83,034
Profit accrued on bank deposit	1,449
Purchases of investments	56,000
Sale proceeds of investments	10,035
Dividend received	93,865
Dividend paid	65,572
Bank charges	470

Transactions with related parties are carried out under normal commercial terms and conditions.



### 34. Dividend

The Board of Directors of the Holding Company in their meeting held on December 28, 2017 have proposed a final cash dividend of Rs.1.75 per share (35%) for the year ended September 30, 2017. The approval of the members for the proposed final cash dividend will be obtained at the Annual General Meeting of the Holding Company to be held on January 27, 2018.

The Finance Act, 2017 introduced tax on every public company at the rate of 7.5% of accounting income before tax. However, this tax shall not be applied in case of a public company which distributes profit equal to 40% of its after tax profits within six months from the end of the year.

Based on the fact the Board of Directors of the Holding Company has proposed 35% dividend for the year ended September 30, 2017 which exceeds the above prescribed minimum dividend requirement, the Holding Company believes that it would not eventually be liable to pay tax on its undistributed profits as of September 30, 2017.

### 35. General

- 35.1 Figures have been rounded off to the nearest thousand rupees.
- **35.2** As the subsidy company was incorporated during the current year, hence, there are no corresponding figures to report.
- **35.3** These consolidated financial statements were authorised for issue on December 28, 2017 by the Board of Directors of the Holding Company.

Amir Bashir Ahmed Chief Financial Officer

Raeesul Hasan Chief Executive

Murtaza H. Habib Director





Number of Shareholders	Fro		f Shareholdir	ng To	Total Number of Shares held
1,885 854		1 101		100 500	38,707 247,090
501 1,277		501 1,001		1,000 5,000 10,000	389,997 2,926,214
256		5.001		10,000	1 843 811
118 72		10,001 15,001		15,000 20,000	1,460,403 1,271,357
54 30		20,001 25,001 30,001		25,000 30,000	1,217,797 832,900 <u>688,898</u>
30 21 19		35.001		35,000 40,000	721.756
11 15		40,001 45,001		45,000 50,000	464,276 728,654 786,249
15 15 5 9 3 5 7		50.001		55,000 60,000	786,249 281,648
9		55,001 60,001 65,001		65,000 70,000	281,648 565,315 200,282
57		65,001 70,001 75,001		75,000 80,000	358,966 547,667
4 5		85,001 90,001		90,000 95,000	345 858
1 1		95,001 100,001		100,000 105.000	458,269 100,000 103,500
2		110,001		115.000	227,875
1		120,001 125,001		125,000 130,000	227,875 122,000 125,757
3 1		130,001 135,001		135,000 140,000	395,814 138,002
3 4		140,001 150,001 155,001		145,000 155,000 160,000	425,385 613,519 157,750
1 2		165.001		160,000 170,000	
2 1 2		170,001 175,001		175,000 180,000	333,47 f 174,988 356,251 372,279
2 2 2		185,001 190,001		190,000 195,000	372,279 381,329
2 3 1		200,001		205,000	606,230 205 156
1		205,001 225,001 250,001 280,001		210,000 230,000 255,000 285,000	226,846 254,500 567,330
1 2		280,001		255,000 285,000	254,500 567,330
1		285,001 300,001		290,000 305,000	289,337 304,940
2 1		305,001 320,001		310,000 325,000 330,000	615,646 320,446 657,539
2 1		325,001 340,001		330,000 345,000	340.740
2 1		355,001 365,001		360,000 370,000	719,970 366,100
1		385,001 390,001		390,000 395,000	390.000
2		395,001 400,001		400,000 405,000	390,045 795,877 401,000
1		405,001 415,001		410,000 420,000	409,546 417,000
1		420 001		425.000	421 146
1		440,001 460,001		445,000 465,000	443,500 463,815
1		465,001 510,001		470,000 515,000	469,737 510,668
1		520,001 530.001		525,000 535,000	521,263 530,057
1		570,001 595,001		575,000 600,000	572,918 597,032
1		595,001 655,001 840,001		660,000 845,000	658.5/1
1 3		850,001 865,001		855,000 870,000	843,223 851,500 2,599,746
1		880,001 915,001		885,000 920,000	880,825 918,887
1		925,001 970,001		930,000	930.000
1		990,001		975,000 995,000	970,127 994,293
1	1	120,001 180,001		1,125,000 1,185,000	1,122,697 1,183,324
1	1, 1,	220,001 415,001		1,185,000 1,225,000 1,420,000	1,183,324 1,220,763 1,418,565
1	1, 1,	440,001 510,001		1,445,000 1,515,000	1,440,330 1,510,668
1	1.	580,001 685,001		1,585,000 1,690,000	1,584,500 1,688,251
1 1	1,	815,001 825,001		1,820,000 1,830,000	1,818,677 1,827,819
1	1,8	865,001 025,001		1,870,000 2,030,000	1,866,906 2,029,070
1	2,4	445,001		2,450,000	2,448,000
1	3.	550,001 070,001		2,555,000 3,075,000	2,554,417 3,071,845 2,550,751
1	4.	555,001 120,001		3,560,000 4,125,000 4,450,000	3,559,751 4,121,950 4,448,758
1	5.	445,001 825,001		5,830,000	5.825.357
1	8,1	550,001 865,001		6,555,000 8,870,000	6,554,075 8,868,497
1 1	9, 11,0	415,001 045,001		9,420,000 11,050,000	9,415,312 11,047,753
1 5,263	26,	510,001		26,515,000	26,513,125
		Nur	nber of	Number of	
Shareholders	' Category	Shar	eholders	Shares held	Percentage
General Public (Local) General Public (Forigen)	)		5,095 79	44,135,682 1,487,202	29.11 0.99
Insurance Companies	*		4	1,487,202 12,722,285 50,194,610	8.48 33.46
Joint Stock Companies Financial Institutions			57 8	50,184,610 27,166,443	18.42
Modaraba Companies Charitable Trusts			8 2 15	1,521,068 12,772,733	1.01 8.52
Societies			2	9,976	0.01
Corporate Law Authority	1		1	1	0.00
			5,263	150,000,000	100.00

## Pattern of Shareholding as at September 30, 2017



## Pattern of Shareholding as at September 30, 2017

## **Additional Information**

Shareholders' Category		Number of Shareholders	Number of Shares Held
Associated Companies, undertakings ar	nd related parties		
Habib Mercantile Company (Pvt) Limited Habib & Sons (Pvt) Limited Bank AL Habib Limited Hasni Textiles (Pvt) Ltd. Habib Insurance Co. Ltd.		1 1 1 1	510,668 521,263 9,415,312 8,868,497 4,448,758
NIT and ICP			
National Investment (Unit) Trust (NIT) Investment Corporation of Pakistan		1 1	11,047,753 2,818
Directors, CEO and their spouses and m	inor children		
Asghar D. Habib Ali Raza D. Habib Muhammad Nawaz Tishna (NIT Nominee)	Chairman Director "	1 1 -	2,554,417 23,218
Murtaza H. Habib Shams Mohammad Haji Amin Ali Abdul Hamid Munawar Ali Habib Raeesul Hasan Mrs. Tahira Ali Asghar w/o Mr. Asghar D. Ha Mrs. Razia w/o Mr. Ali Raza D. Habib	" " Chief Executive abib	1 1 1 1 1 1	1,220,763 5,000 23,971 866,583 31 1,818,677 80,000
Executives		1	1,220
Public Sector Companies and Corporation	ons	54	40,284,182
Banks, Development Finance Institution Non-Banking Finance Institutions, Insurance Companies, Takaful Modaraba and Pension Funds		11	16,495,155
<b>General Public</b> a) Local b) Foreign		5,084 79	37,541,802 1,487,202
Others Charitable & Other Trusts Socieities Government Institution	-	15 2 1 5,263	12,772,733 9,976 1 150,000,000
Shareholders holding 5% or more voting	a riahts		
ICOM Industrie Und Handels, Schaan Prind Liechtenstein National Investment Trust (Unit) (NIT) Bank AL Habib Ltd.	cipality of 26 11	,513,125 ,515,753 ,415,312	

 Bank AL Habib Ltd.
 9,415,312

 Hasni Textiles (Pvt) Ltd.
 8,868,497

The detail of transactions (gift) by the Directors, Executives and their Spouses of the company during the year:

Date	Gift Received No. of shares	Gift Given No. of Shares
28.11.2016	82,198	
27.12.2016	385,720	
10.01.2017	393,613	
27.03.2017	80,000	
28.03.2017	245,078	
	28.11.2016 27.12.2016 10.01.2017 27.03.2017	No. of shares28.11.201682,19827.12.2016385,72010.01.2017393,61327.03.201780,000



( روپ ہزاروں میں )	
پروویڈنٹ فنڈ (278,358	
گريجو يڻ فنڌ 101,475	
سال کے دوران بورڈ کے پانچ اجلاس منعقد کئے گئے اور ہر ڈائر کیٹر کی حاضری کی تفصیلات درج ڈیل میں:	_11
ڈائر یکٹر کا نام	
جناب اصغرڈی صبيب	
جناب على رضا ڈى صبيب	
جناب محد نواز نشتا	
جناب مرتضى اليح حبيب	
جناب ايلين على عبد الحميد	
جناب شم شحد جاجی	
جناب عران الصحبيب*	
جناب منورعلى صبيب **	
جناب رئيس <sup>الح</sup> ن	
* 4 جولائۍ 7 <u>10 ج</u> وا <sup>ستفع</sup> لي د يا	
** 5ا گست7 201 - کوشامل ہوئے	
شیئر ہولڈنگ کے طریقہ اور اس سے متعلق اضافی معلومات صفحہ نمبر 103 اور 104 پر دی گئی ہیں۔	-1r
ڈائر یکٹرز ،CFO،CEO ، کمپنی سیکریٹری اوران کی فیملیز کے شیئر ہولڈنگ میں تبدیلی جو کہ شیئر ہولڈنگ کی نوعیت صفحہ نمبر <b>104 پر دی گئی ہے۔</b>	_11″

ۋائر يكٹرز كےاليكش:

ڈائر کیٹرز کاانتخاب30 جنوری7 <u>201</u>3ءکومنعقدہ وااور جناب اصفرڈی حبیب علی رضاڈی حبیب ،محمد نواز تشنا، امین علی عبدالحمید ،متم محمد حاجی ،مرتضی اینج حبیب اور عمران اے حبیب نتین سال کی مدت کے لئے ڈارئر کیٹرنتنب ہو گئے ۔سال کے دوران جناب عمران اے حبیب نے بورڈ سے استعفل دیااوران کی جگہ جناب منوع کی حبیب کو شامل کیا گیا۔

جزل: ڈائر یکٹران اپنے تمام عملے،سروسز خدمات اور سخت سے کام کرنے کا اعتر اف کرتے ہیں جس میں کمپنی کے آفیسرز ،اسٹاف اور ورکرز شامل میں اوران مالیاتی اداروں کا شکر یہ بھی ادا کیاہے جن سے ساتھ ہمارے کاردباری تعلقات اور ہمارے کسٹمرز کا بھی جن کی سپورٹ اور تعاون حاصل رہا۔

بورڈ آف ڈائر یکٹرز کی جانب سے

allacu.

ر*کیس الحس*ن

چف ایگزیکٹو

مرتضى الحيح حبيب ڈ ائر یکٹر

كراچى مورخە: 28 دىمبر 7 <u>201</u>7ء



صح<mark>ت حفاظت اور سکیورثی</mark>: ایک اہم ذمہ دارا دارے کے طور پر کمپنی اس بات پر ککمل انفاق کرتی ہے کہ صحت حفاظت اور سیکورٹی کا اعلیٰ معیار قائم کیا جائے کی کپنی با قاعدگی سے آس پاس رہنے والے لوگوں کی طبی ضروریات اورامداد فراہم کرتی ہے اوراس حوالے سے کلینکس اور دیلفیئر اداروں کو طبی اور دیگر سہولیات فراہم کرنے کیلیے عطیات دیتی رہتی ہے۔

> خصوصی افراد کے لئے روزگار: سمپنی نے جسمانی طور پر محذورافراد کوملازمت فراہم کی ہیں جو کہ معذورافراد( تقرری اورآباد کاری) آرڈینٹس198 پڑ کمل کرتے ہوئے کیا ہے۔

> > صنعتی تعلقات: سمپنی سےاندرا بیچھ ماحول اور مناسب صنعتی تعلقات کی بنیاد پر کا م کیا جارہا ہے۔

**قومی ٹڑانے میں حصدداری**: آپ کی کمپنی نے شکیسز ،محصولات، سیلز ٹیکس اورا کیسا نز ڈیوٹی کی مدمیں میلنے 23,731 ملین روپے قومی خزانے میں جمع کرائے ہیں اس کے علادہ قیمتی زرمبادلہ بھی حاصل کیا جو کہ میلنخ 730.40 ملین روپے (26.02 \$US ملین) کے مساوی ہیں جو کہ زیر نظر سال کے دوران شکر، ایتھا نول اور گھر ہلو ٹیکسٹائل کی ایکسپورٹ سے حاصل کیا۔ آڈیٹرز: ریٹائر ہونے والے موجودہ آڈیٹرز میںسرز EY فورڈ روڈ ز، چارٹرڈا کا دَشِینٹس نے اہل ہونے کی بنیاد پر دوبارہ تقرر رکی کیلیے چیکشش کی ہے۔

آ ڈٹ کمیٹی نے میسرز EY فورڈ روڈ ز، چارٹرڈا کا وُنٹیٹس کوآئندہ سال کے لئے کمپنی کے آ ڈیٹرز کےطور پر دوبارہ تقرری کیلئے سفارش کی ہے۔



کارپوریٹ معاشرتی ذمدداری: حبیب شوگر ملز کار پوریٹ معاشرتی ذمہ داری (CSR) جو کہ <u>196</u>2ء میں قائم ہونے کے سال سے ہی پروگرام مرتب کرتی ہے۔ مقامی کمیونٹیز، گورنمنٹ باڈیز اور سول سوسائٹ آرگنائز یشن کی ضروریات پرتوجہ دیتی ہے۔کمپنی کاCSR پورٹ فولیو سالوں پر محیط ہےجس میں سوشل ویلفیئر بعلیم ،صحت کی حفاظت،انفرا سٹر کچر کی ترقی اور دیگرا مور شامل ہیں۔

کمیوٹی کی سرما میکاری اور دیلفیئر اسلیم: ایک ذمہ دار شہری کی حیثیت سے میٹی نے با قاعدہ بنیاد پرکٹی دیلفیئر سرگر میوں میں حصہ لیا اور اس حوالے سے سیکنڈری سطح تک اسکول چلانا، آنکھوں کے کیمپ کا قیام، ملز کے آس پاس کے ایریا میں رہنے والوں کومالی تعاون اور مفت راشن اور میڈیکل کی معاونت ضرورت مندا فر ادکو کی جاتی ہے۔معاشرتی اورا قضا دی امور میں کمپنی اپنا کر دارا داکرتی ہے اور شلع میں تما مسطح پر مراہا جاتا ہے۔

اس سال کے دوران کمپنی نے فیلما یجویش سروسز فاؤنڈیش (FESF) جو کدایک غیر منافع بخش ادارہ ہےاس کی مستقل معادنت کررہاہے جو کدنواب شاہ میں بہروں کا اسکول چلار ہے ہیں۔آپ کی کمپنی نے اس سال کے دوران بیلن 12.0 ملین پاکستانی روپے کا عطیہ دیا ہے۔اس وقت اس اسکول میں23 طالب علم داخل ہیں اور بیدواحدادارہ ہے جو کہ نواب شاہ میں ہبر ےافراد کے لئے بہترین تعلیمی سہولت فراہم کرتا ہے تا کہ ان کی طرز زندگی میں بہتری آئے اور تعلیمی ماحول ہےا پی

اس سال کے دوران کمپنی نے 4.20 ملین روپ مختلف رجسٹرڈ خیراتی اداروں کوعطیہ دیا۔ جو کہ تعلیم اور مالی تعاون اور ضرورت مندلوگوں کومہیا کرتے ہیں جو کہ معاشرے میں خدمات کا مثبت ربحان ہے۔

ماحولیات: کمپنی اپنے ملاز مین اورنواب شاہ کے رہائشی افراد کی صحت پراہم نوجہ دیتی ہے اورضروری اقدامات اور خطیر رقم خرچ کی ہے تا کہ اس بات کویتی بنایا جائے کہ آلودگی سے پاک ماحول فراہم کیا جائے ۔

ملز کے بوائلر زمیں را کھ دورکرنے کے لئے سٹم نصب کیا گیا ہے جو کہ متعق طور پر کا میابی سے چل رہا ہے اور کالے ذریے کمل طور پر غائب ہو گئے ہیں۔ کمپنی نے شوگر فیکٹر کا میں ایک آلودہ پانی کا ٹریٹنٹ پلانٹ بھی لگایا ہے تا کہ آئل گریس اور دیگر سیال مادے اس پانی سے خارج کیا جا سکے۔ یہ پر وجیک کمل ہونے کے بعد کا میابی سے اطمینان بخش نتائج حاصل کررہا ہے اس طرح RCC پائینگ کے ساتھ کھلے ہوئے ڈرین چینلز کی تبدیلی بھی کی گئی ہے تا کہ پیچ کو دورکیا جا سکے اور آس پاس کے ایر از متاثر نہ ہوں۔

بائیویس پلانٹ اورکارین ڈائی آ کسائیڈر یکوری پلانٹس کی تنصیب ہماری معاشرتی ذمہداری ہے جو کہ ہمارے نکاس کے مل سے گرین ہاؤس گیسز کو کم کرنے میں مددگار ہو سکتا ہے۔ کمپنی نے UASB Upflow Anaerobic Sludge Bed) سسٹم کی بنیاد پر صنعتی ضائع شدہ پانی کے ٹریٹنٹ کا پلانٹ بھی نصب کیا ہے جو کہ بائیوگیس کی شکل میں توانائی کے حصول سے متعلق ہے۔

اللہ تعالٰی کے کرم سےان پر دجیکٹس کے کامیاب آپریشن کے تحت نواب شاہ کے لوگوں کے لئے آلودگی سے پاک ماحول فراہم کرنے کی یقین دہانی کی گئی ہے۔



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دسمبر7 2013ء میں عومت نے ملکی تجدید وسائل کی بنیاد پر منصوبوں کے لئے بجلی کی خریداری کورونے کا اعلان کیا اور بولی مقابلہ تے مل کے ذریعے بجلی پیدا کرنے والے معاہدہ طے کئے جائمیں گے اس کے علاوہ یہ بھی اعلان کیا کہ حکومت صرف ان قابل تجدید منصوبوں کو کمل کر لے گی جنہوں نے 10 دمبر 7 201 ء سے پہلے توانائی کی خریداری کے معاہد ے (EPA) اور عمل درآمد ( آئی۔اے ) پرد شخط کتے ہیں۔انظامیہ صورتحال کا جائزہ لینے کے بعد منتقبل کے بارے میں فیصلہ حکومت کے نوشک

**دنڈ پاور پر دجیکٹ میں سرمایہ کاری**: کمپنی سے شیئر ہولڈرز نے یونی انر جی لمیٹڈ میں 450 ملین رو پے تک کی سرمایہ کاری کی منظوری دی جو کہ ایک غیر درج شدہ ذیلی پیلک کمپنی ہے۔ جو کہ ہوا کواستعال کرتے ہوئے جلی کی پیدادارتقسیم اور متعلقہ کار دہاری سرگر میوں کوانجام دیگی۔

سال کے دوران کمپنی نے ابتدائی طور پر ملخ 50۔12 ملین روپے کی سرمایہ کارک کی حکومت سندھ نے لیٹر آف انتینٹ (LOI) جاری کیا ہے او جھمپر ضلع تصفیہ میں پر وجیکٹ لگانے کے لیے زمین الاٹ کی ہے حکومت حالیہ طور پڑ میرف کی بنیاد کے طریقہ کار پر نظر ثانی کررہی ہے۔ آئندہ کالاتح کمل حکومت کی وضاحت کے بعد کیا جائے گا۔

فوڈیزنس میں سرما بیکاری: کمپنی کی بصارت کے حوالے سے کمپنی کے ڈائر کیٹران نے یونی فوڈ انڈسٹر یز <sup>ل</sup>یٹڈ میں 120 ملین روپے سرما بیکاری کی منظوری دی ہے جو کدائیک غیر درج شدہ کمپنی ہے ۔ کمپنی نے 20 دسمبر 7<u>102</u>ء تک 66.20 ملین روپے کی سرما بیکاری کی ہے کمپنی کا اہم کا روبا <sup>ریف</sup>یکشنر کی آئٹر اور دیگر متعلقہ پروڈ کٹس کی برانڈ اور اس کی مینوفیکچرنگ ہے۔ کمپنی کی بلانٹ مشینوں کی تنصیب کا کام آخری مرحل میں ہے اورا مید ہے کہلینی مارچ <u>805 ہ</u>و تک ترض تی پیدار شروع کر ہے گی

بورڈاورا نظامی کمیٹیز: آڈٹ کمیٹی: کمپنی نے نظم دصنبط سے بخت آڈٹ کمیٹی نظکیل دی ہے۔ بیآڈٹ کمیٹی تین ممبران پرمشتمل ہے جن میں دونان ایگزیکیٹیو ڈائر کیٹرز بشمول کمیٹی کے چیئر مین اور ایک انڈیڈپٹہ ینٹ نان ایگزیکیٹیو ڈائر کیٹر ہیں۔آڈٹ کمیٹی سال کے دوران چا راجلاس منعقد کرتی ہے۔ان اجلاسوں میں شرکت کی تعدا دورج ذیل ہے:

اجلاس میں شرکت کی تعداد		
4	چيئريين	جناب امين على عبدالحميد
2	ممبر	جناب على رضا ڈى حبيب
4	ممير	جناب شمس محمد حاجی

## HR ادر معاوضه مینی:

کمپنی نے نظم وضبط کے تحتHHاور معاوضہ کمیٹی CCO کے تحت قائم کی ہے۔ یہ کمیٹی تین ممبران پرشتمل ہے جن میں دونان ایگزیکیڈیو ڈائر کیٹران میں اور CEO بھی کمیٹی کامبر ہے۔ سمیٹی کا چیئر مین جو کہ انڈیپنڈینٹ نان ایگزیکیڈیو ڈائر کیٹر ہے یہ کمیٹی سال کے دوران ایک میٹنگ کر تی ہے۔ اس میٹنگ میں تثرکت کی تفصیل درج ذیل ہے:

اجلاس میں شرکت کی تعداد		
1	چيئر ماين	جناب <i>شمس محد</i> حا بی
1	ممبر	جناب المين على عبدالحميد
1	ممبر	جناب <sup>ر</sup> ئيس <sup>لحس</sup> ن



حکومت سندھ نے 5 دسمبر 2017ء کو گنے کی کم از کم سپورٹ پر اُس برائے سیزن 18-2017 کے ٹوٹفکیشن کا جراء کیا جس میں گنے کی قیمت-1821 روپے فی 40 کلوگرام مقرر کی گئی۔ علاوہ از میں ملز کوالٹی پر سینم شکر کی اوسط ریکوری نے بینچی مارک 70 فیصد سے زائد ہر 10.0 فیصد پر 05.0 روپے فی 40 کلوگرام اداکر یگی۔عالا نکد ٹوٹفیکشن کے مطابق یہ معاملہ معزز سپر یم کورٹ آف پاکستان میں زیر ساعت ہے اور وفاقی حکومت کی اسٹیرنگ کمیٹی نے فیصلہ کے مطابق کوالٹی پر سینم کا محرک کوئی متفقہ لائٹی کم طے نہ کرے ۔دسمبر 102ء میں ملک میں شکر کے ذخیر بے کی مقدار پر خورکرنے کے بعد 2004 ملین شکر برآ مدکر رنے کی اجازت دئی۔

سندھ گور نمنٹ نے گئے کی کم از کم سپورٹ پرائس 182/40kg روپے مقرر کرنے میں ناانصافی کی اور اسمی مطابقت شکر قیمتوں میں قومی اور مین الاقوامی منڈیوں کے حساب سے نہیں کی۔ آپ کی کمپنی نے دوسرے شوگرز ملز سے ساتھ مل کرایک پٹیشن معزز ہائی کورٹ آف سندھ میں دائر کی ہے اور کہا ہے کہ مقرر کردہ قیمت یکھر فداور غیر منصفاند ہے اس کی وجہ سے صوبہ سندھ کی شوگر صنعت مالی بران اورا قتصادی تباہی کا شکار ہوگی محتر مہائی کورٹ آف سندھ میں دائر کی ہے اور کہا ہے کہ مقرر کردہ قیمت یکھر فداور غیر منصفاند ہے اس کی وجہ سے صوبہ سندھ کی شوگر صنعت مالی بران اورا قتصادی تباہی کا شکار ہوگی محتر مہائی کورٹ آف سندھ میں دائر کی ہے اور کہا ہے کہ حساب سے 23 دسمبر 2017 سے ادا کر سے اور کورٹ کے ناظر کو عبور کی حکم سندھ نے تحریری حکم 22 دسمبر 2017 کی طاب نے برابر فراہم کرے۔ عبور کی حکم سے متاثرہ شوگر ملوں نے دوبارہ غور کے لئے درخواست دائر کی جس کی سنوائی 28 دسمبر 2017 ہو کی حکم کی میں اور کی حکم کے تین ہفتوں کے اندر قیمتوں کے فرق کی صانت 2017 کی کرشنگ کے حساب سے برابر فرانس

ڈسٹمری ڈویژن: ڈشٹری ڈویژن میں27 دسمبر2<u>017ء</u> تک ایتھا نول کی پیداوار4,547 میٹرکٹن ہوئی اورلیکوئیڈ فائڈ کار بن ڈائی آ کسائیڈ کی پیداوار 1,485 میٹرکٹن ہوئی۔روپے کی قدرڈالر سے مقابلہ میں کمی اورشیرے کی قیتوں میں کمی کی دجہ سے منافع پرمثبت اثر ہوگا۔

> شیکسٹا**کل ڈویژن:** اضافی برآ مدات کی نٹی منڈ می کی تلاش کرنے کی کوشش کی جارہی ہےتا کہ فروخت کا حجم اور منافع میں اضافہ ہو۔

گنے کی کرشنگ صلاح**یت میں اضافہ:** سال کے دوران شوگر ڈویژن کی گنے کی کرشنگ کی صلاحیت کو 11,000 میٹرکٹن تک روز اند کی بنیاد پرتوازن جدت اور تبدیلی (بی۔ایم۔آر) کے تحت بڑھایا گیا ہے۔اوراس بڑھی ہوئی کرشنگ صلاحیت کا تجرید گزشتہ سیزن 2016-2016 کے آخر میں چلا کر کمل کیا۔

لگاس پر**ینی کوجزیشن 26.5 میگاداٹ (ایم ڈبلیو)منصوبہ میں سرما بیکاری**: بورڈ آف ڈائر یکٹرز کیا پی میٹنگ29 اپریل2017 کوانڈی ایس ایم انرجی میں 750 ملین روپے کی سرما بیکاری کی منظوری دی۔ بیکمپنی ایک کمل ملکیتی ماتحت ادارہ ہے۔انڈی۔ ایس ایم انرجی 16 مئی2017 کوقیام میں آئی تھی۔اسکا ابتدائی مجازی سرما بیا کیہ لاکھرد پے ہے۔کمپنی نے اس منصوبہ پر20 دمبر2017 تک 4.41 ملین روپے خرج کئے جو کہ فیس، مشارتی عمل اورذیلی اخراجات ہیں۔

سمینی نے بجلی پیدا کرنے کالائسنس، ٹیرف اور لیٹر آف سپورٹ کی منظوری حاصل کر لی ہے۔توانائی کی خریداری کے معاہدے پر (ای۔ پی۔اے) اور کمینی نے اب تک د پنخط اس کئے نہیں کئے کہ ٹیرف کی نظر ثانی کی درخواست سنٹرل پاور پر جیز نگ ایجنسی(CPPA) نے دی ہے جس کی ساعت الیکٹرک پاور ریگولیٹری اتھار ٹی (نہیر ا) کے پاس زیرِ التواہے۔ آخری بار درخواست کی ساعت 14 دسمبر کو مقررتھی جو کہ پن نہیں گئی۔



د دیزن کے آپریشنز کی تفصیلات کا مواز نہ درج ذیل ہے:

2015-16	2016-17	
		المنتضا نول
347	344	آ پریش کی مدت ایام
175,538	182,774	شیرے کی مقدار میٹرکٹن
31,817	33,687	المیشها تول کی پیدادار
		ليكوئيدُ فائدُ كارين دْانَى آسمائيرْ(CO2)
267	277	آ <i>پ</i> یش کی مدت ایا م
10,104	11,069	لیکوئیڈ فائنڈ کاربن ڈائی آ سمائیڈ (CO2) کی پیداوار میٹرکٹن

ثىكىشائل ڈويژن:

یس کرد برن. ٹیکسٹاک ڈویژن کا خسارہ 1.23 ملین روپے ہواجس کا مواز نہ گزشتہ سال کےدوران کے منافع 9.96 ملین روپے سے کیا جاسکتا ہے۔اس ڈویژن میں خسارے کی وجہسوت کی قییتوں میں اضافہ اور مردخت کے قجم میں کمی ہے۔

ڈ ویژن کے آپریشنز کی تفصیلات کا مواز نہ درج ذیل ہے:

2015-16	2016-17		
350	300	أيام	آ پریشن ک <b>ی مد</b> ت
650,892	584,310	كلوكرام	سوت کی مقدار
558,194	515,253	"	تیارمال کی پیدادار

ٹریڈنگ ڈویژن:

زیرنظر سال کے دوران اس ڈویژن کا منافع شکر کی اور شیر ے کی تجارت سے بیلنی 6.56 ملین روپے حاصل کیا جس کا مواز نہ گزشتہ سال کے دوران منافع کا تناسب 53.24 ملین روپے سے کیا جاسکتا ہے۔منافع میں کمی کی وج شکر کی تجارت میں خسارہ بوج شکر کی سال کے آخری جصے میں قیم توں میں کمی کی وجہ سے ہوا۔

مستقتل کا پروگرام: شوگر ڈویژن: سمپنی کے شوگر ڈویژن میں گنے کی کرشنگ شروع کی ہےاور 27 دسمبر 2017 تک گنے کی گل کرشنگ 906, 156 میٹرک ٹن تھی جبکہاوسط ریکوری کا تناسب 9.38 فیصداور شکر ک پیدادار 727, 14 میٹرک ٹن یشمول شکر اِن پراسس تھی۔



سیزن گنے کی کرشنگ 821,801 میٹرکٹن تھی۔ جبکہ شکر کی اوسط ریکوری 10.74 فیصد تھی اور شکر کی پیداوار 188,271 میٹرکٹن تھی۔ شکر کی پیداوار گزشتہ سیزن کے مقابلے میں ریکور کی کمی کی دجہ ہے کم رہی۔

حکومت سندھ نے 31 اکتوبر2016 کو گئے کی کم از کم سپورٹ پرائس برائے سیزن2017-2016 کے نوٹیفکیشن کا جراء کیا جس میں گئے کی قیمت-1821 روپے فی 40 کلوگرام مقرر کی گئی اس کے مقابلے میں گزشتہ سیزن 2016-2015 میں-/172 روپے فی 40 کلو گرام تھی۔علاوہ از میں لمزکوالتی پر سیئم شکر کی اوسط ریکوری کے بیچی مارک 70.8 فیصد سے زائد ہر 0.10 فیصد پر 0.50 روپے فی 40 کلو گرام ادا کر ہے گی۔حالا تکہ نوٹینکیشن کے مطابق بیر معاملہ معزز سپر کیم کورٹ آف پاکستان میں زیر ساعت میں اس کی قیمت کی معاد کہ میں گئے کہ کلوگرام سے مقام معزز سیر کیم کی کو کلو گرام ادا کر بے گی ۔حالا تکہ نوٹینکیشن سے مطالبہ معزز سپر کیم کورٹ آف پاکستان میں زیر سیاعت ہے اوروفاقی حکومت کی اسٹیکر تگ تکھی کھی سے فیصلے سے مطابق کو لیٹی پر پیم کم کا معاملہ معزز سپر بیم کورٹ آف پاکستان میں زیر سی معاملہ معزز سکر تک کی کی ک

ڈویژن کے آپریشن کی تفصیلات کا مواز نہ درج ذیل ہے:

2015-16	2016-17		
111	128	ایام	كرشنگ كى مدت
821,801	865,530	میٹرکٹن	کنے کی کرشنگ
10.74	9.97	%	شكركي اوسط ريكوري
88,271	86,316	م <u>ي</u> ٹرک ٿن	شئرکی پیدادار

موجودہ کرشتگ سیزن کے دوران گنے کی دستیابی غیر متواتر رہی جس کے نتیجہ میں گنے کی کرشنگ کا یومیہ اوسط تناسب گزشتہ سیزن کے مقابلہ میں کم رہا۔ علاوہ ازیں عالمی طور پر گرم درجہ حرارت کی وجہ سے شکر کی ریکوری گزشتہ سال کے مقابلہ میں کم رہی۔

ا کنا مک کوآرڈیشن سمیٹی(EEC) نے 0.725 ملین ٹن شکر برآمد کرنے کی اجازت دسمبر2016 سے جولا کی2017 کے دوران بغیر کی مراعات اور سبسڈی کے دمی۔ اس اجازت کے بعد مارچ 2017 میں آ کچک مینی نے 5,200 ٹن شکر برآمد کی بعدازیں مین الاقوامی منڈیوں میں شکر کی گرتی ہوئی قیتوں کی وجہ سے مزید برآمد قابل عمل نہیں تبجی گئی۔

اس سال کے دوران ملک میں شکر کی ریکارڈ پیداوار 7.1 ملین میٹرکٹن رہی اوراس کے مقابلہ میں انداز اَ 6 ملین میٹرکٹن شکر ملک میں استعال ہوئی جس کے نتیجہ میں چینی کی زائد فراہمی کی صورتحال پیدا ہوگئی اس بناء پر مارکیٹ میں مندی کا ربحان رہااور ساتھ ساتھ بین الاقوامی مارکیٹ میں بھی قیستیں کم ہونے سے برآ مدقا بل عمل نہیں رہی۔قومی اور بین الاقوامی منڈی میں شکر کی قیمت انتہائی کم ہونے کی دجہ سے شکرڈویژن کے منافع پر منفی اثرات مرتب ہوئے جس کے نتیجہ میں خومی اور بین الاقوامی مارکیٹ میں بھی قیمتیں کم ہونے سے برآ مدقا بل عمل نہیں رہی۔قومی اور بین الاقوامی منڈی میں شکر کی قیمت انتہائی کم ہونے کی دجہ سے شکرڈویژن کے منافع پر منفی اثرات مرتب ہوئے جس کے نتیجہ میں خسارہ 110.96 ملین روپے رہا جس کا مواز نہ پیچلے سال کے منافع

ڈسٹری ڈویژن: ڈسٹری ڈویژن کی کارکردگی الحمداللداطمینان بخش ہی اوراس ڈویژن نے میلنج 362.58 ملین روپے کا منافع حاصل کیا جس کا مواز نہ گزشتہ سال کے منافع کی رقم 236.21 ملین روپے سے کیا جاسکتا ہے۔

لیکوئیڈ فائڈ کاربن ڈائی آ سمائیٹر(CO2) یونٹ کا آپریشن اطمینان بخش مہادر 069, 11 میٹرکٹن کی پیدادار ہوئی ہے جس کا موازنہ گزشتہ سال کی پیدادار 104, 10 میٹرکٹن سے کیا جاسکتا ہے۔



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ڈائر یکٹرز کی ریور<u>ٹ</u>

محترم مبران \_السلام عليكم

بورڈ آف ڈائر کیٹرز اوراپنی جانب سے ہم آپ لوگوں کو کپنی کی 56 ویں سالا نہ جزل میٹنگ میں خوش آمدید کہتے ہیں اور 30 ستمبر 7 <u>201</u>2 کوختم ہونے والے سال کیلئے کپنی کی سالا نہ رپورٹ اور آ ڈٹ شدہ مالیاتی حسابات پیش کرتے ہیں۔

اللہ کے فضل وکرم سے زیرِ جائزہ سال کے دوران آپ کی کمپنی کے آپریشن کی دجہ سے منافع بعداز ٹیکس کی رقم مبلغ 557.42 ملین روپے رہا۔ کمپنی کی کارکردگی کے نتائج ادر بورڈ کی سفارش کے مطابق تصرفات درج ذیل ہیں۔

(رویے ہزاروں میں )

	/ •
منافع بعداز سيسيشن	557,417
ديگركل آيدني كي ايدچستمني في	(275)
غير منقسمه متافع براذ فاردرة	2,753
	2,478
تصرف كيليح دستياب منافع	559,895
مجوزہ: ۔ یک کیش ڈویڈنڈ 35% جو کہ مبلغ 1.75 روپے بحساب5روپے فی عام شیئر	262,500
۔ جنرل <i>ریز</i> رو کومنتقلی	295,000
-	557,500
غیر <sup>منقس</sup> مه منافع کیری فارور ڈ	2,395
آمدنی فی شیئر به نیادی اور معتدل	3.72 <sup>رو</sup> چ

كاركردگى كاجائزە: دويەن دائرز كاركردگى درج ذيل ب:

شكرد ويژن:

گنے کی کرشنگ کا میزن 2017-2016، 12 نومبر 2016 کوشروع ہوااور 24ماری 2017 تک 128 دن پانٹ کو چلایا گیا۔اس کے مقابلہ میں گزشتہ سیزن 111 دن چلاتھا۔ موجودہ سیزن کے دوران گنے کی کرشنگ 865,530 میٹرکٹن رہی جبکہ شکر کی اوسط ر یکوری کا تناسب 9.97 فیصدر ہااور شکر کی پیداوار 86,316 میٹرکٹن ہوئی۔ مقابلتا گزشتہ



بورڈ کی کارکردگی مندرجہ ذیل جز وکو مدنظر رکھتے ہوئے کی گئی ہے:

بورڈاپنے اورا پنی کمیٹیوں میں سی سی جی کے تحت نان ایگزیکٹواورانڈیپنڈینٹ ڈائزیکٹرز کی مناسب نمائندگی کویقینی بنا تا ہے۔ بورڈ کے ارکان اور اس کی متعلقہ کمیٹیاں اپنی ذمہداریوں کوسرانجام دینے کے لئے ضروری صلاحیت اور تجربہ رکھتی ہے۔

بورڈنے اسٹر پنجل منصوبہ بندی،خطروں کی شخیص اور پالیسی بنانے تحکمل میں فعال طور پر حصہ لیا ہے۔ بورڈنے اس بات کو یقینی بنایا کہ تمام پالیسیوں کو کمپنی کے وزن اور مشن کے تناظر میں بنایا جائے۔ بورڈا نتظامیہ کے لئے سالا نہ بجٹ،مقاصدا وراہداف مقرر کرتا ہے۔

بورڈاوراس کی کمیٹیوں نے اپنے فرائض تندبی کے ساتھ سرانجام دیخے اورا نظامیہ کے ذریعے کمپنی کے مقاصد، حکمت عملی اور مالیاتی امداف کے صول کے متعلق کمل آگا بی رکھی۔ بورڈ نے فیصلوں پر پہنچنے کے لئے دسیع اور مفید بحث کی اور بروفت نگرانی کے ساتھ انتظامیہ کومناسب ہوایات فراہم کیں۔

بورڈ نے خودشخیص سے طریقہ کارادراندرونی آڈٹ کی سرگرمیوں سے ذریعہ مؤثر اندرونی کنٹرول سٹم تشکیل کیا اورگورنینس سے مضبوط اور شفاف ماحول کو برقر اررکھا۔ اس سے علاوہ بورڈ نے کارپوریٹ گورنینس سے بہترین اصولوں پڑ کس کیا۔

آ خرمیں، میں اپنے ساتھی ڈائر یکٹرز، ایگزیکٹوٹیم اور کمپنی کے تمام ملاز مین کی کمپنی کی ترقی کے لئے کی گئی تخت محنت اور عزم کے لئے انکامشکور ہوں۔

Toke

كراچى مورخە28دىمبر <u>201</u>7ء



چيئر مين کې ريور ط

چیئر مین کی جانب سے کمپنی ایک، 2017ء کے سیکشن 192 کے تحت بورڈ کی مجموعی کارکردگی پر جائزہ رپورٹ

دورانِ سال حبیب شوگرملزلمیٹڈ (" سمپنی") کے بورڈ آف ڈائر یکٹرز (بورڈ) کی کارکردگی اطمینان بخش رہی۔ بورڈ قانون اور کمپنی کے آرئیکلز کے تحت منظم ہے جس میں اس بے فرائض، ذمہ داریاں اور حقوق کی دضاحت کی گٹی ہے۔

30 جنوری، 2017 کو،ڈائر یکٹرز نے اپنی مدین کمل کر لی اور میسرز اصغرڈ کی حبیب ،علی رضا ڈی حبیب ،حمد نواز تشنا، امین علی عبدالحمید ،ممس محمد حاجی ،مرتضی اپنی حبیب اور عمران اے حبیب کو تین سال کی مدت کے لئے ڈائر یکٹر منتخب کیا گیا۔ دورانِ سال جناب عمران اے حبیب نے بورڈ سے استعفیٰ دے دیا اوران کی جگہ منورعلی حبیب کو بورڈ میں شامل کیا گیا۔

کمپنی کاموجودہ بورڈ درج ذیل ڈائر کیٹرز پرشتمل ہے:

چيئر مين، نان ايگزيکڻو ڈائريکٹر	جناب اصغرده ی حبیب
نانا گیزیکٹوڈائر یکٹر	جناب على رضادٌ ي حبيب
نان الميكر يكثود ائر يكثر	جناب محرنوا زنشنا
نان الميكر يكثود انزيكثر	جناب املين على عبدالحميد
انڈیپینڈنٹ ڈائر یکٹر	جناب شمس محمد حاجی
ا يكَّز يكثودُ انْرَيكْٹر	جناب مرتضى التي حبيب
ا كَبَرْ يَكْتُودْ ابْرَ يَكْثَر	جناب منورعلى حبيب
چیف ایگریکٹو	جناب <i>رئیس الح</i> ن

مالی سال17-2016 کے دوران بورڈ نے پانچ (5) بار ملاقات کی ۔ بورڈ نے تمام ریگولیٹری ضروریات کے مطابق اور قابل اطلاق قوانین کو مذظر رکھتے ہوئے بہترین طریقوں کے مطابق عمل کیا۔

کارپوریٹ گورنینس (سی می ج) کے تحت کمپنی کے بورڈ کا سالا نہ جائزہ لیا جاتا ہے۔اس جائزے کا مقصداس بات کویقینی بنانا ہے کہ بورڈ کی مجموعی کارکردگی اورا سے موئٹر ہونے کو جانچا جائے اور کمپنی کے مقاصد کے ناظر میں تو قعات کو پورا کیا جائے۔



1

## Form of Proxy

he Company Secretary labib Sugar Mills Limited nperial Court, 3rd Floor r. Ziauddin Ahmed Road ARACHI – 75530
We of
member(s) of HABIB SUGAR MILLS LIMITED and holding
rdinary shares, as per Folio Noand /or CDC Participant's
D. Numbers
nd Account / Sub-Account No
ereby appointof
r failing himof
nother member of the Company to vote for me / us and on my / our behalf at the
6 <sup>th</sup> Annual General Meeting of the Company to be held on Saturday, January 27, 2018
nd at any adjournment thereof.

As witness my / our hand this......2018

Rs. Five Revenue Stamp

## SIGNATURE OF MEMBER(S)

Witness Signature:	2. Witness Signature:
Name:	Name:
Address:	Address:
CNIC/Passport No:	CNIC/Passport No:

A member entitled to attend and vote at this meeting is entitled to appoint another member of the Company as a proxy to attend and vote on his / her behalf.

Any individual beneficial owner of CDC, entitled to attend and vote at this meeting must bring his / her National Identity Card, Account and Participant's ID Numbers to prove his / her identity, and in case of proxy, must enclose attested copies of his / her National Identity Card, Account and Participant's ID Numbers. Representatives of corporate members should bring the usual documents as required for such purpose.

The instrument appointing a proxy should be signed by the member or by his attorney duly authorised in writing. If the member is a corporation its common seal (if any) should be affixed to the instrument.

The instrument appointing a proxy, together with the power of attorney (if any) under which it is signed or a notarially certified copy thereof, should be deposited at the registered office of the Company at least 48 hours before the time of the meeting.



برائسي فارم

سمپنی سیریٹری حبيب شوكر ملزلم يثدر امپیریل کورٹ ہنیسری منزل، ڈاکٹر ضیاءالدین روڈ، کراچی۔ ۲۵۵۳۷ مېں/ټم \_\_\_\_\_ ساكن \_\_\_\_\_ مىں بحثيت ممبر عبيب شوّر ملز لمايئڈ \_\_ عام شیئر زجن کے شیئر رجبر فولیونمبر \_\_\_\_\_ اور / پاسی ڈی پی پاٹیسپینٹس آئی ڈی نمبر \_\_\_\_ اوردېلى اكا د نپ نمبر\_\_\_\_\_ بذريعه ېذا \_\_\_\_\_ ساكن \_\_\_\_\_ اورا گران کے لئے ممکن نہ ہوتو \_\_\_\_\_ ساکن \_\_\_\_\_ کوبطورا پنا/ ہمارا پراکسی مقرر کرتا/ کرتی ہوں تا کہ وہ ۲۷ جنور کہ ۱۸ بینے کہ کہ خاصف والے کمپنی کے ۲۵ ویں سالا ندا جلاب عام میں میری/ ہماری جگہ ووٹ دے سکیں۔ دستخط\_ \_\_\_\_مورخه د ستخط مبلغ ۵ روپ یے ڈاک ٹکر ہے گوایان: وستخط دستخط ئام \_\_\_\_\_ نام \_\_ - = پتر \_ شناختی کارڈنمبر \_\_\_\_\_ شاختی کارڈنمبر \_\_\_\_\_ پاسپورٹ نمبر ياسپورٹ نمبر نوٹ:

ا) ہم جردہ ممبر جسے اجلائ پلذامیں شرکت کرنے اور دوف دینے کاحق حاصل ہے اپنے بہجائے شرکت کرنے اور ووٹ دینے کے لئے کسی دوسر مے مبرکوا پنا پراکسی مقرر کر سکتا/ کر سکتی ہے ۲) سی ڈمی می شیئر ہولڈرز اوران کے پراکسیز لازمی طور پرائ پراکسی فارم کے ساتھ اپنے کم پیوٹرائز ڈقو می شاختی کارڈیا پاسپورٹ کی مصد قدیفل منسلک کریں۔ ۳) موثرالعمل ہونے کے لئے پراکسیز اجلاس کے وقت انعقاد ہے کم از کم ۴۸ گھنے قبل کمپنی کے رجسٹر ڈافس میں لاز ماد صول ہوجا ئیں۔ پراکسی کو کمپنی کارکن ہونا ضرو www.jamapunji.pl



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