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#### **Company Information**

Board of **Directors**  Asghar D. Habib Ali Raza D. Habib

Muhammad Nawaz Tishna Murtaza H. Habib Amin Ali Abdul Hamid Shams Mohammad Haji

Chairman

Chief Executive

Chairman

Chairman

Member

Member

Member Member

Imran A. Habib Raeesul Hasan

Audit Committee Amin Ali Abdul Hamid Ali Raza D. Habib Shams Mohammad Haji

Human Resource & Remuneration Committee

Shams Mohammad Haji Amin Ali Abdul Hamid Raeesul Hasan

Company Secretary

Amir Bashir Ahmed

Registered Office

4th Floor, Imperial Court, Dr. Ziauddin Ahmed Road,

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Mills Nawabshah

Phones: (+92-244) 360751 - 5 Lines Fax: (+92-244) 361314

Bankers Allied Bank Limited

Bank AL Habib Limited First Women Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited MCB Bank Limited Meezan Bank Limited

National Bank of Pakistan

Standard Chartered Bank (Pakistan) Limited

United Bank Limited

Statutory Auditors

Ernst & Young Ford Rhodes Sidat Hyder

Chartered Accountants

Share Registrar THK Associates (Pvt.) Limited 2nd Floor, State Life Building-3, Dr. Ziauddin Ahmed Road,

Karachi-75530 Phones: (+9 (+92-21) 111-000-322 (+92-21) 35655595

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#### **VISION STATEMENT**

We aim to be a leading manufacturer and supplier of quality sugar, ethanol, liquidified carbon dioxide (CO<sub>2</sub>) and household textiles in local and international markets. We aspire to be known for the quality of our products and intend to play a pivotal role in the economic and social development of Pakistan.

#### **MISSION STATEMENT**

As a prominent producer and supplier of sugar, ethanol, liquidified carbon dioxide (CO<sub>2</sub>) and household textiles, we shall continue to strive to achieve excellence in performance and aim to exceed the expectations of all stakeholders. We target to achieve technological advancements to inculcate the most efficient, ethical and time tested business practices in our management.



#### **Directors' Report**

#### Dear Members - Assalam-o-Alekum

On behalf of the Board of Directors, it is my privilege to present to you the unaudited condensed interim financial statements of the Company for the three quarters ended June 30, 2016.

#### **Financial Results**

By the Grace of Allah, during the period under review, the operations of your Company resulted in a pre-tax profit of Rs.762.83 million. The financial results for the three quarters are as follows:

(Rupees in thousands)

	762,825
_	115,000
	647,825
	2,933
_	650,758
- Rs.	4.32
	- - - Rs.

#### **Performance Review**

#### **Sugar Division**

The crushing season 2015-16 commenced on November 24, 2015 and the plant operated upto March 13, 2016 for 111 days as against 117 days in the preceding season. Sugarcane crushed during the current season was 821,801 M.Tons with average sucrose recovery of 10.74% and sugar production of 88,271 M.Tons, as compared with crushing of 854,231 M.Tons with average sucrose recovery of 10.40% and sugar production of 88,807 M.Tons during the preceding season. The quantum of sugarcane crushed and sugar production was lower as compared with the previous season due to reduced availability of sugarcane.

The Government of Sindh on January 4, 2016 issued notification fixing the minimum support price of sugarcane at Rs.172 per 40 kgs as compared with Rs.182 per 40 kgs for the crushing season 2014-15. In addition, mills would be required to pay quality premium at the rate of paisas fifty for every 0.1 percent recovery in excess of the bench mark of 8.7%. However, in accordance with the notification, while the matter is still pending with the Honourable Supreme Court of Pakistan and as per the decision of the Federal Government Steering Committee, the quality premium shall remain suspended till the decision of the Honourable Supreme Court or the consensus on uniform formula developed by the Federal Government.

During the current crushing season, the reduced availability of sugarcane resulted in unhealthy price competition among the mills. In view of the above, the growers were demanding much higher prices over the minimum support price and the company was forced to procure sugarcane at higher rates. This resulted in reduced quantum of sugarcane crushing and increased cost of production of sugar.



The Economic Co-ordination Committee (ECC) of the cabinet had allowed export of 500,000 M. Tons of Sugar by March 31, 2016 and approved cash subsidy of Rs. 13/kg on the export of sugar.

Sugar division earned profit of Rs.263.73 million as against profit of Rs.180.89 million in the corresponding period of the previous year. The profitability of the division for the period under review was higher due to increase in sale volume as compared with the corresponding period of the previous year.

#### **Distillery Division**

Production of ethanol during the three quarters ended June 30, 2016 was 24,005 M.Tons as compared with 22,390 M.Tons during the corresponding period of the previous year. The division earned profit of Rs.246.12 million during the period under review as against profit of Rs.223.97 million in the corresponding period of the previous year.

The liquidified carbon dioxide (CO2) unit operated satisfactorily and produced 7,255 M.Tons as compared with 6,089 M. Tons during the corresponding period of the previous year.

#### **Textile Division**

The division earned profit of Rs. 9.63 million during the period year under review as against profit of Rs.11.46 million in the corresponding period of the previous year. The profitability of the division for the period under review was lower due to decrease in sale volume as compared with the corresponding period of the previous year.

### **Trading Division**

During the period under review, the division made operating profit of Rs. 43.55 million on account of trading of sugar.

#### General

The Directors are pleased to place on record their appreciation for the devoted and dedicated services of the officers, staff and workers of the Company.

On behalf of the Board of Directors

Asghar D. Habib



# Condensed Interim Balance Sheet as at June 30, 2016 (Unaudited) (Unaudited) (Audited)

Assets Non-Current Assets Fixed assets	Note	(Unaudited) June 30, 2016 (Rupees	(Audited) September 30, 2015 in thousands)
Property, plant and equipment Long-term investments Long-term loans Long-term deposits	4 5	1,783,338 1,832,779 3,729 2,978	1,542,980 1,711,136 3,997 2,978
Current Assets		3,622,824	3,261,091
Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Profit accrued on bank deposits Other receivables	6 7 8	129,052 1,744,099 244,480 369,837 5,367 6,755 13,959	113,583 719,141 391,479 246,303 7,615 327 24,488
Short-term investments Cash and bank balances	9	2,481,386	2,809,686 296,863
Cash and Bank Balances		4,994,935	4,609,485
Total Assets		8,617,759	7,870,576
Equity and Liabilities Share Capital and Reserves			
Share Capital Authorised 150,000,000 (September 2015: 150,000,000 Ordinary shares of Rs. 5 each	)	750,000	750,000
Issued, subscribed and paid-up capital 150,000,000 (September 2015: 150,000,000 Ordinary shares of Rs. 5 each Reserves	)	750,000 5,422,091 6,172,091	750,000 5,110,222 5,860,222
Non-Current Liabilities			
Deferred taxation  Current Liabilities	10	107,000	102,000
Trade and other payables Advance from customers Accrued mark-up on short-term borrowings Taxation - net	11	1,569,701 764,393 465 4,109	1,651,555 247,057 - 9,742
Contingencies and Commitments	10	2,338,668	1,908,354
Contingencies and Commitments Total Equity and Liabilities	12	8,617,759	7,870,576

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Raeesul Hasan Chief Executive



# Condensed Interim Profit and Loss Account for the quarter and cumulative for three quarters ended June 30, 2016 (Unaudited)

		Three qua	arters ended	Quart	er ended
	Note	June 30,	June 30,	June 30,	June 30,
		2016	2015	2016	2015
			(Rupees ir	n thousands)	
Segment operating results	13				
Net sales and services		6,575,821	5,948,076	3,646,814	2,109,802
Cost of sales		(5,756,735)	(5,267,438)	(3,251,818)	(1,846,124)
Gross profit		819,086	680,638	394,996	263,678
Selling and distribution expenses		(149,033)	(150,231)	(66,361)	(60,922)
Administrative expenses		(107,016)	(99,803)	(38,661)	(35,720)
Other operating expenses	14	(51,728)	(53,836)	(20,113)	(18,521)
Other income	15	241,750	343,253	19,959	199,886
		(66,027)	39,383	(105,176)	84,723
Operating profit		753,059	720,021	289,820	348,401
Finance income / (cost) - net	16	9,766	31,434	9,474	(22,343)
Profit before taxation		762,825	751,455	299,294	326,058
Taxation	17	(115,000)	(120,000)	(45,000)	(55,000)
Profit after taxation		647,825	631,455	254,294	271,058
Earnings per share - Basic and diluted	Rs.	4.32	4.21	1.70	1.81

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Raeesul Hasan Chief Executive



# Condensed Interim Statement of Comprehensive Income for the quarter and cumulative for three quarters ended June 30, 2016 (Unaudited)

	Three quar	Three quarters ended		er ended
	June 30,	June 30,	June 30,	June 30,
	2016	2015	2016	2015
		(Rupees in t	housands)	
Profit after taxation	647,825	631,455	254,294	271,058
Other comprehensive income :				
Items that will be reclassified subsequently to pro Net gain on investments - available for sale	fit & loss:			
Increase in unrealised gain on revaluation of investments for the period - net of tax	83,730	287,031	121,194	174,381
Reclassification adjustments included in the profit and loss account for: Gain on sale / redemption of investments				
- net of tax	(44,686)	(252,322)	-	(191,666)
	39,044	34,709	121,194	(17,285)

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

686,869

666,164

Raeesul Hasan Chief Executive

Total Comprehensive income for the period

Murtaza H. Habib Director

375,488

253,773



# Condensed Interim Statement of Changes in Equity for the three quarters ended June 30, 2016 (Unaudited)

			Rev	enue Reserves	<u>:                                    </u>		
	Issued				Unrealised		
	Subscribed				Gain/(loss) on		
	and Piad-up	Capital	General	Unappro- priated	investments available	Total	Total
	Capital	Reserve	Reserve	Profit	for sale	Reserves	Equity
	Oapitai	11030140		pees in thousa		10301703	Lquity
			(	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Balance as on October 1, 2014	750,000	34,000	2,601,000	802,496	1,261,756	4,699,252	5,449,252
Cash dividend for 2014 @ 50%	-	-	-	(375,000)	-	(375,000)	(375,000)
Transfer to general reserve	=	-	425,000	(425,000)	-	-	-
Total comprehensive income for the							
period ended June 30, 2015	_	_	_	631,455	34,709	666,164	666,164
,							
Balance as on June 30, 2015	750,000	34,000	3,026,000	633,951	1,296,465	4,990,416	5,740,416
Balance as on October 1, 2015	750,000	34,000	3,026,000	817,933	1,232,289	5,110,222	5,860,222
Cash dividend for 2015 @ 50%	-	-	-	(375,000)	-	(375,000)	(375,000)
Transfer to general reserve	-	-	440,000	(440,000)	-	-	-
Total comprehensive income for the							
period ended June 30, 2016	-	-	-	647,825	39,044	686,869	686,869
Balance as on June 30, 2016	750,000	34,000	3,466,000	650,758	1,271,333	5,422,091	6,172,091

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Raeesul Hasan Chief Executive



# Condensed Interim Cash Flow Statement for the three quarters ended June 30, 2016 (Unaudited)

	Note	June 30, 2016 (Rupees i	June 30, 2015 n thousands)
Cash flows from operating activities			
Cash generated from operations Finance income received - net Income tax paid Long-term loans Long-term deposits  Net cash (used in) / generated from operating active	18	49,435 3,803 (100,633) 268 - (47,127)	91,090 46,656 (100,106) 1,524 (15) 39,149
Cash flows from investing activities		( , ,	,
Fixed capital expenditure Sale proceeds / redemption of investments Dividend received Purchase of investments Sale proceeds of fixed assets		(351,823) 4,111,615 124,759 (1,287,913) 2,057	(224,709) 3,777,840 89,770 (3,605,678) 1,334
Net cash generated from investing activities		2,598,695	38,557
Cash flows from financing activities			
Dividend paid		(367,045)	(368,061)
Net cash used in financing activities		(367,045)	(368,061)
Net increase / (decrease) in cash and cash equiva	lents	2,184,523	(290,355)
Cash and cash equivalents at the beginning of the	period	296,863	2,198,559
Cash and cash equivalents at the end of the period	l 19	2,481,386	1,908,204

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

Raeesul Hasan Chief Executive



## Notes to the Condensed Interim Financial Statements for the three quarters ended June 30, 2016 (Unaudited)

#### 1. The Company and its operations

Habib Sugar Mills Limited is a public limited Company incorporated in Pakistan with shares quoted on the Karachi and Lahore Stock Exchanges, effective from January 11, 2016, all the stock exchanges in Pakistan have been integrated to form Pakistan Stock Exchange. The Company is engaged in the manufacturing and marketing of refined sugar, molasses, ethanol, liquidified carbon dioxide (CO2), household textiles, providing bulk storage facilities and trading of commodities.

#### 2. Statement of compliance

These condensed interim financial statements are unaudited and are being submitted to the members in accordance with Section 245 of the Companies Ordinance, 1984 and have been prepared in accordance with the requirements of International Accounting Standard (IAS) - 34, 'Interim Financial Reporting', as applicable in Pakistan and provisions of and directives issued under the Companies Ordinance, 1984. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and will be followed. The condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended September 30, 2015.

#### 3. Significant accounting policies and disclosures

The accounting policies and methods of computation followed for the preparation of these condensed interim financial statements are the same as those applied in the preparation of the annual published financial statements of the Company for the year ended September 30, 2015.

		(Unaudited) June 30, 2016 (Rupees i	(Audited) September 30, 2015 In thousands)
4.	Fixed assets		
4.1	Property, plant and equipment Operating fixed assets Capital work-in-progress Major stores and spare parts	1,551,353 212,762 19,223 1,783,338	1,340,550 198,988 3,442 1,542,980

4.2 Cost of additions to and written down value of deletions from fixed assets during the three quarters ended June 30, 2016 were as follows:

	Additions (Rupees in	Deletions thousands)
Plant and machinery		
Sugar	339,591	_
Distillery	6,610	_
Textile	964	-
Furniture, fittings and office equipment	4,432	2
Vehicles	226	22
	351,823	24



		(	(Unaudited) June 30, 2016 (Rupees i	(Audited) September 30, 2015 n thousands)
5.	Long-term investments - available	for sale		
	Investments in related parties Investments in other companie	es	1,141,269 691,510	1,106,811 604,325
			1,832,779	1,711,136
5.1	The aggregate cost of these investm 30, 2015: Rs.523.53) million.	nents, net of impairm	ment is Rs.56	61.45 (September
			(Unaudited) June 30, 2016	(Audited) September 30, 2015 n thousands)
6.	Stock-in-trade		(nupees ii	ii iiiousaiius)
-	Raw materials Work-in-process Finished goods Fertilizers Bagasse stock		564,716 28,489 1,109,177 2,289 39,428	230,373 42,180 444,300 2,288
	Dayasse Stock		1,744,099	719,141
7.	Loans and advances Loans - secured considered go			
	Current maturity of long-term loa Executives Employees	ns	294 5,475	324 4,740
			5,769	5,064
	Advances - unsecured considere Suppliers	ed good	364,068	241,239
			369,837	246,303
8.	Other Receivables			:
	Considered good			
	Duty Drawback and research development support claim		12,521	14,620
	Dividend receivable		·_	9,282
	Others		1,438	586
			13,959	24,488
9.	Short-term investments - available	e for sale		
	Mutual Fund Units			
	September 30, June 30, Nominal value	U. Mana		
	2015 2016 Rs. Fund Investments in other mutual fund	l's Name		
	18,784,006 – 50 MCE	Pakistan Sovereign Fund	-	1,022,038
	, , , , , , , , , , , , , , , , , , , ,	Government Securities Fund     Government Securities Fund	-	765,497 1,022,151
	0,5,7,05T 100 UDL	GOVORNINGIR OCCURRICO I UNIU		2,809,686

The aggregate cost of the above investments is Rs. Nil (September 2015: Rs. 2,750 million).



(Unaudited) (Audited) June 30, September 30, 2016 2015 (Rupees in thousands)

#### 10. Deferred taxation

	Deferred tax liability on accelerated income tax depreciation allowances on operating fixed assets	115,000	95,000
	Deferred tax liability on unrealised gain on short-term investments	_	15,000
		115,000	110,000
	Deferred tax asset on provision for obsolescence and slow moving stores & spare parts	(8,000)	(8,000)
		107,000	102,000
11.	Trade and other payables		
	Creditors Accrued liabilities Sales-tax / Federal excise duty Workers' Profit Participation Fund Workers' Welfare Fund Income-tax deducted at source Unclaimed dividends	1,199,974 152,350 79,811 40,728 45,676 106 51,056	1,264,945 208,633 47,991 51,846 34,676 363 43,101
		1,569,701	1,651,555

#### 12. Contingencies and commitments

#### 12.1 Contingencies

- 12.1.1 The Company has provided counter guarantees to Bank AL Habib Limited, a related party, amounting to Rs.250.00 (September 2015: Rs. 250.00) million against agriculture finance facilities to growers and counter guarantees to other banks amounting to Rs.1171.33 (September 2015: 624.04) million against guarantees issued by banks in favour of third parties on behalf of the Company. These guarantees are secured by way of registered charge against hypothecation of stock-in-trade, stores and spares, assignment of trade debts and other receivables.
- 12.1.2 During 2009-10 the Company received a show cause notice from Competition Commission of Pakistan (CCP) under the Competition Ordinance, 2009 for alleged violation of certain provisions of the Ordinance. The Company alongwith other sugar mills filed a Constitutional Petition before the Honourable High Court of Sindh challenging the Ordinance. The Honourable High Court of Sindh, granted stay and restrained the Commission not to pass final order in respect of the show cause notice. The CCP filed an appeal before the Honourable Supreme Court of Pakistan which was disposed off by the Honourable Supreme Court based on the grounds that the matter was pending before the Honourable High Courts of Sindh and Lahore.

The Competition Ordinance of 2009 was repealed on March 25, 2010 and thereafter a new Ordinance, 2010 was promulgated which also stood repealed on August 15, 2010. The Parliament thereafter enacted the Competition Act, 2010 (ACT XIX of 2010). The Company filed amended application in view of the promulgation of the Competition Act 2010 which was accepted by the Honourable High Court of Sindh, with the consent of both the parties.

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The petitions were last fixed for hearing on April 22, 2015, however, these were not taken up for hearing and adjourned to date in office. The Competition Commission of Pakistan has not imposed any fine / penalty against the alleged violation of any provisions of the Competition Act 2010.

12.1.3 During the year 2009-10 the Company alongwith other sugar mills filed a Constitutional Petition before the Honourable High Court of Sindh against Pakistan Standards and Quality Control Authority - PSQCA challenging the notifications issued in respect of registration of the Standard Mark for refined sugar manufactured and sold by the Company and levy of marking fee at the rate of 0.1% of ex-factory price of sugar sold with effect from January 1, 2009.

On December 4, 2012 the Honourable High Court of Sindh decided the case in favour of the Company. Against the above order, PSQCA filed an appeal before the Honourable Supreme Court of Pakistan. On November 25, 2013 the Honourable Supreme Court of Pakistan passed an interim order against PSQCA restraining them from demanding any registration of standard marks / licensing fee from the sugar mills till further order and the case was adjourned to date in office.

According to the advice of legal counsel, the Company is of the view that the demand raised is without any lawful authority and is in violation of the Constitution, hence, no provision is made in this regard.

12.1.4 On May 22, 2015 the Government of Pakistan promulgated Gas Infrastructure Development (GID) Cess Act, 2015 and levied GID Cess on gas bills at the rate of Rs.100 / MMBTU on all industrial consumers. The GID Cess Act, 2015 was made applicable with immediate effect superseding the GID Cess Act, 2011 and GID Cess Ordinance, 2014.

The Company challenged the vires of GIDC Cess Act, 2015 before the Honourable Hight Court of Sindh. The matter came up for hearing on July 24, 2015 and the Honourable High Court of Sindh passed an order restraining the SSGC from demanding and collecting GID Cess as levied by the GID Cess Act, 2015.

The Financial exposure of the Company upto June 30, 2016 Rs.17.40 (September 30, 2015 Rs.8.40) million. In view of the advice of legal counsel, the Company is confident of a favourable outcome and accordingly no provision has been made in these financial statements.

- 12.1.5 Appeals filed by the Tax authorities for the Tax years 1998, 2001 and 2002 against decisions of the Income Tax Appellate Tribunal (ITAT) in favour of the Company are pending before the Honourable High Court of Sindh. The tax exposure against these appeals in aggregate amounts to Rs.14.6 million. During the period, appeals were fixed for hearing on various dates and were adjourned to date in office. In view of the advice of legal counsel, the Company is confident of a favourable outcome and accordingly no provision has been made in these financial statements.
- 12.1.6 The Company has filed a petition before the Honourable High Court of Sindh challenging the increase in market committee fee from Rs.5/40kg to Rs.10/40kg on sugarcane purchased by the Company. The Honourable High Court of Sindh has granted status quo and no hearing took place during the period. As a matter of prudence, full provision has been made in these financial statements.
- 12.1.7 The tax authorities increased the rate of Special Excise Duty from 1% to 2.5% for the period from November 7, 2007 to June 30, 2011. The Company disputed the above increase as the levy was without jurisdiction, illegal and unconstitutional. The Company along with other petitioners filed a petition before the Honourable High Court of Sindh challenging the vires of Section 3A of the Federal Excise Act 2005 & SRO 655(1)/2007 with respect to the imposition and increase in rate of Special Excise Duty.



On February 22, 2013 the Honourable High Court of Sindh decided the case in favour of the Company. Against the above order, the Government of Pakistan filed appeal which is pending before the Honourable Supreme Court of Pakistan for final adjudication.

- 12.1.8 The Government of Sindh vide notification dated July 8, 2014 levied a fee of Rs.0.50 / litre for storage of rectified spirit in bonded warehouse at Terminal Kaemari, Karachi. The Company disputed the above levy and filed constitutional petition before the Honourable High Court of Sindh, challenging the above fee. On July 23, 2014, the Honourable High Court of Sindh granted stay and suspended the operation of the above notification. The case was lastly fixed for hearing on March 20, 2015 and was not taken up for hearing. The financial exposure as at June 30, 2016 is Rs.27.7 (September 30, 2015: Rs. 18.6) million. In view of the advice of legal counsel, the company is confident of a favourable outcome of the case and accordingly no provision has been made in these financial statements.
- 12.1.9 Pursuant to the decision of ECC on January 10, 2013, the FBR vide its SRO No. 77(1)/2013 dated February 7, 2013, allowed benefit to sugar exporters by reducing FED rate from 8.0% to 0.5% on local sales, equivalent to quantity exported by the mills. The Company availed the benefit and claimed Rs.56.56 million on account of reduced rate of FED.

Against the aforementioned claim, FBR disallowed an amount of Rs.7.0 million and also levied default surcharge of Rs.0.3 million. The disallowances was on the basis that the benefit of claim accrues and arises from February 17, 2013, the date of SRO No: 77(1) /2013 and not from January 10, 2013, the date of ECC meeting wherein the benefit was approved by ECC. The Company maintains that the sugar mills are entitled to avail the benefit of reduced rate of FED on sugar exported against the export quota allotted by ECC in its meeting held on January 10, 2013. Accordingly, the Company filed a suit before Honourable High Court of Sindh and the operations of the said order was suspended by the Honourable Court vide its order dated April 23, 2014. The case was lastly fixed for hearing on December 04, 2014 and was adjourned to date in office. In view of the advice of legal counsel, the company is confident of a favourable outcome and accordingly no provision has been made in these financial statements.

(Unaudited) (Audited) June 30, September 30, 2016 2015 (Rupees in thousands)

#### 12.2 Commitments

12.2.1	Capital expenditure	418,646	53,593
12.2.2	Rentals payable over next four years under operating lease agreements with First Habib Modraba in respect of vehicles	28,067	25,070



### 13. Segment operating results for the three quarters ended June 30, 2016 (Unaudited)

	Sugar D		Distillery		Textile D		Trading I		` To	in thousands)
	Three quar June 30, 2016	June 30, 2015	Three quar June 30, 2016	June 30, 2015	Three quart June 30, 2016	June 30, 2015	Three quart June 30, 2016	June 30, 2015	June 30, 2016	ters ended June 30, 2015
Net sales and services										
Sales Local Export	4,126,999	3,619,628 27,946	313,015 1,442,471	237,970 1,615,817	2,717 222,647	3,639 298,395	467,055 _	32,745 110,594	4,909,786 1,665,118	3,893,982 2,052,752
Services - Storage income - net	4,126,999 –	3,647, <u>5</u> 74 _	1,755,486 917	1,853,787 1,342	225,364 -	302,034	467,055 <u>–</u>	143, <u>3</u> 39 _	6,574,904 917	5,946,734 1,342
Less: Cost of sales	4,126,999 (3,736,455)	3,647,574 (3,351,155)	1,756,403 (1,397,116)	1,855,129 (1,520,984)	225,364 (199,822)	302,034 (267,085)	467,055 (423,342)	143,339 (128,214)	6,575,821 (5,756,735)	5,948,076 (5,267,438)
Gross Profit	390,544	296,419	359,287	334,145	25,542	34,949	43,713	15,125	819,086	680,638
Less: Selling and distribution expenses Administrative expenses	(32,567) (94,243)	(28,495) (87,037)	(104,152) (9,012)	(100,954) (9,222)	(12,314) (3,595)	(20,134) (3,358)	_ (166)	(648) (186)	(149,033) (107,016)	(150,231) (99,803)
Profit before other operating	(126,810)	(115,532)	(113,164)	(110,176)	(15,909)	(23,492)	(166)	(834)	(256,049)	(250,034)
expenses and other income	263,734	180,887	246,123	223,969	9,633	11,457	43,547	14,291	563,037	430,604
Other operating expenses -note 14		-							(51,728)	(53,836)
Other income - note 15									241,750	343,253
Operating profit									753,059	720,021



### 13a. Segment operating results for the quarter ended June 30, 2016 (Unaudited)

	Sugar <u>E</u> Quarte	rended	<u>Distillery</u> Quarter	ended	<u>Textile D</u> Quarter	ended	<u>Trading I</u> Quarter	ended	<u>To</u> Quarter	
	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015	June 30, 2016	June 30, 2015
Net sales and services										
Sales Local Export	2,593,025	1,074,098 27,946	145,737 572,328	109,853 781,324	105 61,799	873 82,030	273,534	32,745	3,012,401 634,127	1,217,569 891,300
Services - Storage income - net	2,593,025 -	1,102,044 _	718,065 286	891,177 933	61,904 -	82,903 _	273,534 _	32,745 _	3,646,528 286	2,108,869 933
Less: Cost of sales	2,593,025 (2,396,668)	1,102,044 (1,007,413)	718,351 (553,736)	892,110 (734,326)	61,904 (54,753)	82,903 (72,484)	273,534 (246,661)	32,745 (31,901)	3,646,814 (3,251,818)	2,109,802 (1,846,124)
Gross Profit	196,357	94,631	164,615	157,784	7,151	10,419	26,873	844	394,996	263,678
Less: Selling and distribution expenses Administrative expenses	(8,630) (34,085)	(4,357) (31,749)	(53,731) (3,227)	(51,310) (2,808)	(4,000) (1,294)	(5,255) (1,090)	_ (55)	_ (73)	(66,361) (38,661)	(60,922) (35,720)
Profit before other operating	(42,715)	(36,106)	(56,958)	(54,118)	(5,294)	(6,345)	(55)	(73)	(105,022)	(96,642)
expenses and other income	153,642	58,525	107,657	103,666	1,857	4,074	26,818	771	289,974	167,036
Other operating expenses - note 14									(20,113)	(18,521)
Other income - note 15									19,959	199,886
Operating profit									289,820	348,401



		(Unaudited) Three quarters ended		(Unau Quarte	dited) r ended
		June 30,	June 30,	June 30,	June 30,
		2016	2015	2016	2015
			(Rupees in	thousands)	
14.	Other operating expenses				
	Workers' Profit Participation Fund	40,728	40,163	15,971	17,292
	Workers' Welfare Fund	11,000	11,642	4,142	2,494
	Exchange loss	_	2,031	_	(1,265)
		51,728	53,836	20,113	18,521
15.	Other income				
	Profit on sale / redemption of investments	111,615	252,322	_	191,666
	Dividend income	115,477	85,466	15,233	6,289
	Scrap sale	4,871	2,373	115	129
	Gain on disposal of fixed assets	2,033	1,320	1,276	746
	Agriculture income	6,320	1,772	2,818	1,056
	Exchange gain	754	-	517	-
	Sale of Electricity	680			
		241,750	343,253	19,959	199,886
16.	Finance income / (cost) - net				
	Profit on treasury call accounts	16,942	16,172	8,642	2,622
	Profit on term deposit receipts	53,050	96,012	24,215	12,404
	Interest on loan to employees	48	55	11	12
		70,040	112,239	32,868	15,038
	Less: Mark-up / interest on:				
	Short-term borrowings	(46,170)	(71,855)	(18,148)	(34,838)
	Workers' Profit Participation Fund	(1,132)	(1,150)	- 1	-
	Bank charges	(12,972)	(7,800)	(5,246)	(2,543)
		(60,274)	(80,805)	(23,394)	(37,381)
		9,766	31,434	9,474	(22,343)

The aggregate financing facility available from commercial banks amounted to Rs.5,713 (September 2015: Rs.3,030) million. These financing facilities are secured by way of registered charge against hypothecation of stock-in-trade, stores and spares, assignment of trade debts and other receivables. The rate of mark-up charged during the period was 4.30% to 7.85% (September 2015: 4.30% to 11.68%) per annum.



Cunaudited   Cu					
Three quarters ended June 30, June 30, June 30, June 30, 2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2016   2016   2016   2016   2016   2016   2016   2015   2016   2015   2016   2015   2016   2015   2015   2016   2015   2015   2015   2016   2015		(Unaudited) (Una			naudited)
June 30, 2016   2016   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2016   2015   2015   2016   2015   2015   2016   2015					
17. Taxation					
Rupees in thousands		,			
17. Taxation					
Deferred tax   20,000   -   -   -     -	17. Taxation		( -		-,
Deferred tax   20,000   -   -   -     -					
115,000   120,000   45,000   55,000			120,000	45,00	0 55,000
CUnaudited   June 30, 2016   2015 (Rupees in thousands)	Deferred tax	20,000			
June 30, 2016   2015     Rupees in thousands		115,000	120,000	45,00	0 55,000
June 30, 2016   2015     Rupees in thousands					<u> </u>
2016 (Rupees in thousands)  18. Cash generated from operations   Profit before taxation   762,825   751,455     Adjustment for non-cash charges and other items   Depreciation   111,441   85,042     Gain on disposal of fixed assets   (2,033)   (1,320)     Profit on sale / redemption of investments   (111,615)   (252,322)     Finance income - net   (9,766)   (31,434)     Dividend income   (115,477)   (85,466)     Working capital changes - note 18.1   (585,940)   (374,865)     49,435   91,090    18.1 Working capital changes   (Increase) / decrease in current assets   Stores and spare parts   (15,469)   (43,171)     Stock-in-trade   (1,024,958)   (1,573,447)     Trade debts   146,999   306,878     Loans and advances   (123,534)   221,274     Trade deposits and prepayments   2,248   1,573     Other receivables   1,247   379     (1,013,467)   (1,086,514)     Increase / (decrease) in current liabilities   Trade and other payables   (89,809)   450,701     Advance from customers   517,336   260,948     Net changes in working capital   (585,940)   (374,865)			•		•
Rupees in thousands   Rupees in thousands					
Profit before taxation   762,825   751,455					
Profit before taxation   762,825   751,455			(нире	es in the	ousanas)
Depreciation	18. Cash generated from operations				
Depreciation	Profit before taxation		762	2,825	751,455
Depreciation	Adjustment for non-cash charges and o	ther items			
Gain on disposal of fixed assets       (2,033)       (1,320)         Profit on sale / redemption of investments       (111,615)       (252,322)         Finance income - net       (9,766)       (31,434)         Dividend income       (115,477)       (85,466)         Working capital changes - note 18.1       (585,940)       (374,865)         49,435       91,090         18.1 Working capital changes         (Increase) / decrease in current assets         Stores and spare parts       (15,469)       (43,171)         Stock-in-trade       (1,024,958)       (1,024,958)       (1,573,447)         Trade debts       146,999       306,878       221,274       306,878         Loans and advances       (123,534)       221,274       1,573       379         Trade deposits and prepayments       2,248       1,573       379         (1,013,467)       (1,086,514)       1         Increase / (decrease) in current liabilities         Trade and other payables       (89,809)       450,701         Advance from customers       517,336       260,948         Net changes in working capital       (585,940)       (374,865)			111	1/11	85 042
Profit on sale / redemption of investments   (111,615)   (252,322)				,	,
Finance income - net		3			
Dividend income   Working capital changes - note 18.1   (585,940)   (374,865)   (374,865)   (391,090)   (49,435)   (15,469)   (15,		•	-	-	
Working capital changes - note 18.1					
18.1 Working capital changes   (Increase) / decrease in current assets   Stores and spare parts   (15,469) (1,024,958) (16,573,447) (1,573,447) (1,573,447) (1,573,447) (1,573,534) (123,534) (123,534) (123,534) (1,247) (1,573) (1,013,467) (1,013,467) (1,086,514)     Increase / (decrease) in current liabilities   Trade and other payables   (89,809) (450,701 (1,086,514) (1,086					
18.1 Working capital changes   (Increase) / decrease in current assets					
(Increase) / decrease in current assets         Stores and spare parts       (15,469)       (43,171)         Stock-in-trade       (1,024,958)       (1,573,447)         Trade debts       (123,534)       221,274         Loans and advances       (123,534)       221,274         Trade deposits and prepayments       2,248       1,573         Other receivables       (1,013,467)       (1,086,514)         Increase / (decrease) in current liabilities         Trade and other payables       (89,809)       450,701         Advance from customers       517,336       260,948         Net changes in working capital       (585,940)       (374,865)					
Stores and spare parts Stock-in-trade Trade debts Loans and advances Trade deposits and prepayments Other receivables  Trade and other payables Advance from customers  Stock-in-trade (15,469) (1,024,958) 146,999 (123,534) 221,274 1,573 221,274 1,573 379 (1,013,467) (1,086,514)  Increase / (decrease) in current liabilities  (89,809) 450,701 260,948  Net changes in working capital (585,940) (374,865)	18.1 Working capital changes				
Stock-in-trade       (1,024,958)       (1,573,447)         Trade debts       146,999       (123,534)       221,274         Trade deposits and prepayments       2,248       1,573         Other receivables       1,247       379         (1,013,467)       (1,086,514)         Increase / (decrease) in current liabilities         Trade and other payables       (89,809)       450,701         Advance from customers       517,336       260,948         Net changes in working capital       (585,940)       (374,865)	(Increase) / decrease in current asse	ets			
Stock-in-trade       (1,024,958)       (1,573,447)         Trade debts       146,999       (123,534)       221,274         Trade deposits and prepayments       2,248       1,573         Other receivables       1,247       379         (1,013,467)       (1,086,514)         Increase / (decrease) in current liabilities         Trade and other payables       (89,809)       450,701         Advance from customers       517,336       260,948         Net changes in working capital       (585,940)       (374,865)	Stores and spare parts		(15	5,469)	(43,171)
Loans and advances       (123,534)       221,274         Trade deposits and prepayments       2,248       1,573         Other receivables       1,247       379         (1,013,467)       (1,086,514)         Increase / (decrease) in current liabilities         Trade and other payables       (89,809)       450,701         Advance from customers       517,336       260,948         Net changes in working capital       (585,940)       (374,865)	Stock-in-trade		(1,024	,958)	(1,573,447)
Trade deposits and prepayments       2,248       1,573         Other receivables       1,247       379         (1,013,467)       (1,086,514)         Increase / (decrease) in current liabilities         Trade and other payables       (89,809)       450,701         Advance from customers       517,336       260,948         Net changes in working capital       (585,940)       (374,865)	Trade debts		146	3,999	306,878
Other receivables         1,247         379           (1,013,467)         (1,086,514)           Increase / (decrease) in current liabilities           Trade and other payables         (89,809)         450,701           Advance from customers         517,336         260,948           Net changes in working capital         (585,940)         (374,865)	Loans and advances		(123	3,534)	221,274
(1,013,467) (1,086,514)  Increase / (decrease) in current liabilities  Trade and other payables (89,809) 450,701 Advance from customers 517,336 260,948  Net changes in working capital (585,940) (374,865)	Trade deposits and prepayments		2	2,248	1,573
Increase / (decrease) in current liabilities  Trade and other payables (89,809) 450,701 Advance from customers 517,336 260,948  Net changes in working capital (585,940) (374,865)	Other receivables		1	,247	379
Trade and other payables       (89,809)       450,701         Advance from customers       517,336       260,948         Net changes in working capital       (585,940)       (374,865)			(1,013	3,467)	(1,086,514)
Advance from customers         517,336         260,948           Net changes in working capital         (585,940)         (374,865)	Increase / (decrease) in current liabi	lities			
Advance from customers         517,336         260,948           Net changes in working capital         (585,940)         (374,865)	Trade and other payables		(89)	.809)	450,701
19	Net changes in working capital		(585	5,940)	(374,865)
19					
					19



(Unaudited)
June 30, June 30,
2016 2015

(Rupees in thousands)

#### 19. Cash and cash equivalents at the end of the period

These comprise of the following:

Cash and bank balances	2,481,386	2,093,504
Short-term borrowings		(185,300)
	2,481,386	1,908,204

#### 20. Transactions with related parties

Related parties comprise of associated entities, entities with common directorship, directors and key management personnel. Material transactions with related parties during the period and balances at the end of the period, other than those which have been disclosed elsewhere in these financial statements, are as follows:

statements, are as follows:				
	(Unaudited) Three quarters ended		,	ıdited) r ended
	June 30, 2016	June 30, 2015	,,	
	2010		n thousands)	2015
Transactions during the period				
Insurance premium paid	18,692	18,553	6,501	4,478
Insurance claim received	-	11,383	_	483
Profit on treasury call accounts / term deposits	62,172	110,553	29,190	14,566
Investment in shares / units of mutual fund	762,500	750,000	_	_
Dividend income	93,865	66,188	9,387	_
Dividend paid	59,582	60,710	_	_
Redemption of investments	753,648	779,846	_	779,846
Bank charges	70	222	16	85
Compensation of Key management personnel	37,551	31,311	12,642	10,618
Contribution to retirement funds	9,862	8,724	3,269	2,874
		(Unauc June	, ,	naudited) une 30,
		201	,	2015
			ees in thou	
Balances at the end of the period				
Bank balances		2,0	38,717	2,045,400

Transactions with related parties are carried out under normal commercial terms and conditions.

6,500

3,906

Profit accrued on bank deposits



#### 21. Date of Authorisation for issue

These condensed interim financial statements were authorised for issue on July 19, 2016 by the Board of Directors of the Company.

#### 22. General

Figures presented in these condensed interim financial statements have been rounded off to the nearest thousand rupees.  $\frac{1}{2} \left( \frac{1}{2} \right) = \frac{1}{2} \left( \frac{1}{2} \right) \left$ 

Raeesul Hasan Chief Executive



موجودہ کرشنگ سیزن کے دوران گئے کی دستیابی میں کمی کی وجہ سے ملز کے درمیان گئے کی قیمت پر مسابقت کی فضا قائم رہی اور کاشت کار سپورٹ پرائس سے زیادہ کا تقاضہ کرتے رہے۔ الہٰذا کمپنی نے دباؤمیس رہتے ہوئے زیادہ قیمتوں پر گئے کی خریداری کی جسکے نتیج میں کرشنگ کا جم کم رہااور شکر کی پیداوار کی لاگت میں اضافہ ہوا۔

کیبنیٹ کی اکنا مک کو آرڈینیشن کمیٹن (ECC)نے 500,000 ٹن چینی کی 31 مارچے <u>201</u>6ء تک ایکسپورٹ کرنے کی اجازت دی تھی اور چینی کی برآ مدیر نقترسیسیڈی 13 روپے فی کلوگرام کی منظوری دی گئی۔

شکر ڈویژن نے موجودہ تیسری سہد ماہی کی مدت میں 263.73 ملین روپے منافع حاصل کیا جبکہ گزشتہ سال اس مدت کے دوران مبلغ 180.89 ملین روپے منافع کمایا تھا۔ شکر ڈویژن کے منافع میں اضافہ کی وجبگزشتہ سال کے مقابلے میں اس مدت کے دوران فروخت کے جم میں اضافہ ہے۔

## ڈسٹلری ڈویژن:

30 جون 2016 کو تیسری سبہ ماہی کی مدت کے دوران استھا نول کی پیداوار 24,005 میٹرکٹن تھی جبکہ گزشتہ سال اس مدت کے دوران 22,390 میٹرکٹن رہی تھی۔اس تیسری سبہ ماہی مدت کے دوران ڈویژن نے246.12 ملین روپے منافع کے مقابلے میں گزشتہ سال اس مدت میں منافع مبلغ 223.97 ملین روپے حاصل کیا۔

لیکوئیڈ فائڈ کاربن ڈائی آکسائیڈ (CO2) یونٹ کا آپریش بھی اطمینان بخش رہااورلیکوئیڈ فائڈ کاربن ڈائی آکسائیڈ (CO2) کی پیداوار 7,255 میٹرکٹن تھی جبکہ گزشتہ سال ای مدت کے دوران 6,089 میٹرکٹن رہی تھی۔

### ٹیکسٹائل ڈویژن:

اس ڈویژن نے موجودہ تیسری سہہ ماہی کی مدت میں 6.9 وملین روپے منافع حاصل کیا جبکہ گزشتہ سال اسی مدت کے دوران مبلغ 11.46ملین روپے منافع کمایا تھا۔منافع میں کی کی وجہ گزشتہ سال کے مقابلے میں اس مدت کے دوران فروخت کے جم میں کی ہے۔

## ٹریڈنگ ڈویژن:

ز برنظر مدت کے دوران چینی کی تجارت سے اس وویژن نے مبلغ 43.55 ملین روپے منافع حاصل کیا۔

### عام امور:

ڈائر کیٹرزاس امر پراپی خوشی کااظہار کرتے ہوئے کمپنی کےافسران ،اشاف اور ورکرز کی بہترین کارکرد گی پرخراج تحسین پیش کرتے ہیں۔ از طرف بورڈ آف ڈائز بکٹرز

> المال اصغرڈی حبیب چیئرمین

كراچىمورخە19 جولائى <u>201</u>6ء



# ڈائر یکٹرز کی رپورٹ

محترم مبران \_السلام عليم

بورڈ آف ڈائر کیٹرز کی جانب سے میں 30 جون <u>201</u>6 ءوختم ہونے والے تیسری سہد ماہی مدت کیلئے کمپنی کی غیر آ ڈٹ شدہ عبوری مالیاتی حسابات پیش کرر ہاہوں۔

مالياتي نتائج:

اللہ کے فضل وکرم سے زیر جائزہ مدت کے دوران آپ کی کمپنی کا قبل از ٹیکس منافع کی رقم مبلغ 762.83 ملین روپے رہی۔ تیسری سہہ ماہی کے مالیاتی نتائج درج ذیل ہیں:۔

روپے ہزاروں میں )	)
762,825	منافع قبل اذنكيس
115,000	ئي <i>ن</i>
647,825	منافع بعداذتكس
2,933	غيرمنقسمه منافغB/F
650,758	غیر <sup>منقس</sup> مه C/F
4.32	آمدنی فی شیئر _ ببیک اور ڈائی لیوٹیڈ _ روپے

كاركردگى كاجائزه:

## شكردو يرثان

گنے کی کرشنگ کا سیزن 2016-2015 24 نومبر 2015 کوشر وع ہوااور 13 مارچ 2016 تک 111 دن پلانٹ کو چلایا گیا۔اس کے مقابلہ میں گزشتہ سیزن 117 دن چلا تھا۔ موجودہ سیزن کے دوران گنے کی کرشنگ 821,801 میٹرک ٹن رہی جبکہ شکر کی اوسط ریکوری کا تناسب 10.74 فیصد رہا اورشکر کی پیداوار 884,271 میٹرک ٹن مہوئی۔ مقابلتاً گزشتہ سیزن گنے کی کرشنگ 854.231 میٹرک ٹن رہی جبکہ شکر کی اوسط ریکوری 10.40 فیصد تھی اورشکر کی پیداوار 88,807 میٹرک ٹن تھی۔ گئے کی کرشنگ کا جم اورشکر کی پیداوار گزشتہ سیزن کے مقابلے میں گئے کی عدم دستیانی کی وجہ سے کم رہی۔

حکومت سندھ نے 4 بنوری 2016 کو گئے کی کم از کم سپورٹ پرائس برائے بیزن 2016-2015 کے نوٹککیشن کا اجرا کیا جس میں گئے کی قیمت-/172 روپے فی 40 کلوگرام مقرر کی گئی اس کے مقابلے میں گزشتہ بیزن 2016-2014 میں۔/182 روپے فی 40 کلوگرام مقرب کلوگرام اداکرے علاوہ ازیں ملز کواٹی پر بمیئم شکر کی اوسط ریکوری کے بیٹنی مارک 8.70 فیصد ہے زائد ہر 10.0 فیصد پر 0.50روپے فی 40 کلوگرام اداکرے گی حالانکہ ڈوٹکٹیشن کے مطابق بیر عماملہ معزز سپر یم کورٹ آف پاکستان میں زیر ساعت ہے اوروفا تی حکومت کی اسٹیرنگ کمیٹی کے فیصلہ کے مطابق کواٹی معاملہ سپر بیم کورٹ کے فیصلہ کے مطابق کواٹی منتقد الحکیم کی منتقد الحکیم کی معاملہ سپر بیم کورٹ کے فیصلہ تک معطل رہے گایا وفاقی حکومت کوئی منتقد الحکیم کی طرف کے درکے۔