

#### **Company Information**

Board of Asghar D. Habib

Ali Raza D. Habib Directors

Muhammad Nawaz Tishna

Murtaza H. Habib

Faroug Habib Rahimtoola Amin Ali Abdul Hamid Imran A. Habib

Raeesul Hasan

Chief Executive

Audit Committee

Ali Raza D. Habib Amin Ali Abdul Hamid Imran A. Habib

Chairman Member Member

Chairman

Company

Cawas R. Sethna Secretary

Registered Office

4th Floor, Imperial Court, Dr. Ziauddin Ahmed Road,

Karachi-75530

Phones: (+92-21) 35680036 - 5 Lines

: (+92-21) 35684086 Fax www : habib.com/sugar E-mail: sugar@habib.com

Mills Nawabshah

Phones: (+92-244) 360751 - 5 Lines

: (+92-244) 361314

**Bankers** Allied Bank of Pakistan Limited

Bank AL Habib Limited Barclays Bank PLC, Pakistan

Citibank N.A.

First Women Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited

MCB Bank Limited Meezan Bank Limited National Bank of Pakistan

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Statutory Auditors

Ernst & Young Ford Rhodes Sidat Hyder

**Chartered Accountants** 

Share Registrars Corporate Management Services (Pvt) Ltd.

3rd Floor, Imperial Court, Dr. Ziauddin Ahmed Road,

Karachi-75530

Phones: (+92-21) 35693741-42 : (+92-21) 35693743



#### **Directors' Report**

#### Dear Members - Assalamu Alaikum

On behalf of the Board of Directors, it is my privilege to present to you the unaudited condensed interim financial statements of the Company for the three quarters ended June 30, 2011.

#### **Financial Results**

By the Grace of Allah, during the period under review, the operations of your Company resulted in a pre-tax profit of Rs. 802.20 million. The financial results for the three quarters are as follows:

CLUDEES III IIIOOSAIIOS	(Ru	pees	in	thousands
-------------------------	-----	------	----	-----------

Profit before taxation	802,195
Taxation	240,000
Profit after taxation	562,195
Unappropriated profit brought forward	3,241
Unappropriated profit carried forward	565,436
Earnings per share – Basic and diluted	Rs. 3.75

#### **Performance Review**

#### **Sugar Division**

Crushing operations 2010-11 commenced on October 30, 2010 and the plant operated upto March 24, 2011 for 146 days as against 112 days in the preceding season. Sugarcane crushed during the current season was 800,636 M.Tons with average sucrose recovery of 9.87% and sugar production of 79,056 M.Tons, as compared with crushing of 681,623 M.Tons with average sucrose recovery of 10.24% and sugar production of 69,784 M.Tons during the preceding season.

The Government of Sindh fixed the minimum sugarcane support price at Rs. 127 per 40 kgs for the crushing season 2010-11 as against Rs. 102 per 40 kgs for the crushing season 2009-10.

The supply of sugarcane was substantially less during the first quarter of the current crushing season. However, the supply improved during the subsequent period and the total crushing achieved during the season was 800,636 M.Tons.

During the current season, the government allowed duty free import of raw sugar in order to meet the shortfall in sugar production and avert the upward trend in price of sugar in the open market. Your Company availed the opportunity and converted 4,885 tons of raw sugar into 4,609 tons of refined sugar during November and December 2010.



During the period sales tax on sugar upto March 14, 2011 was applicable at the rate of 8% on the fixed sale value of Rs. 28,880 per ton and special excise duty was applicable at the rate of 1%. However, with effect from March 15, 2011 the fixed sale value element of Rs. 28,880 was removed and the rate of 8% was made applicable on the actual selling price. Simultaneously, the rate of special excise duty was enhanced from 1% to 2.5%. The impact of this change in the tax structure had an adverse impact on the profitability of the division for the quarter.

Thereafter, changes were made in the federal Budget of 2011 whereby the sales tax on sugar has been withdrawn and in its place federal excise duty has been imposed in sales tax mode at the rate of 8% of the sale value effective from June 4, 2011 and the special excise duty of 2.5% has been withdrawn with effect from July 1, 2011. The withdrawal of 2.5% special excise duty may have some positive impact on the profitability of the division during the fourth quarter.

By the Grace of Allah, the division earned profit of Rs. 573.53 million during the period under review as against profit of Rs. 538.30 million in the corresponding period of last year.

#### **Distillery Division**

Production of ethanol during the nine months ended June 30, 2011 was 22,131 M.Tons as compared with 20,757 M.Tons during the corresponding period of the previous year. The division earned profit of Rs. 200.19 million during the period under review as against profit of Rs. 98.95 million in the corresponding period of last year.

Molasses prices have been higher during the period under review. However, ethanol prices in the international market have also shown an upward trend and the profitability of the division is likely to be maintained.

The production of liquid carbon dioxide ( $CO_2$ ) unit operated satisfactorily and the production during the period was 4,018 M.Tons as against production of 2,483 M.Tons.

#### **Textile Division**

The division earned profit of Rs. 2.74 million during the period under review as against Rs. 0.47 million in the corresponding period of last year.

The division is in the process of expansion in its capacity which will, Inshallah, contribute towards the profitability of the division.

#### General

The Directors are pleased to place on record their appreciation for the devoted and dedicated services of the officers, staff and workers of the Company.

On behalf of the Board of Directors

Asghar D. Habib Chairman



## Condensed Interim Balance Sheet as at June 30, 2011 (Unaudited)

Assets Non-Current Assets Fixed assets	Note	(Unaudited) June 30, 2011 (Rupees i	(Audited) September 30, 2010 n thousands)
Property, plant and equipment	4	828,809	817,860
Long-term investments Long-term loans Long-term deposits	5	684,070 4,930 2,948	695,432 3,860 2,948
Current Assets			
Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Sales tax and excise duty adjustable Other receivables Cash and bank balances	6	77,933 1,509,287 504,575 79,050 15,318 - 11,976 715,801 2,913,940	68,782 319,376 114,178 58,741 8,771 32,631 6,215 1,307,268
Total Assets		4,434,697	3,436,062
Equity and Liabilities			
Share Capital and Reserves			
Share Capital Authorised 150,000,000 (2010: 120,000,000) Ordinary shares of Rs. 5 each		750,000	600,000
Issued, subscribed and paid-up capital 150,000,000 (2010: 120,000,000) Ordinary shares of Rs. 5 each		750,000	600,000
Reserves Unrealised gain on long-term investments - availa	able for sale	2,015,436 570,530	1,753,241 497,981
		2,585,966	2,251,222
Non-Current Liabilities		3,335,966	2,851,222
Deferred taxation		83,500	86,500
Current Liabilities			
Trade and other payables Short-term borrowings Accrued mark-up on short-term borrowings Provision for income tax - net	7	894,824 70,274 2,415 47,718	469,409 - - 28,931
Contingencies and Commitments	8	1,015,231	498,340
Total Equity and Liabilities		4,434,697	3,436,062

The annexed notes 1 to 17 form an integral part of these interim condensed financial statements.

Raeesul Hasan Chief Executive

Murtaza H. Habib Director

5



## Condensed Interim Profit and Loss Account for the quarter and cumulative for three quarters ended June 30, 2011 (Unaudited)

		Three Qua	Three Quarters ended		er ended	
	Note	June 30,	June 30,	June 30,	June 30,	
		2011	2010 (Durana in	2011	2010	
Segment operating results	9		(Rupees in	thousands)		
beginerit operating results	9					
Net sales and services		6,180,114	5,148,094	2,391,464	2,313,774	
Cost of sales		(5,200,139)	(4,333,321)	(2,105,609)	(1,973,372)	
Gross profit		979,975	814,773	285,855	340,402	
Gross profit		515,515	014,773	200,000	540,402	
Distribution and marketing expenses		(125,009)	(106,221)	(41,884)	(39,876)	
Administrative expenses		(78,501)	(68,545)	(26,503)	(22,911)	
Other operating expenses	10	(60,381)	(47,908)	(15,497)	(19,740)	
Other operating income	11	68,430	36,602	9,688	9,192	
		(195,461)	(186,072)	(74,196)	(73,335)	
Operating profit		784,514	628,701	211,659	267,067	
Finance income / (cost) - net		17,681	7,783	(5,781)	(4,814)	
Profit before taxation		802,195	636,484	205,878	262,253	
Taxation	12	(240,000)	(200,000)	(65,000)	(85,000)	
Profit after taxation		562,195	436,484	140,878	177,253	
			(Restated	1)	(Restated)	
Earnings per share - basic and diluted	Rs.	3.75	2.91	0.94	1.18	
÷ ·						

The annexed notes 1 to 17 form an integral part of these interim condensed financial statements.

Raeesul Hasan Chief Executive Murtaza H. Habib



### Condensed Interim Statement of Comprehensive Income for the quarter and cumulative for three quarters ended June 30, 2011 (Unaudited)

	Three Qua June 30, 2011	rters ended June 30, 2010 (Rupees in t	June 30, 2011	June 30, 2010
Profit after taxation	562,195	436,484	140,878	177,253
Other comprehensive income				
Unrealised gain / (loss) on changes in fair values of long-term investments - available for sale	72,549	44,928	(9,202)	10,673
Total comprehensive income for the period ended June 30, 2011	634,744	481,412	131,676	187,926

The annexed notes 1 to 17 form an integral part of these interim condensed financial statements.

Raeesul Hasan Chief Executive



# Condensed Interim Statement of Changes in Equity for the three quarters ended June 30, 2011 (Unaudited)

	Issued subscribed and piad-up capital	Capital reserve	Reser General reserve	rves Unappro- priated profit	Total reserves	Unrealised gain/(loss) on changes in fair values of investments available for sale	Total equity
		1030140		pees in thousar		- Ioi Saic	<u>cquity</u>
Balance as on October 1, 2009	480,000	34,000	981,000	491,706	1,506,706	466,954	2,453,660
Cash dividend for 2009 @ 35% Issue of bonus shares for 2009 @ 25% Transfer to general reserve	- 120,000 -	- - -	- - 200,000	(168,000) (120,000) (200,000)	(168,000) (120,000) –	- - -	(168,000 ) - -
Total comprehensive income after taxation for the period ended June 30, 2010	-	-	-	436,484	436,484	44,928	481,412
Balance as on June 30, 2010	600,000	34,000	1,181,000	440,190	1,655,190	511,882	2,767,072
Balance as on October 1, 2010	600,000	34,000	1,181,000	538,241	1,753,241	497,981	2,851,222
Cash dividend for 2010 @ 25% Issue of bonus shares for 2010 @ 25% Transfer to general reserve Total comprehensive income after taxation for the period ended June 30, 2011	- 150,000 -	- - -	- - 235,000 -	(150,000) (150,000) (235,000)	(150,000) (150,000) - 562,195	- - - 72,549	(150,000 ) - - 634,744
Balance as on June 30, 2011	750,000	34,000	1,416,000	565,436	2,015,436	570,530	3,335,966

The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.

Raeesul Hasan Chief Executive



## Condensed Interim Cash Flow Statement for the three quarters ended June 30, 2011 (Unaudited)

Note	June 30,	June 30,	
	2011	2010	
	(Rupees in thousands)		

#### Cash flows from operating activities

Cash generated from / (used in) operations	13	(371,655)	(136,960)
Finance income received - net		20,096	24,129
Income tax paid		(224,213)	(173,935)
Long-term loans		(1,070)	(87)
Long-term deposits		-	(16)
Net cash used in operating activities		(576,842)	(286,869)

#### Cash flows from investing activities

Fixed capital expenditure	(88,990)	(40,244)
Sale proceeds of long-term investments	136,840	8,981
Dividend received	34,885	30,910
Purchase of long-term investments	(28,462)	(16,523)
Sale proceeds of fixed assets	7,936	1,986
Net cash generated from / (used) in investing activities	62.209	(14.890.)

#### Cash flows from financing activities

Dividend paid		(147,108)	(164,259)
Net cash used in financing activities		(147,108)	(164,259)
Net decrease in cash and cash equivalents		(661,741)	(466,018)
Cash and cash equivalents at the beginning of the period	d	1,307,268	1,169,667
Cash and cash equivalents at the end of the period	14	645,527	703,649

The annexed notes 1 to 17 form an integral part of these financial statements.

Raeesul Hasan Chief Executive



## Notes to the Condensed Interim Financial Statements for the three quarters ended June 30, 2011 (Unaudited)

#### 1. The Company and its operations

Habib Sugar Mills Limited is a public limited company incorporated in Pakistan, with its shares quoted on the Karachi and Lahore Stock Exchanges. The Company is engaged in the manufacturing and marketing of refined sugar, molasses, ethanol, liquid carbon dioxide, household textiles and providing bulk storage facilities.

#### 2. Statement of Compliance

These condensed interim financial statements are unaudited and are being submitted to the members in accordance with Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of International Accounting Standard (IAS) - 34, 'Interim Financial Reporting', as applicable in Pakistan. The condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended September 30, 2010.

#### 3. Significant accounting policies and disclosures

The accounting policies and methods of computation followed for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual published financial statements of the Company for the year ended September 30, 2010.

## 3.1 Standards and interpretations that became effective but not relevant to the Company:

The following standards (revised or amended) and interpretations became effective for the current financial year but are either not relevant or do not have any material effect on the financial statements of the Company.

- IAS 32 Financial instruments: Presentation Amendments relating to Classification of Rights Issues.
- IFRS 2 Share-based payment: Amendments relating to Group Cash settled Share-based Payment Transactions.
- IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments.

June 30,	September 30,
2011	2010
(Rupees	in thousands)

#### 4. Fixed assets

#### 4.1 Property, plant and equipment Operating fixed assets Capital work-in-progress

787,552	760,509
41,257	57,351
828,809	817,860



4.2 Cost of additions to / (deletions from) fixed assets during the nine months ended June 30, 2011 were as follows:

		Additions	Deletions
		(Rupees	s in thousands)
	Factory Building		
	Textile	2,855	_
	Plant and machinery		
	Sugar	4,153	305
	Distillery	3,226	4,467
	Textile	69,158	_
	Electric installations	834	_
	Furniture, fittings, electrical and office equipment	7,254	421
	Motor cars / vehicles	1,510	1,666
		88,990	6,859
		June 30,	September 30,
		2011	2010
		(Rupees in	n thousands)
5.	Long-term investments		
	Available for sale - quoted		
	Investments in related parties	473,833	515,150
	Investments in other companies	210,237	180,282
		684,070	695,432

**5.1** The above investments are stated at fair value. Unrealised gain of Rs. 72.55 (September 30, 2010: Rs. 31.03) million arising from a change in fair value of investments has been recognised directly in equity.

6.	Stock-in-trade	June 30, 2011 (Rupees in	September 30, 2010 thousands)
	Raw materials Work-in-process Finished goods Fertilizers	538,460 8,692 961,263 872 	171,598 9,691 136,803 1,284 ————————————————————————————————————
7.	Short-term borrowings	70,274	

The short-term borrowings are secured against hypothecation of stock-in-trade, assignment of trade debts and other receivables. The rate of mark-up during the period ranged from 10% to 15.09% (September 30, 2010: 7.5% to 14.09%) per annum. The facility for short-term borrowings amounted to Rs. 2,275 (September 30, 2010: Rs. 2,275) million.



#### 8. Contingencies and commitments

#### 8.1 Contingencies

- 8.1.1 The Company has provided counter guarantees to banks, aggregating to Rs. 122.91 million (September 30, 2010: Rs. 145.07 million) against agriculture finance facilities to growers and guarantees issued by banks in favour of third parties on behalf of the Company.
- 8.1.2 During 2009-10 the Company received show cause notice from Competition Commission of Pakistan (CCP) under section 30 of the Competition Ordinance, 2009 for violation of various sections of this Ordinance. The Company alongwith other sugar mills filed a Constitutional Petition before the Honourable High Court of Sindh challenging the Ordinance. The Honourable High Court of Sindh, granted stay against the proceedings of the CCP and restrained the Commission to pass final order in respect of the show cause notice. The Competition Commission of Pakistan filed an appeal before the Honourable Supreme Court of Pakistan which was disposed of by the Honourable Supreme Court based on the grounds that the matter was pending before the Honourable High Courts of Sindh and Punjab.

The Competition Ordinance 2009 stood repealed on March 25, 2010 and thereafter a new Competition Ordinance, 2010 was promulgated which also stood repealed on August 15, 2010. The Parliament thereafter enacted the Competition Act, 2010 (ACT XIX of 2010). The Company filed Amended Applications in view of the promulgation of new Ordinance of 2010 and the Act of 2010 which was accepted by the Honourable High Court of Sindh, with the consent of both the parties.

The petitions were fixed for hearing on May 4, 2011 but did not appear on the cause list and with the consent of both parties, the matter was fixed on May 26, 2011 and adjourned to date in office. Since the financial impact is indeterminate at this stage no liability has been recorded in these financial statements.

8.1.3 During the year 2009-10 the Company alongwith other sugar mills filed a Constitutional Petition before the Honorable High Court of Sindh against Pakistan Standards and Quality Control Authority - PSQCA (the Authority) challenging the notifications issued in respect of registration of the standard mark for refined sugar manufactured and sold by the Company and charging of marking fee under PSQCA Act-VI of 1996. The Authority has demanded payment of marking fee at the rate of 0.1% of ex-factory price of sugar sold with effect from January 1, 2009. The Company is of the view that the demand so raised is without any lawful authority under the PSQCA Act-VI of 1996 and is in violation of the Constitution.

On August 26, 2010 the case came up for hearing before the Honourable High Court of Sindh who maintained that prima facie it appears that the impugned notifications have been issued without lawful authority and in the meanwhile the operations of the impugned notifications have been suspended.

The matter was fixed for hearing on April 7, 2011 and after arguments from both the parties the same was adjourned for four weeks with interim order to be continued till the next date of hearing. The matter was then lastly fixed on June 2, 2011 and adjourned to first week of August 2011. Based on the advice of the legal counsel, the Company is confident of a favourable outcome.

		June 30, 2011		ember 30, 2010
		(Rupees in	n thou	sands)
8.2	Commitments			
8.2.1	Capital expenditure	12,068	:	2,259
8.2.2	Rentals under operating lease agreements with First Habib Modraba in respect of vehicles, payable over the next four years	24,349		23,650



### 9. Segment operating results for the three quarters ended June 30, 2011 (Unaudited)

	Sugar D Three quart June 30, 2011		Distillery Three quar June 30, 2011		Textile D Three quart June 30, 2011		Trading Three quare June 30, 2011		(Rupees To Three quar June 30, 2011	
Net sales and services										
Sales Local Export	4,348,413	3,717,537	259,575 1,284,877	227,882 998,160	286,855	176,969	-	26,706	4,607,988 1,571,732	3,945,419 1,201,835
Services - Storage income - net	4,348,413	3,717,537	1,544,452 394	1,226,042 840	286,855	176,969		26,706	6,179,720 394	5,147,254 840
Less: Cost of sales	4,348,413 (3,667,477)	3,717,537 (3,080,769)	1,544,846 (1,262,964)	1,226,882 (1,063,745)	286,855 (269,698)	176,969 (165,721)	- -	26,706 (23,086)	6,180,114 (5,200,139)	5,148,094 (4,333,321)
Gross Profit	680,936	636,768	281,882	163,137	17,157	11,248		3,620	979,975	814,773
Less: Distribution and marketing expenses Administrative expenses	(39,184) (68,218) (107,402)	(39,414) (59,058) (98,472)	(73,971) (7,725) (81,696)	(58,779) (5,411) (64,190)	(11,854) (2,558) (14,412)	(7,832) (2,942) (10,774)	_ _ _	(196 ) (1,134 ) (1,330 )	(125,009) (78,501) (203,510)	(106,221) (68,545) (174,766)
Profit before other operating expenses and other operating										
income	573,534	538,296	200,186	98,947	2,745	474		2,290	776,465	640,007
Other operating expenses -note	10								(60,381)	(47,908)
Other operating income - note 11	I								68,430	36,602
Operating profit									784,514	628,701



### 9a. Segment operating results for the quarter ended June 30, 2011 (Unaudited)

	Sugar D Quarter		<u>Distillery</u> Quarter		Textile D				(Rupees in thousands)  Total  Quarter ended	
	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
Net sales and services										
Sales Local Export	1,681,382	1,659,774	80,105 567,807	77,986 494,569	62,055	54,306		26,706	1,761,487 629,862	1,737,760 575,581
Services - Storage income - net	1,681,382	1,659,774	647,912 115	572,555 433	62,055	54,306		26,706	2,391,349 115	2,313,341 433
Less: Cost of sales	1,681,382 (1,536,155)	1,659,774 (1,396,858)	648,027 (513,647)	572,988 (498,987)	62,055 (55,807)	54,306 (54,441)		26,706 (23,086)	2,391,464 (2,105,609)	2,313,774 (1,973,372)
Gross Profit	145,227	262,916	134,380	74,001	6,248	(135)	-	3,620	285,855	340,402
Less: Distribution and marketing expenses Administrative expenses	(8,179) (22,329) (30,508)	(12,091) (19,715) (31,806)	(28,551) (3,190) (31,741)	(25,707) (1,634) (27,341)	(5,154) (984) (6,138)	(1,882 ) (428 ) (2,310 )	_ _ _	(196) (1,134) (1,330)	(41,884) (26,503) (68,387)	(39,876) (22,911) (62,787)
Profit before other operating expenses and other operating income	g 114,719	231,110	102,639	46,660	110	(2,445)		2,290	217,468	277,615
Other operating expenses -note	10								(15,497)	(19,740)
Other operating income - note 11									9,688	9,192
Operating profit									211,659	267,067



		Three quarters ended		Quarter ended	
		June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
			(Rupees in		
10.	Other operating expenses			,	
. • .	Workers' Profit Participation Fund	43,129	34,220	11,069	14,100
	Workers' Welfare Fund	17,252	13,688	4,428	5,640
		60,381	47,908	15,497	19,740
11.	Other operating income				
	Dividend income Profit on sale of long-term investments	34,234 24,467	30,694 1,151	5,451	7,032
	Agriculture income	575	128	464	42
	Gain on disposal of fixed assets	5,559	1,266	2,749	465
	Scrap sale	1,483	2,021	34	888
	Exchange gain	2,112	1,342	990	765
		68,430	36,602	9,688	9,192
12.	Taxation				
	Current Deferred	243,000 (3,000)	200,000	65,000 -	87,000 (2,000)
		240,000	200,000	65,000	85,000
				ıne 30, 2011	June 30, 2010
				Rupees in tho	
13.	Cash generated from / (used in) operations			•	,
	Profit before taxation		80	2,195	636,484
	Adjustment for non-cash charges and other it	ems			
	Depreciation			58,274	59,738
	Profit on sale of long-term investments			24,467)	(1,151)
	Gain on disposal of fixed assets Finance (income) / cost - net			(5,559 ) 17,681 )	(1,266) (7,783)
	Dividend income		'	34,234)	(30,694)
	Sugar waste water treatment cost from		(•	,,,,,,,	(00,001)
	capital work-in-progress written of			17,390	_
	Working capital changes - note 13.1		(1,16	67,573)	(792,288)
			(37	71,655)	(136,960)



June 30, June 30, 2010 2011 (Rupees in thousands)

#### 13.1 Working capital changes

#### (Increase) / decrease in current assets

(moroaco) / acoroaco m carront accoto		
Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Sales tax and excise duty adjustable Other receivables	(9,151) (1,189,911) (390,397) (20,309) (6,547) 32,631 (6,412)	(16,310) (542,219) (48,242) 104,251 (3,584) (40,090) 847
	(1,590,096)	(545,347)
Increase / (decrease) in current liabilities		
Trade and other payables	422,523	(246,941)
Net changes in working capital	(1,167,573)	(792,288)
sh and cash equivalents at the end of the period  These comprise of the following:		

#### 14. Cash a

Cash and bank balances	715,801	1,464,649
Short-term borrowings	(70,274)	(761,000)
	645,527	703,649

#### 15. Transactions with related parties

Material transactions with related parties, other than remuneration and benefits to directors and key management personnel under the terms of their employment, are given below:

	Three quarters ended		Quarter	ended
	June 30, 2011	June 30, 2010	June 30, 2011	June 30, 2010
		(Rupees in	thousands)	
Insurance premium paid Insurance claims received Profit on bank accounts Purchases / sales / services Dividend received Dividend paid	18,928 3,344 49,038 133 28,691 24,562	15,527 1,170 45,159 269 26,365 27,509	3,004 3,244 11,680 95 4,334	4,292 - 15,865 38 6,068 -
Bonus shares / units received at nominal value Bonus shares issued at nominal value Sale of long-term investments Bank charges	31,335 24,562 105,416 192	20,297 19,649 - 439	2,167 - - 71	- - - 126

Transactions with related parties are carried out at arm's length.

### 16. Date of Authorisation for issue

These condensed interim financial statements were authorised for issue on July 27, 2011 by the Board of Directors of the Company.

Figures presented in these condensed interim financial statements have been rounded of to the nearest thousand rupees.

Raeesul Hasan Chief Executive